

UK condemns renewed Gulf raids by Iraq

Baghdad 'still at war' despite ceasefire deal

By Andrew McEwen, Diplomatic Correspondent

The Gulf war flared again yesterday with an Iraqi bombing attack and an aerial dogfight a day after Tehran's decision to accept a United Nations resolution calling for a ceasefire.

The Foreign Office described the raid as "regrettable" and said it would not help the delicate interregnum between Tehran's acceptance of UN Resolution 598 and the implementation of a ceasefire.

He emphasized that Tehran had not abandoned its demand that Iraq be named and punished as the aggressor which started the war.

The most optimistic assessment was that Baghdad was merely trying to keep up the pressure on Iran until a ceasefire came into effect. Mr Tariq Aziz, Iraq's Foreign Minister, said that Baghdad would take a "responsible stand" after Iran's announcement, but still considered itself at war pending practical steps to ensure an enduring and comprehensive peace.

Britain criticized the Iraqi air raid which, according to Iranian sources, damaged an unfinished nuclear power plant at Bushehr and the Iranian Petrochemical complex at Bandar Khomeini, near Mahshahr. The Ahvaz refinery centre in southern Iran was also hit.

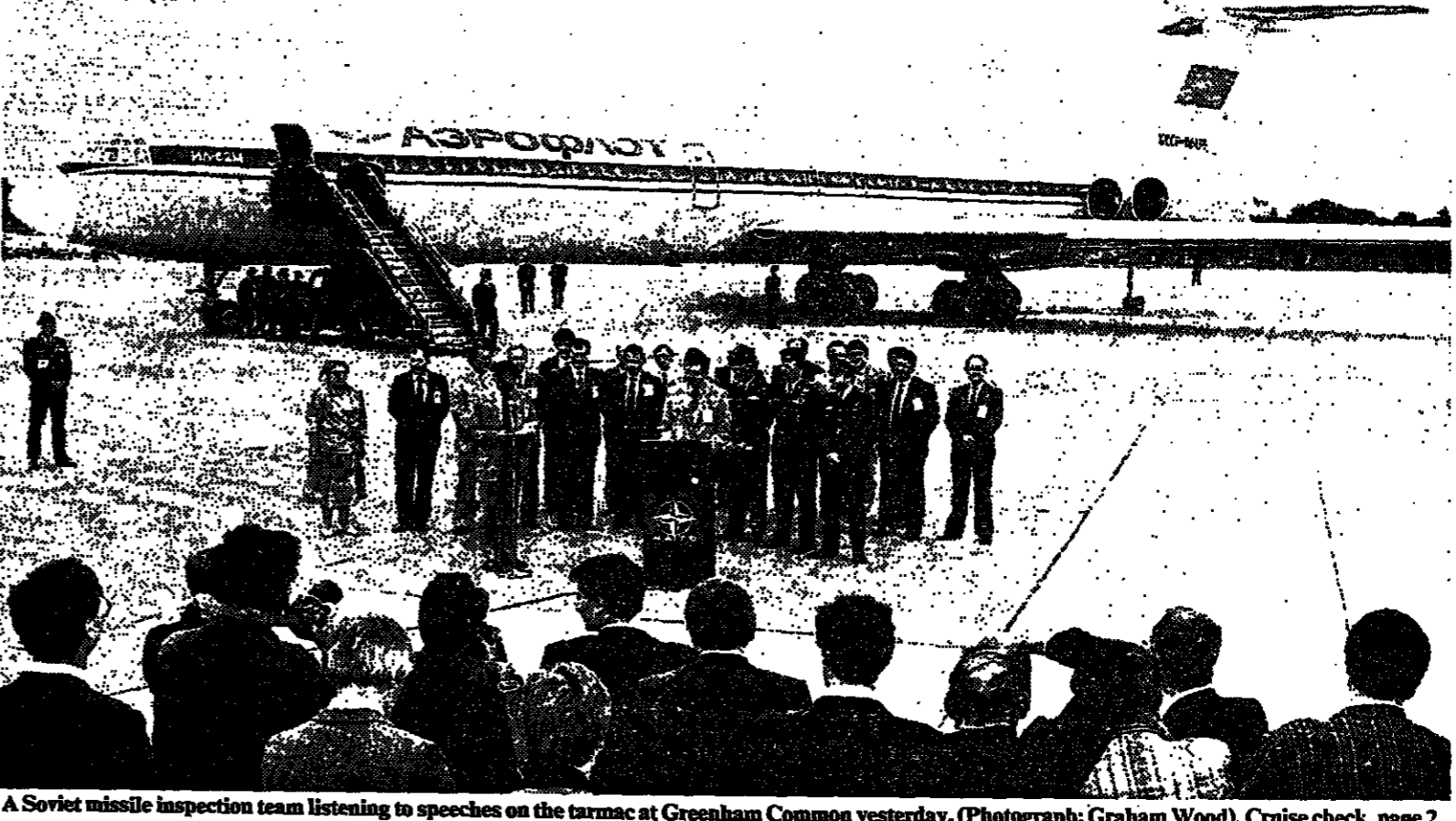
Article six of Resolution 598 asks the UN Secretary-General to explore the question of entrusting an impartial body with an inquiry to determine who began the conflict in 1980. Hojatoleslam Rafsanjani said that Iran's only concession had been to drop its demand that the committee to determine the aggressor should be announced before the ceasefire.

Baghdad said all its planes had returned safely from the dogfight over the northern Gulf. It claimed it brought down two Iranian planes. An American-built F14, was destroyed in a dogfight over the northern Gulf, and the other was shot down by anti-aircraft fire over the northern Iraqi oil centre of Kirkuk.

The UN Secretary-General, Javier Pérez de Cuellar, continued with efforts to negotiate a date for a ceasefire. Whitehall sources saw this as the first priority, but did not disguise concern that the transition from a ceasefire to lasting peace could be immensely difficult.

Western diplomatic sources said that it was bound to be difficult to meet Iran's demands without precipitating breaches of the ceasefire. It was unclear whether Hojatoleslam Rafsanjani's remarks were also hit.

Glasnost on the tarmac at Greenham Common



A Soviet missile inspection team listening to speeches on the tarmac at Greenham Common yesterday. (Photograph: Graham Wood). Cruise check, page 2.

'Catalogue of incompetence' led to legionnaire deaths at BBC

By Martin Fletcher, Political Reporter

The BBC was last night condemned by an all-party committee of MPs for a "catalogue of management incompetence" that led to the "tragic and unnecessary" outbreak of legionnaires' disease at its Portland Place headquarters in the spring.

Mr Creville Janner, the Labour MP who has led a thorough investigation by the employment select committee into the outbreak, said it had led to two deaths, one suicide and up to 92 cases of pneumonia. But given different weather conditions it could "literally have developed into a plague".

Mr Nicholas Purnell, QC, a Crown Court recorder and vice-chairman of the association, which has always resisted any curtailment of a defendant's right to elect trial by jury, said he and other senior members had now radically changed their views.

Mr Blair said that, as many of the victims of the Barlow Clowes affair had been first-time or inexperienced investors, who had relied strongly on advice from financial intermediaries, the Government would vastly increase the number of starving children.

Scottish prisoners in riot on rooftop

More than 80 prisoners at a Scottish remand centre rioted yesterday, gaining access to the roof and hurling missiles at prison staff and police.

The incident began at lunchtime when 84 inmates at Longriggend remand centre, near Airdrie, Lanarkshire, gained access to the chapel and broke through on to the roof. No hostage was taken but one prisoner fell 30ft from the roof, fracturing a wrist and dislocating his kneecap.

Move to curb trial by jury supported

By Frances Gibb, Legal Affairs Correspondent

The chances that Parliament will endorse proposals to limit the right to trial by jury were significantly increased yesterday when leaders of the 900-strong Criminal Bar Association came out strongly in favour of ending jury trial for a number of offences.

Mr Blair said that, as many of the victims of the Barlow Clowes affair had been first-time or inexperienced investors, who had relied strongly on advice from financial intermediaries, the Government would vastly increase the number of starving children.

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One local man, who declined to be named, said the trouble had been simmering at the centre for several weeks. "Only on Sunday an inmate slashed his wrists but they were so short-staffed no one was available to take him to hospital. They say they have just not got enough men to do the job and they knew something like this was going to happen," he said.

INSIDE

EETPU in big vote to leave TUC

Members of the Electrical, Electronic, Telecommunication and Plumbing Union, which was suspended from the TUC for refusing to withdraw single union, no-strike agreements, have voted by five-to-one to declare unilateral independence from the TUC.

Jackson stars

The Rev Jesse Jackson is dominating the Democratic convention in Atlanta and is demanding a permanent role for his black supporters on the political stage.

Pound jumps

The pound gained 2.5 cents as the dollar was hit by central bank selling, higher European interest rates and the Gulf peace move.

Cowdrey duck

Chris Cowdrey was out first ball in Kent's match against Surrey yesterday in his final innings before captaining England in the fourth Test on Thursday.

Exam results

Degrees awarded by Dundee University will be published tomorrow. Bangor degrees and Oxford class lists are published today.

INDEX table with categories like Home News, Overseas, Business, Sport, Antiques, Arts, Births, marriages, deaths, Church, City Diary, Court, Crime de la Crème, Crosswords, Diary, Entertainment, Features, Horticulture, Information, Law Report, Leading articles, Letters, Media, Obituary, On This Day, Parliament, Property, Science Report, TV & Radio, University results, Weather, Wills.

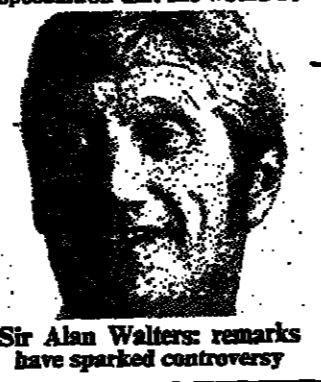
Resounding vote of confidence Tory MPs support Lawson

By Robin Oakley and Nicholas Wood

Mr Nigel Lawson, the Chancellor of the Exchequer, was given a resounding vote of confidence by Tory MPs last night after Sir Alan Walters, the former Downing Street adviser on economic policy, raised further speculation about his future.

At a packed meeting of the Tory backbench finance committee, MPs banged their desks in approval of the Chancellor several times. One said after the meeting: "He is unshakeable".

Mr Lawson, described as being "on very good form", appears to have stilled most doubts about overheating in the economy. Sir Alan, who is expected to return to Mrs Margaret Thatcher's service in Downing Street next autumn, appeared to suggest yesterday that Mr Lawson was "tired" and had been in the post long enough.



Sir Alan Walters: remarks have sparked controversy

Clowes 'lifeboat fund' proposed

By Richard Ford, Political Correspondent

The Government was urged last night to set up a special "lifeboat scheme" to ensure that investors who lost savings in the Barlow Clowes financial scandal receive some money later this year.

The unusual proposal offered an opportunity for investors to short-cut lengthy court proceedings to recover their money, said Mr Tony Blair, Labour's City spokesman and the scheme's author.

Kinnock dodges Tory ambush to go on attack

By Robin Oakley, Political Editor

Mrs Thatcher and Mr Neil Kinnock were involved yesterday in some of their most furious exchanges yet in the Commons over sanctions policy on his return from an 11-day visit to the frontline states in southern Africa.

Weatherill, said that the behaviour of MPs had been absolutely disgraceful. Both sides of the Commons were as crowded as they have been for any occasion in this Parliament, with Tory backbenchers anticipating much more of Mr Kinnock's expense, over his temporary detention in Mutare when his plane flew into the wrong airstrip and he was not recognized.

Mr Kinnock's tactics were astute. By making an early intervention in which he claimed that 700,000 children had died in the frontline states "as a result of the war conducted by South Africa", the Labour leader ensured that the subject was treated seriously. The prepared jokes would then have seemed out of place and Question Time developed into a well-worn battle over the arguments for and against sanctions against South Africa.

In reply to Mr Kinnock's repeated calls for increased aid to the frontline states and increased sanctions against the apartheid regime, Mrs Thatcher countered that many more people, including children, would suffer with their imposition. The Government was already contributing £50 million a year to Mozambique, which perhaps suffered most of all, and there was additional help with roads so that frontline states did not need to take their goods through South Africa.

She emphasized that the frontline states themselves did not apply sanctions because they knew the devastating effects they would have on their own people. Operation Hunger had calculated that sanctions would vastly increase the number of starving children.

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NEWS ROUNDUP

Thatcher backs airport strike ban

The Prime Minister yesterday supported calls for a "no-strike" agreement among European air traffic controllers as a way of ending long delays at British airports.

Mrs Margaret Thatcher told the Commons that it would be a "very, very good thing" for travellers if all controllers were subject to such agreements. "I am aware and concerned about delays to holiday-makers, which in large measure have been due to actions in other countries", she said.

Meanwhile an emergency meeting is to be held between charter airlines and the Civil Aviation Authority to try to resolve delays.

Yesterday the British Air Transport Association conceded that a new telephone "hotline" being set up by European air traffic controllers would not solve the fundamental problems facing package holiday operators.

Full census in 1991

There will be a full census of the British population on Sunday April 21, 1991, the Government announced yesterday. But it is still uncertain whether the questions to be posed will include any reference to ethnic origins. Mr John Moore, the Secretary of State for Social Services, said a test question on ethnic background would be run in experimental local surveys next year in Birmingham, Edinburgh, London and other areas. It will take the form of ticking one of several boxes ranging from "white" and "black" to "Chinese", "Indian" and "Bangladeshi".

Soldier shot himself

The soldier who masterminded Army communications in the Falklands war shot himself after worrying about losing his command, an inquest was told yesterday. Brigadier Michael Marples, aged 49, was suffering from depression. He locked himself in his office at Liverpool's Deystbrook Barracks, and shot himself with both barrels of his gun. Mr Roy Barber, the Liverpool coroner, recorded a verdict of suicide.

Blind arsonist freed

A blind man who tried to burn himself to death when he could no longer stand the taunts about his affliction had his four-year jail sentence halved by two Appeal Court judges yesterday. Mr Justice Turner, sitting with Lord Justice Russell, also put Mr Philip Hamilton, aged 29, on probation for two years to allow him to go free immediately. He used to live alone on the Ford estate in Liverpool and had been mugged, had his flat burgled and his guide dog was abused before he tried to kill himself by setting fire to his home.

Scargill's 'pay insult'

White-collar staff working for Mr Arthur Scargill, president of the National Union of Mineworkers, have voted to take action against what they describe as an "insulting" pay offer. More than 90 staff, many employed at the union's headquarters at Sheffield, are angry at what they regard as Mr Scargill's lack of negotiating skills. The white-collar members voted by two to one in favour of working to rule in support of a major improvement to the 4.28 per cent increase they have been offered.

Rail sabotage inquiry

British Transport police is investigating alleged sabotage, which could have put passengers at risk, by British Rail maintenance engineers as part of a pay and conditions dispute. Chief Inspector John O'Donnell said yesterday that signalling and points had been tampered with in Hayes, west London. Two men, who appeared at Ealing magistrates court, west London, yesterday accused of endangering the safety of rail passengers, were released on bail.

EETPU launches campaign to recruit members of rival unions

Suspended electricians vote to leave TUC

By Roland Rudd

The electricians' union declared its unilateral independence from the TUC yesterday and announced a recruitment campaign which will bring it into renewed conflict with TUC-affiliated unions.

The Electrical, Electronic, Telecommunication and Plumbing Union, which was suspended from the TUC for refusing to withdraw from two single union, no-strike agreements, announced that its members had voted by five to one in favour of a rule change to leave Congress House.

In a secret postal ballot, members voted by 128,400 (83.3 per cent) to 25,680 to back the union's executive. More than 50 per cent of the union's 358,659 members eligible to vote did not do so, which is likely to be seized on by the union's opponents.

However, the union, which has a higher participation rate than most, said the 43 per cent return represented the second-highest vote in its history.

The 15-man executive voted to pay the £150,000 it owes in TUC affiliation fees in order to attend the TUC's annual conference at Bournemouth in September.

The union had been expected to boycott the conference. However, after a fiercely contested debate, it



Mr Eric Hammond explaining the result yesterday of the ballot of union members who voted overwhelmingly to leave the TUC (Photograph: Bob Gannon).

was decided that it would be advantageous to put the union's case to the conference under the glare of the media.

Mr Eric Hammond, EETPU general secretary, said the move represented the first step towards being an independent union.

"I now cannot see any change on the horizon which will bring us back into the TUC fold while it adopts its outmoded, old-fashioned Bridlington rules which pre-

vent union members from joining the union of their choice", he said.

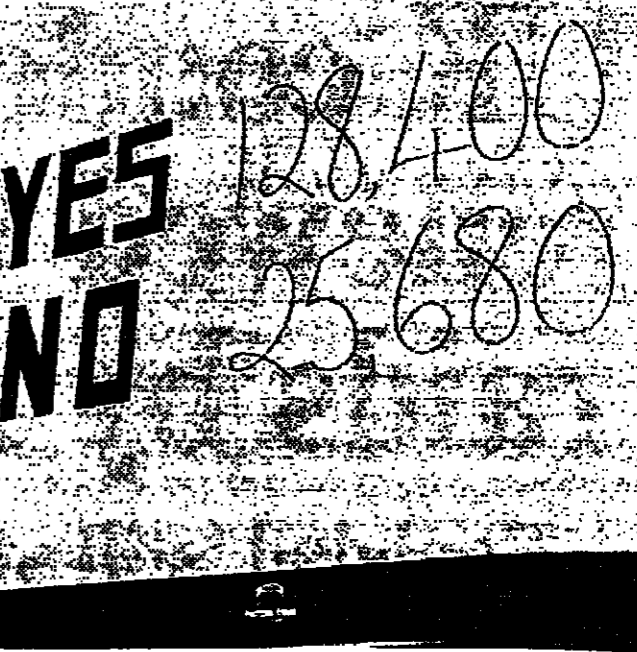
In a move which will bring the electricians into immediate conflict with the union movement, Mr Hammond declared an "open door" policy for all unionists and said the EETPU would embark on a new recruitment campaign.

Mr Norman Willis, TUC general secretary, said: "The ballot result can not alter the union's long-standing obliga-

tion, freely entered into, to implement the awards of TUC disputes committees. It would be in the interests of all their members to do so."

TUC-affiliated unions have proposals to recruit disaffected electricians once the union is expelled from the TUC in September. Mr Hammond made clear he would not wait for another two months before attempting to recruit members of other unions.

The union, which Mr Ham-



mond said would now be called the EETPU independent union, will develop closer ties with unions outside the TUC. Mr Hammond predicted that in time there would be a council of independent unions in competition to the TUC.

Merger talks with the Amalgamated Engineering Union, which is still a member of the TUC, are to continue. Mr Hammond hopes to bring the union out of the TUC, although Mr Bill Jordan, the

engineers' president, hopes to bring the electricians back in through a new merged union.

Apart from the union being barred from TUC talks on the Piper Alpha disaster, which Mr Hammond criticized as a "vicious display of petty party politics", the EETPU executive said the suspension from the TUC had no practical effect on the union.

Spectrum, page 11
Leading article, page 13

Short Brothers to be sold

By Richard Ford
Political Correspondent

The Government is expected to announce in the House of Commons tomorrow its intention to sell the loss-making state-owned Short Brothers aircraft company.

This follows tentative approaches of interest in Northern Ireland's largest manufacturer.

It is understood that the hope is to sell the Belfast-based firm as a whole, but if that proves impossible bids for any of Short's three divisions would be considered.

Despite serious losses at the company, which will hinder "bullishness" about the sale, efforts will be made to assure prospective purchasers that it has a basic potential for future prosperity.

The Government is alarmed at the deterioration in the company's overall trading

performance, with last year's figures expected to show a trading loss of £45 million and provision of £80 to £90 million in estimated losses.

The company also carries increasing loans which are guaranteed by the Government. The last published accounts showed loans of £146 million, which are understood to have risen to

£300 million with £85 million accumulated since April. Short Brothers, which employs 7,600 workers, refused yesterday to confirm or deny the figures, insisting that it was a matter for the company and its major shareholders.

The Department of Trade and Industry and the Department of Economic Development in Northern Ireland.

New look at sentencing of murderers

The Government is expected to undertake an overhaul of the punishment of murderers, after an investigation into present sentencing policy to be carried out by a group of peers (Sheila Gunn writes).

A House of Lords' select committee is expected to be appointed next week and start work in the late autumn to look at all aspects of punishment.

It will then make recommendations to Mr Douglas Hurd, the Home Secretary, and Lord Mackay of Clashfern, the Lord Chancellor. The committee is likely to have a lay chairman.

The need for a huge review was emphasized in the Lionel Cohen lecture delivered by Lord Goff of Chieveley in May last year at the Hebrew University of Jerusalem.

Russians at Greenham early to check cruise

By Andrew Morgan

A team of 20 Soviet inspectors flew into the Greenham Common Airbase, in Berkshire yesterday at the start of an historic examination of American cruise missile facilities.

The Aeroflot airliner arrived from Moscow one hour early to the surprise of the American and British welcoming group. The Ministry of Defence said the Russians had confused British summer time with Greenwich Mean Time.

"That seems to be the reason we are giving at any rate", said a mystified ministry spokesman.

Under the Intermediate Nuclear Forces Treaty, signed last December and formalized at the Reagan-Gorbachev Moscow summit last May, the Russians gave the Americans

16 hours notice on Monday evening of their visit.

The Russians will announce their inspection demands this morning - whether they will inspect cruise missile sites at RAF Molesworth, in Cambridgeshire, as well as Greenham Common, or settle for just one base.

After their premature arrival, the inspectors, wearing civilian clothes, listened attentively to the press about their mission before re-entering the plane for their hand luggage in order to clear Customs.

Eight peace women were arrested and charged with criminal damage yesterday as the officers flew in.

The women made four attempts yesterday afternoon to break through the perimeter fence.

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Corporation may be prosecuted BBC failures led to legionnaires' disease outbreak, court told

By Mark Ellis

An air-conditioning tower at Broadcasting House in London became a breeding ground for legionella bacteria, killing three people, because of a breakdown in the BBC's maintenance programme, a coroner's court was told yesterday.

The corporation may be prosecuted by the Health and Safety Executive, and lawyers acting for the families of the three men who died of legionnaires' disease — two were BBC employees — are expected to file substantial claims for compensation.

Miss Elizabeth Sherman, principal inspector of factories at the Health and Safety Executive, told St Pancras Coroner's Court that private consultants to the BBC reported an increase in bacteria in the tower in February, but nothing was apparently done to correct the situation.

"There were important defects in that sterilization was not carried out the previous September or October, and the latest one was due in May. Maintenance as a whole is open to doubt as there is no evidence it was carried out in the tower", she said.

By April 29, when a team of senior scientists began investigating the outbreak of legionnaires' disease, the tower contained 10 million legionella bacteria in each millilitre of water. The maximum for normal safety is 10,000.

The jury returned a verdict of death by natural causes on Mr Norman Foster, aged 53, a BBC studio manager, of Belsize Crescent, Hampstead, north London; Mr James Morgan, aged 63, a BBC warehouse foreman, of Hanley Road, Finsbury Park, north London, and Mr Michael Mason, aged 61, a driver for the Inner London Education Authority, of Sebbon Street, Islington, north London.

Dr William Sheldon, the assistant deputy coroner for inner north London, said all three died of bronchial pneumonia caused by legionnaires' disease and were infected by emissions or droplets from the tower.

He praised the "speed and energy" of the authorities in containing the outbreak and added: "I have to believe that the incidence of death in this outbreak is very much lower than in other outbreaks due to those rapid interventions".

Earlier, he warned the jury that the issue of attributing blame was not for them to determine, and that the tower had been demolished.

After the verdict, Mr David Eady, QC, counsel for the BBC, expressed the corporation's regret and sympathy to the families of victims.

Two internal BBC inquiries had reported on the outbreak and everything had been done by the BBC to avoid repetitions, said Mr Eady.

The coroner told the jury that a request by lawyers acting for relatives of two of the victims for a rider saying that the deaths were aggravated by lack of care was not appropriate.

6 There was a whole series of incidents whereby the system of control appeared to fall down

Earlier the court was told that the tower was regularly treated until last year with biocides to keep down biological growth, and anti-scalants to clean the pipe of bacteria-harbouring scales.

The system worked until the BBC cut routine jobs on a card index as a step towards computerizing the work.

Miss Sherman said: "Unfortunately, about that time there were various industrial relation problems and other problems. The person who had been in control of water treatment took early retirement. There was a series of incidents whereby the system of control appeared to fall down and records became confused."

A firm of consultants analysed the water in the air-cooled tower every fortnight and by the end of February recommended adding more biocides to combat the rising bacterial count.

"I have no evidence of what happened at the BBC as a result of that", she said.

Under cross-examination by Mr Christopher Gardner, counsel for the estates of Mr Morgan and Mr Foster, she said it appeared nothing was done after a further visit and recommendation by the consultant on April 12.

She said her department was still awaiting medical and biological evidence before deciding if the BBC should face prosecution under the Health and Safety Act.

Mr Gardner said BBC employees, through the Broadcasting and Entertainment Trades Alliance, had sought assurances from the corporation on the risks of disease as long ago as May 1985, when a union letter complained of a strong smell and airborne droplets from the tower.

All three victims died within a month of each other, in April to May.

Mr Foster, a bachelor, was found unconscious at home on May 11, when friends and colleagues raised the alarm. He died five days later in hospital. His lungs were three times their normal weight.

Mr Morgan's widow, Nora, said her husband came home early on April 25 complaining of breathing difficulties. He was taken to hospital the next day, but his condition worsened and he died. His lungs weighed 2kg each, five times their normal weight.

It is still not certain how Mr Mason came into contact with the bacteria, as his work in an Ikea garage did not take him to the vicinity of Broadcasting House. His widow Sheila said he had a day off work feeling unwell but his condition worsened and he was admitted to University College Hospital, London, on April 30, where he later died.

There are more screams of agony from Mrs Taylor as the operator tries to get her to reply. Then Mrs Taylor shouts at her attacker: "I have phoned the police. I have phoned the police."

There are crackling noises and the operator says to an engineer: "She was saying something about a burglary and then started screaming. Can you trace it, love?"

Supt David Thornton, the man leading the hunt for Mrs Taylor's killer, said: "It is possible that she was killed to silence her when she said she had told the police."

"She was probably murdered as the tape ended. I think whoever did this is very, very desperate."

Asked how he felt on hearing the chilling recording for the first time, he replied: "I have not experienced this kind of thing before. It caused me considerable distress, as it is bound to cause any human being I am sure."

Mr Thornton, deputy head of Greater Manchester Police's western crime area, said police were at her home, in Manchester Road, within minutes of the call being made on Monday night and they forced the front door to get in. Mrs Taylor was fully-

clotted. The television set was still on. Nearby was her last supper — a hot drink and biscuits. She had died of multiple head injuries.

"Mrs Taylor was the victim of a very vicious and brutal attack", Mr Thornton said. "She had been severely beaten about the head."

A weapon could have been used, although none had yet been found. "But there is also the possibility that fists and feet were used", he added.

"Mrs Taylor was a small, white-haired old lady. The tape recording revealed a horrendous situation. It is quite frightening when you hear it. It gives you some indication of the type of person we are looking for. The tape is alarming to say the least."

Veteran journalists at the news conference, in Salford police station, were reminded of the Moors murder trial in 1966 which heard a similar

horrific recording of a victim's last moments.

Mr Thornton said theft could have been the motive, although they did not know if anything was stolen.

Mrs Taylor had lived in the semi-detached council house since 1950. She attended a local Methodist church every Sunday and was visited daily by her son Malcolm, aged 51.

About 40 detectives were hunting the killer and the tape was being analysed by experts to find any hidden sounds.

British Telecom said that the time to trace the call was about average. "When this incident happened, it was out of hours. The telephone exchange was not manned by engineers."

"From the time we were asked to trace the call to actually giving the address took just over half-an-hour. We investigated the right procedure as soon as the police told us."

A novice pilot who died after a mid-air collision near Upton on Severn, Hereford, and Worcester, with a light aircraft flown by a friend was named yesterday as Thomas Passmore, aged 17, a pupil at Wellington School, near Taunton, Somerset.

The Queen is to attend a service of dedication at York Minster on November 4 which marks the completion of a £3 million restoration of the south transept, which was destroyed by fire four years ago.

A champion among jam makers



Smile of a champion: Mrs Carole Dixon, from Netherton, Northumberland, after beating five finalists in London yesterday to become the best Women's Institute jam maker. Her key ingredient was fresh figs (Photograph: Mark Pepper).

Woman's last words on tape

Murder of widow, aged 88, recorded

A tape recording of a burglar beating to death a widow aged 88 was released by police yesterday.

Jessie Taylor, a churchgoing grandmother, was found sprawled on her living room floor in Swinton, Greater Manchester after British Telecom alerted officers.

The telephone receiver was off the hook beside her. Scattered police officers were sickened by the recording of the crime.

The tape of the emergency call opens with Mrs Taylor, who lived alone, screaming: "No. No." She is heard pleading: "Why are you doing this to me?"

The operator says: "Speak to me". There are more screams of agony from Mrs Taylor as the operator tries to get her to reply. Then Mrs Taylor shouts at her attacker: "I have phoned the police. I have phoned the police."

There are crackling noises and the operator says to an engineer: "She was saying something about a burglary and then started screaming. Can you trace it, love?"

Supt David Thornton, the man leading the hunt for Mrs Taylor's killer, said: "It is possible that she was killed to silence her when she said she had told the police."

"She was probably murdered as the tape ended. I think whoever did this is very, very desperate."

Asked how he felt on hearing the chilling recording for the first time, he replied: "I have not experienced this kind of thing before. It caused me considerable distress, as it is bound to cause any human being I am sure."

Mr Thornton, deputy head of Greater Manchester Police's western crime area, said police were at her home, in Manchester Road, within minutes of the call being made on Monday night and they forced the front door to get in. Mrs Taylor was fully-

clotted. The television set was still on. Nearby was her last supper — a hot drink and biscuits. She had died of multiple head injuries.

"Mrs Taylor was the victim of a very vicious and brutal attack", Mr Thornton said. "She had been severely beaten about the head."

A weapon could have been used, although none had yet been found. "But there is also the possibility that fists and feet were used", he added.

"Mrs Taylor was a small, white-haired old lady. The tape recording revealed a horrendous situation. It is quite frightening when you hear it. It gives you some indication of the type of person we are looking for. The tape is alarming to say the least."

Veteran journalists at the news conference, in Salford police station, were reminded of the Moors murder trial in 1966 which heard a similar

horrific recording of a victim's last moments.

Mr Thornton said theft could have been the motive, although they did not know if anything was stolen.

Mrs Taylor had lived in the semi-detached council house since 1950. She attended a local Methodist church every Sunday and was visited daily by her son Malcolm, aged 51.

Woman's last words on tape

Murder of widow, aged 88, recorded

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Portfolio —PLUS NEW— Accumulator Deep pile comfort for winner

Carpets will now protect the feet of Mrs Diane Head's family from the bare floorboards they have had to put up with for three years.

The sole winner of yesterday's £4,000 Portfolio prize said: "I have been playing Portfolio for three years. Now I will be able to afford a wall-to-wall carpet for the stairs and landing, instead of hanging the nails in whenever they get loose."

Mrs Head, aged 38, is married to a computer programmer, and they live with their daughter Jo in Barrington Road, Foston, Cambridge.

Operation for Flora Keays

Flora Keays, aged four, the daughter of Mr Cecil Parkinson, the Secretary of State for Energy, and Miss Sara Keays, is to undergo a brain operation on Friday.

She will enter the Mandley Hospital in Camberwell, south London, for surgery to cure her epilepsy.

Model cleared

Miss Jacqui Bell, aged 19, a model, was cleared at Isleworth Crown Court, west London, yesterday of stealing the "crusty and steamy" diaries of her former flatmate Miss Fiona Wright, aged 20, also a model.

Fires record

Local authority fire brigades responded to a record number of calls in 1987, 6 per cent above the previous peak in 1985, according to the annual report yesterday of the Chief Inspector of Fire Services, Mr Reginald Doyle.

'Satan' case

Eight men and three women appeared before Shire Hall magistrates in Nottingham yesterday after claims of Satanic sex orgies and blood-drinking sessions involving children. Nine were remanded in custody and two released on bail until August 16.

Pilot named

A novice pilot who died after a mid-air collision near Upton on Severn, Hereford, and Worcester, with a light aircraft flown by a friend was named yesterday as Thomas Passmore, aged 17, a pupil at Wellington School, near Taunton, Somerset.

Royal visit

The Queen is to attend a service of dedication at York Minster on November 4 which marks the completion of a £3 million restoration of the south transept, which was destroyed by fire four years ago.

Rapist hunted

Detectives were yesterday looking for a man with a punk hairstyle who hijacked a disabled woman, aged 49, after she left a public house in Leamington Spa, Warwickshire, forced her to drive several miles in her invalid carriage and then raped her.

Boy critical

Paul Smith, aged nine, of Yaptow, west Sussex, was on a life support machine at Southampton hospital yesterday after being shot in the head with an airgun.

US lawyers in \$16m pledge

By David Nicholson-Lord

Texas lawyers seeking work among victims of the Piper Alpha oil platform disaster yesterday offered a "100 per cent guarantee" that they would not poach clients from Scottish legal firms.

Three lawyers have taken a suite in the three-star Imperial Hotel, Aberdeen, and yesterday bought a large advertisement in a local newspaper. Their arrival has been attacked as "ambulance chasing" and drawn criticism from the Scottish Law Society and local solicitors.

Mr Kelly Newman, one of the team that specializes in disasters, said they had met a "very warm and positive" response from many Scottish lawyers.

"The phone has not stopped ringing since 5am this morning," he said. "None of the calls, however, was from potential claimants."

The Houston team, which includes Mr Benton Musslewhite and Mr John O'Quinn, say they can win up to \$16 million for each family in the Texas courts. A dossier of precedents, press cuttings and brochures testifies to their

expertise in representing the victims of disasters.

Those include the Ocean Ranger oil rig disaster off Newfoundland and the Agent Orange suit against American chemical companies. Last year, Mr Newman said, Mr O'Quinn won \$108 million against Monsanto, record damages for a single death.

"If you look at the record and the credentials of the lawyers I am associated with, it is second to none", Mr Newman said.

The trio expects to charge a contingency fee of between 20 and 30 per cent of damages. They say they have already talked to about 20 Scottish solicitors and emphasize that they will not represent the claimants directly.

Mr Newman, a former Municipal Judge from Lufkin, Texas, said: "We are not here to take any business away from Scottish solicitors. It is sad and unfortunate when lawyers start fighting amongst themselves because everybody loses sight of the most important thing, which is the maximum compensation for the victims. All that happens is the companies and the insurance carriers laugh into their beer."

The death toll in the disaster rose to 167 yesterday when one of the survivors, Eric Brianchon, a Frenchman, died in the burns unit of Aberdeen Royal Infirmary.

Most shops and offices in Aberdeen are expected to shut for an hour today and the city centre will be closed to traffic when a memorial service for the victims is held in St Nicholas Kirk.

TV producers plan memo to Thatcher

By Richard Evans
Media Editor

Britain's television programme makers are to send an eleven-hour memo to the Prime Minister voicing their fears about the effect of the imminent broadcasting revolution, it was disclosed yesterday.

The unusual document will be drawn up and finalized by leading television industry representatives at the Edinburgh International Television Festival being held late next month.

It will aim to represent "a broad consensus of programme makers' concerns about the future of television", according to festival organizers yesterday.

It will be sent to Downing Street as a contribution to the final days of debate before the publication of the Government's delayed White Paper on broadcasting, which is now expected in late autumn.

Mrs Carol Haslam, who helped to set up Channel 4 and is chairman of the festival advisory committee, said yesterday it was important that programme makers should not be seen as resistant to change, because some of it would be stimulating and liberating.

"We do see the opportunities and we accept changes are taking place, but we want to protect everything we have worked so hard to achieve up to now", she said.

"There are a number of ways that protection can be given, but it does need a real legislative regulatory framework if television is to be given that protection."

Discussion on the memo will take up the final session of the three-day festival and will be chaired by Mr Anthony Smith, departing director of the British Film Institute.

Mr Dennis Skinner, Labour MP for Ruislip, was arrested yesterday on a picket line outside the TV-am studios in north London.

Scotland Yard said Mr Skinner, aged 56, was charged with obstructing the highway and was bailed to appear before Highbury Corner Magistrates' Court on July 29.

More than 200 TV-am technicians, dismissed by the company after a one-day strike over manning levels, took their case to an industrial tribunal yesterday.

The technicians, members of the Association of Cinematograph, Television and Allied Technicians, were locked out of the breakfast television company's headquarters.

Shake-up in broadcasting

The Broadcasting Complaints Commission, set up as a watchdog body in 1971 to deal with specific complaints about radio and television from the public, said yesterday it should stay separate from the new Broadcasting Standards Council, to be chaired by Sir William Rees-Mogg, who was made a life peer in the birthday honours.

The commission, chaired by Lady Anglessey, considers complaints from individuals or organizations who feel they have been unjustly or unfairly treated in a radio or television programme or where there has been an unwarranted infringement of privacy.

In its annual report published yesterday, the commission says the public should be made aware of the different roles of the two bodies: the commission dealing with individual complaints and the new council tackling broader questions of taste.

The commission insists the need for it to exist is "at least as valid as it was in 1971" but accepts the organization and its role are not known enough and understood by the public.

The technicians, members of the Association of Cinematograph, Television and Allied Technicians, were locked out of the breakfast television company's headquarters.

A total of 234 are claiming unfair dismissal but the hearing was told some had been with the company for fewer than two years, which could affect their rights.

Hospital kitchen shut down

By Thomson Prentice, Science Correspondent

An emergency court order closing the main kitchens at one of London's biggest hospitals was granted yesterday after they were found to be infested with cockroaches.

The cockroaches were seen by a health inspector in the kitchens of the 790-bed Charing Cross Hospital at Hammersmith, west London.

Riverside Health Authority, which is responsible for the hospital, is to be prosecuted by Hammersmith and Fulham council under the Food Act, 1984.

Mr Christopher Rowley, the borough's environmental health officer, told West London Magistrates' Court: "I found a severe infestation of cockroaches in a storeroom and saw several walking in the kitchen and the surrounding corridors. In my opinion, there was a risk of danger to health from infestation."

Mrs Bridget Prentice, a councillor and member of the borough's public services committee, said later: "We were convinced that anyone eating food prepared in the kitchens was at risk."

Mr Peter Droog, general manager of the hospital, said later the court accepted that only part of the kitchen area was affected. "There has not been a single case of food poisoning or related upset among our patients which has been attributed to what is a relatively minor infestation."

Warning notices telling drivers that the Suzukis may roll over or go out of control are included on US, but not British, models.

The Department of Transport said yesterday it had ordered the immediate withdrawal from sale of Romanian-made Danubiana tyres after tests had shown they could disintegrate at high speed.

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Call to suspend sales of 'unsafe' four-wheel-drive Suzuki

By Rosemary Unsworth, Retail Affairs Correspondent

Sales of two Suzuki four-wheel-drive vehicles popular with young people should be suspended after tests showing they are liable to roll over when cornered sharply, the Consumers' Association said yesterday.

The association called for the Government to issue safety warnings for four-wheel-drive vehicles and for manufacturers to warn of the dangers of rollover.

The Department of Transport said it was investigating allegations that the Suzuki SJ413 and SJ410 vehicles were unstable under certain conditions. However, it said: "There is little evidence to show that SJs are any more at risk in real-life conditions than other vehicles in this country."

"Owners of SJs and similar off-road vehicles with a high centre of gravity are advised that they may be less stable in emergency manoeuvres than lower-slung cars. Good defensive driving techniques should always be adopted so that violent swerves and any risk of instability can be avoided."

The Consumers' Association compared the Suzukis with the Toyota Space Cruiser and a Subaru Justy after its United States counterpart, the Consumers' Union, reported that the vehicles had started to topple in tests. The British tests, conducted earlier this month with and without outriggers, showed both Suzukis started to roll before they lost grip at speeds of about 40 mph.

However, Suzuki said the tests were unrealistic and involved atypical steering manoeuvres. Many vehicles could be made to exhibit wheel-lift characteristics, it said.

Mr John Norman, chief executive of Suzuki GB Cars, said: "The company cannot understand that the vehicles'

safety is in question now since there had not been similar claims anywhere in the world until the question was raised by the Consumers' Union."

The association said it had information about nine accidents, involving two deaths. In the US, 79 accidents and 16 deaths had been reported. Miss Tracy Bishop, aged 18, who is partially paralysed after breaking her neck when the Suzuki she was driving rolled at Thame, Oxfordshire, last November, has been advised to sue for damages.

Warning notices telling drivers that the Suzukis may roll over or go out of control are included on US, but not British, models.

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A Suzuki SJ413 rolls on two wheels as it is cornered sharply during the Consumers' Association tests.

Vertical text on the left margin, partially obscured and difficult to read. Some legible words include "ive TU", "19.95", "9.95", and "199".

Orthodox archbishop urges full theological debate before making final decision

Ordination of women 'may impede world church unity'

By Alan Wood

The Anglican Church may disrupt the search for world church unity if it proceeds with plans to ordain women priests, an Orthodox spokesman told the Lambeth Conference yesterday.

Archbishop John Zizioulas, Orthodox co-chairman of the Orthodox Anglican international commission, said it was no secret that the Orthodox Church was officially opposed to any decision by Anglicans to ordain women to the priesthood, let alone to the episcopate.

Looking at the matter with a confessionalist spirit, he said that any split in Anglicanism on this issue could "benefit" the Orthodox and Roman Catholic churches. However, it would also be extremely undesirable.

"Orthodoxy is not confessionalistic in its spirit, quite the contrary, and would therefore be anxious to see that the unity of the Anglican church is maintained at all costs."

"It is not for me, an Orthodox, to say to the Anglican Church how to do this. I can only make a plea and voice my concern on a matter

affecting the unity of the entire church, such as this one", he said.

The archbishop, visiting professor of theology at King's College London, said past conflicts in the history of the



early church showed that no decisions should be reached without an exhaustive theological debate.

"We have not even begun to treat the issue of the ordination of women as a theological problem. Theology, being a reflective discipline, may often appear to be an obstacle to quick action. But is this necessarily wrong?"

He was asked to respond to the address given on Monday by Dr Robert Runcie, the Archbishop of Canterbury, with its theme of Christian unity. Archbishop Zizioulas said his invitation indicated

clearly that no Christian church could, or did any longer, act, speak, think, debate or even decide in isolation.

He assumed that whatever might be decided at the conference was a matter for him and for his church too. The Anglican and Orthodox churches were engaged in official theological dialogue and could no longer say to one another on essential matters of faith and order: "This is our business; keep out of it".

He said: "We all have to take seriously into account the view of others and we all have to think, act, and decide on the basis not of what we want but what the world demands."

"The unity we seek is neither one of absorption, nor one of a 'reconciled diversity' in which the church is made up of confessional bodies which bear no structural relation with each other."

"We must work towards a unity in which, in the inspired words of Archbishop Runcie, confessional identities must be ready like tents to dissolve themselves, in order to become the One Holy Catholic and Apostolic Church."

The Rev Emilio Castro, general secretary of the World Council of Churches, asked what an eventual decision on the ordination of women would mean for churches that did not ordain and others that did.

In an address read to the conference, he said there were fears of a "no-win" situation if churches began to consider these or any other theological issues from the perspective of the reaction of others.

But all churches were equally interested in going deeper into the truth, into considering seriously biblical and theological issues.

The unity churches sought should also be seen in participation in the struggle for world liberation and world reconciliation, he said.

● A personal letter of greeting from Pope John Paul II was read to the Lambeth Conference by Father Pierre Duprey, secretary of the Vatican Council for Promoting Christian Unity.

The Pope said he was pleased that the question of unity was to assume a prominent place on the conference's agenda.



Metropolitan John of Pergamos and Archbishop Gregory of Thyateira and Great Britain arriving at the Lambeth Conference yesterday. The Orthodox Church is against the ordination of women priests and warned delegates at the conference that if the Anglican Church proceeded with such plans, it might jeopardize the search for world church unity.

Erosion of family network deplored

By Ruth Gledhill

Nearly 400 bishops' wives were told yesterday of "the agony of families" struggling to live in today's world.

Mrs Jean Penman, wife of the Right Rev David Penman, Archbishop of Melbourne, Australia, told the Lambeth Wives' Conference in Canterbury: "On the worldwide scene today, the family scenario could leave us gasping for breath or in the depths of despair."

She appealed to the bishops' wives to take up the issue of the break-up of families and the dispersal of family networks. "Every nation depends on its family life."

Family life was suffering because of efforts to change towards a more individualistic and materialistic lifestyle, she said.

This was affecting the care of children, care for the elderly and was causing poverty, malnutrition, mental illness, crime and prostitution.

"People are becoming more self-centred."

Mrs Penman, who has a diploma in theology and who has worked as a primary school teacher, said that her own childhood nearly 50 years ago was disrupted by four moves from urban to rural areas.

"But that was wartime in New Zealand. My father moved in the hope of finding work. The building industry was hard hit. Looking back, I can be grateful that he took the family with him and didn't go off on his own for months at a time."

She said her childhood experiences left her with memories of "insecurity". Mobility for her family was an economic need.

"But today in western communities mobility is more often engaged in to satisfy some individualistic and materialistic desires or wants, often for very selfish motives."

She said it was "no wonder" that families were unable to cope with the effects of affluence and materialism, unemployment, poverty, homelessness, drug and alcohol abuse, violent crime and wife and child abuse.

"In the Western world, the shift in values and attitudes that has developed may have contributed to the liberation of individuals but it has also eroded the resilience of the family and its ability to handle crises."

She attacked television as the "focus of attention" in families.

Battles may split Anglican world

By Clifford Langley, Religious Affairs Editor

Already this meeting of leaders of the Anglican Communion has been charged with adrenaline.

The Archbishop of Canterbury, acting with other key people in the international Anglican world, has confronted them with the crisis around the corner. He has also put forward possible answers: but there will be a lot of hard talking before they agree with him.

Put 500 bishops onto a university campus for three weeks, and they could simply talk about everything and nothing. That seemed to happen at the last Lambeth Conference ten years ago. But in 1988 some furious thinking has to be done before August 7, when the conference ends.

There is a battle going on, in world Anglicanism, between two tendencies. One, a fragmenting movement, arises from the way the 27 provinces of the Anglican Communion have matured and taken charge of their own affairs.

Not long ago many were mission territories, depending on the mother country for money, manpower, and motivation. Now more than half the bishops at Canterbury are black or Asian; and each part looks to its own resources, has its own ideas, and values its autonomy. In the process, the universal identity of Anglicanism is being lost.

The other tendency is towards unity, towards finding international structures for the Anglican Communion that will hold it together and give it some definition. The 1968 Lambeth Conference invented an Anglican Consultative Council, which was to meet every two or three years to keep track of the way things were moving. The 1978 Conference invented a Primates' Committee - the top men from each province - to discuss doctrinal developments and similar matters. But neither had any power.

The 1988 Conference has

been told that this is not enough: the fragmenting tendency is still winning. If each province continues to insist on independence there might not be much of an Anglican Communion around in 1998 for another Lambeth Conference to worry about.

Some churches, like the Anglican Church in New Zealand, want to let the fragmentation happen, and don't mind at all if there are no more Lambeth Conferences.

Some, like the Church in Wales, want a much stronger Primates' Committee, and some tough rules (by Anglican standards) for all. If they had their way, the New Zealand church would soon be on its way out, and probably the American church too. American Episcopalians like to think the American Revolution was an ecclesiastical break from England as well as a political one.

Into the middle of all this Dr Runcie has tossed the question of the papacy. He says, in effect, that the church needs a personal focus of unity, a focus he supplies for Anglicanism - at the very least it needs someone to call Lambeth Conferences, and to decide whom to invite. It now seems also to need a central structure with authority - albeit a minimum structure - in deference to which the separate provinces will have to give up some independence.

But if a communion of 70 million, with a common recent history and culture, and still largely a common language, needs these things in order to hold it together, then any united church of the future, formed from Eastern Orthodoxy, Anglicanism, Roman Catholicism, and Protestantism or any combination thereof, probably amounting to a billion people or more, is going to need at least as much. If the Pope didn't exist, he seems to be saying, they would have to invent him.



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If you are thinking of re-investing, you may find it useful to work out what your Certificates are worth at the moment. The current cash value is displayed at most post offices. And do check when you bought your "Grannies" - you may not want to miss out on your ten-year bonus by re-investing just before it is due.

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NATIONAL SAVINGS

Industry 'losing millions'

Doctors say stress causes 40% of sick leave in companies

By John Spicer, Employment Affairs Correspondent

Up to 40 per cent of absenteeism at work through illness can be blamed on mental or emotional problems, a group of doctors says.

The group, led by Dr Graham Lucas, consultant psychiatrist at King's College Hospital, London, says even a small reduction in stress-related illnesses could benefit employers considerably.

The doctors list the following as some causes affecting mental health at work: over-promotion or resentment at failure to be promoted; too much or too little work; relocation, change in work environment or of colleagues; change in the nature or style of management; role conflict or ambiguity; irregular or long hours; lack of autonomy; machine-paced monotonous work; perceived hazards such as infection; and actual or potential violence.

Added to these, says the study group, social, domestic and personal factors can make the problem worse: family illness or bereavement; marital or family problems; financial difficulties; moving house; and changes in ability associated with age.

The Health and Safety Executive says illnesses caused by stress are widespread and associated absenteeism and

impaired performance are costing British companies millions of pounds.

It has published a booklet offering guidance to help organizations form policies on mental health at work.

"The workplace can be a stimulating and supportive environment and have a positive effect on mental health, but adverse situations can have a negative effect", it says. "There is great value in employers instituting an effective occupational health policy which routinely includes consideration of mental health aspects".

The booklet says the design of the workplace and working procedures can affect the physical and mental health of employees. Improving these can improve the efficiency and productivity of the whole organization.

Launching the booklet, Dr Lucas said it dealt with three main aspects of mental health at work: recognition, intervention and resettlement.

"A sufferer should be able to report sick in the same way people with physical problems do. But mental health had no badge. There is no rash, limp, bandage or plaster to show there is a problem; the sufferer may look perfectly well, but illness is there."

He said employers should appoint lay people in the first instance to look for the signs of stress: unusual irritability, resentment of advice and constructive criticism; becoming withdrawn and unsociable; unusual absenteeism or poor timekeeping; overworking, and failure to delegate; impaired performance; changes in appetite, personal appearance, habits and behaviour; increasing use of coffee, cigarettes, alcohol and drugs; accident proneness; unexpected difficulty with training and examinations.

Dr Lucas said research had shown that stress could be linked to severe coronary conditions and even some forms of cancer. Uncertainty was the most common cause of anxiety. When workforces were being cut, apprehension was at its worst. Depression was a common condition affecting mental health, but was "eminently treatable", said Dr Lucas. He said all these problems were increasing.

New technology and the need for people to learn some skills were all adding to pressures on employees who could not cope, and this was also a source of stress.

Mental Health at Work (Stationery Office, £1.25).

Learning to watch the weather



By Boris Johnson

A sophisticated exercise in weather forecasting taking place at Churchdown School, Gloucester, as Mr Richard Cooper, the head of Physics, explains to pupils how to make accurate predictions in advance of the BBC broadcasts.

The amateur meteorologists use the large parabolic dish seen above, which was given to them by British Telecom. With it, they pick up images from

Meteosat, the weather satellite put into orbit by the European Space Agency. "We get pictures of north-west Europe every thirty minutes. With 64 shades of grey on our computer, you can get quite detailed photographs, and you can easily see the swirl of a depression just coming on", Mr Cooper said.

By seeing how fast the clouds are moving, the children can get an idea of what lies ahead before they go home for

tea. Mr Cooper predicted that this morning would be "fairly warm and muggy", but that no forecast had been made for the afternoon because it was the end of term.

Churchdown now intends to pick up foreign language broadcasts for tuition. In a previous exercise they used a search and rescue system to follow a group of skiers across the north Pole. Photograph: Peter Trivner

Scientists call for deep sea dump sites

By Pearce Wright, Science Editor

Waste material poisoning the North Sea and its estuaries should be dumped into special deep ocean sites, according to government scientists.

A detailed investigation of six sites up to 6,000 metres deep by marine biologists, geochemists, and oceanographers from the Institute of Oceanographic Sciences has prompted proposals for the development of the Porcupine Seabight, a large underwater plain in the Atlantic about 300 miles south-west of Ireland.

The plan comes at a time when Britain faces increasing criticism from other European members of the Oslo Convention, which aims to limit disposal in the North Sea. Britain dumps the most, including 10 million tons of sewage sludge from barges and 35 million tons piped offshore.

Dr Martin Angel, head of the institute's biology department at Wormley, in Surrey, said: "The studies have shown that the safe disposal of huge quantities of low-toxicity waste may now be solved by careful use of the oceans".

The researchers left automatic cameras on the seabed for six months to take unique time-lapse pictures. They measured how long it would take material to be degraded and its effect on the unusual marine population.

The new proposal is for a monitored 10-year dumping programme in the Porcupine Seabight site to assess its environmental impact.

Watchdog's action may end chatlines

By Tony Dawe

Telephone "chatlines" and message services are likely to end, after a deluge of complaints to Ofel, the Government watchdog.

Professor Bryan Carsberg, Ofel's director general, said yesterday that bad language and soft pornography has pervaded some services and subscribers have had huge bills they cannot pay.

He is seeking the advice of the Monopolies and Mergers Commission about whether to ban the services or restrict them.

Message services run by private companies on lines hired from British Telecom provide everything from children's stories to the secret thoughts of topless models. The "chatlines" allow teenagers to talk to each other and, like

the message services, are charged at a premium rate of 38p a minute in peak periods and 25p a minute off-peak.

"The people who use the service are seldom the people who pay the bills", Professor Carsberg said yesterday.

He said Telecom had suspended its own "chatline", Talkabout, because of obscene language and its use as a dating agency, but up to ten other "chatlines" still operated.

He had wanted to restrict many of the new services but could not do so unless the Monopolies Commission amended Telecom's operating licence.

He has asked the commission to consider separating the entertainment services from information services. Subscribers could then "sign on" if they wanted to dial the fun lines but their use

could be restricted by "call-barring" devices. He also believes that subscribers using the services should get itemised bills.

He accepts that Telecom currently lacks the technology to meet all his demands and so, if the commission adopts his suggestions, many of the services will have to close.

Professor Carsberg's statement produced a predictably frosty response from Telecom which said that it had already "done a great deal to try to ensure that the content of message services is acceptable". It regarded recorded message services as "an important development for our telephone customers".

Some of the companies providing the services accused the professor of taking a heavy-handed attitude.

British Rail doubles profit forecasts

By Rodney Cowton, Transport Correspondent

British Rail has almost doubled its profit forecast for the next five years.

It expects to make £940 million up to 1992-93, and to be making nearly £250 million a year after that date.

Those figures include government payments for un-economic services - expected to fall from £780 million in 1986-87 to £477 million in 1992-93.

If the forecasts are achieved they will greatly increase British Rail's attractiveness for privatization.

When the company's annual report was published

nearly two weeks ago, showing a record operating surplus, British Rail Board dismissed the idea that this would bring privatization forward.

But the corporate plan for the next five years, published yesterday, shows that BR expects dramatically to improve on last year's results.

Its forecast of £940 million is an increase of £455 million on last year's predictions. The annual profit forecasts have all been roughly doubled.

British Rail said that the increases were basically due to growth in passenger business, which was much higher than

had been predicted last year; greater cuts in costs were also being planned.

Profits now forecast at £66 million for the current financial year are expected to leap to £180 million the following year, and then to rise steadily to £246 million in 1992-1993.

These will be boosted by property sales, which are expected to rise to more than £200 million this year and next, before starting to decline. The long distance InterCity express services are forecast to show a profit of £66 million in 1992-93. Net

work SouthEast is expected to cut its need for subsidy from about £240 million in 1987-88 to £85 million in 1992-93. The hard-core of the subsidized routes, provincial passenger services, aim to reduce their need by more than £100 million to £40 million.

Evidence of the buoyancy of passenger traffic is provided by the fact that Network SouthEast now expects its revenue this year to be £50 million higher than forecast a year ago.

British Rail plans to invest £3.8 billion over the next five years.

WHISKY FROM THE OLD SCOTCH

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Impact of Gulf ceasefire

Shifting balance of power brings worry for Israel and Syria

By Nicholas Beeston

The consequences of a peace agreement between Iran and Iraq to end the Gulf War could have negative repercussions for a number of countries and groups in the Middle East...

While governments around the world welcomed Iran's decision to accept unconditionally the United Nations Security Council Resolution 598 for a peaceful settlement, Middle Eastern diplomats also predicted a period of great uncertainty as two of the region's most powerful economic and military forces disengaged from the eight-year conflict.

Although observers said it was too early to predict what effects peace would bring, they agreed that Israel and Syria could be the first potential losers.

"The end of the war will shift emphasis away from the Gulf and back to the central question of the Palestinians and the Arab-Israeli conflict," said one Arab diplomat.

Oil-rich Gulf states, such as Saudi Arabia and Kuwait, have been channelling their resources to bolster Iraq against Iran, but with the conflict over they would be in

a better position to use their influence and money in support of the Palestinians.

Israeli officials concede that they expect a barrage of anti-Zionist rhetoric from both Iran and Iraq, but that they do not see any immediate threat to their security. They are concerned, however, at the recent level of militarization among Arab nations, in particular the growing arsenals of long-range missiles and stockpiles of chemical weapons - by-products of the Gulf War.

Mr Yaacov Nimrodi, an arms dealer who sold Israeli weapons to Tehran, told the Haaretz newspaper: "It is too bad the war is over. From our point of view it would have been better to have 48 Iraqi army divisions busy on the front with Iran."

In Syria's case, Iraq, which has taken a back seat in regional politics, could be tempted to strengthen its ally, Mr Yassir Arafat, the Palestine Liberation Organization chairman, whose supporters were recently expelled from two refugee camps in Beirut by Syrian-backed forces.

President Assad of Syria and President Saddam Hussein of Iraq, who rule separate pan-Arab Baathist regimes, have been bitter political foes since 1980, when Syria sup-

ported Iran at the outset of the Gulf War. "Syria is very vulnerable in Lebanon and Iraq could be tempted to step up its support for the PLO and make life difficult for the Syrians," said one source.

Iran's future policy in the Middle East is less certain, but diplomats concurred that the close of the conflict with Iraq did not necessarily amount to an end of its avowed intentions to export the Islamic revolution to vulnerable Arab Gulf states, Lebanon, and possibly Afghanistan.

One important indication of its intentions will be the Hajj pilgrimage to Mecca next week, which Iran is not attending but whose supporters from other countries may try to repeat pro-Khomeini demonstrations which led to riots last year.

Observers agree that the people most at risk from the end of the conflict are the Kurds in Iran and Iraq, who have been used as destabilizing proxies by both sides but who expect severe crackdowns once hostilities cease.

"The Kurds are very alarmed, because they know that both sides will now be able to concentrate on them," said Colonel Andrew Duncan, of the International Institute for Strategic Studies.

Genscher played a key role

From John England, Bonn

Herr Hans-Dietrich Genscher, the West German Foreign Minister, played an important go-between role for the Iranian Government in Europe and New York ahead of Tehran's decision to accept the UN Security Council's call for a ceasefire in the Gulf War, it was disclosed here yesterday.

The Foreign Ministry confirmed a report that Herr Genscher had worked late last week in close co-operation with Iran after a confidential meeting on his Greek holiday island with Mr Michael Meesebier, the Iranian Ambassador to Bonn, at the Ambassador's urgent request.

The Ambassador handed Herr Genscher a personal letter from Dr Ali Akbar Velayati, the Iranian Foreign Minister, and Herr Genscher broke off his holiday last Thursday to fly back to Bonn.

He then began a series of telephone calls to Iranian foreign ministers, members of the UN Security Council and of the West German diplomatic mission in New York.

Government circles here are crediting Herr Genscher's behind-the-scenes work with having played an influential

part in Tehran's decision to accept UN Resolution 598, if not a pivotal one. The opposition Social Democratic Party also expressed its appreciation of his efforts.

Herr Genscher, returning yesterday from informal talks with Sir Geoffrey Howe at the Foreign Secretary's country home at Chevening, Kent, after their attendance at the EEC foreign ministers' conference in Athens, claimed no personal credit for his part in Iran's move. But he emphasized that the West German Government had played a significant part in it.

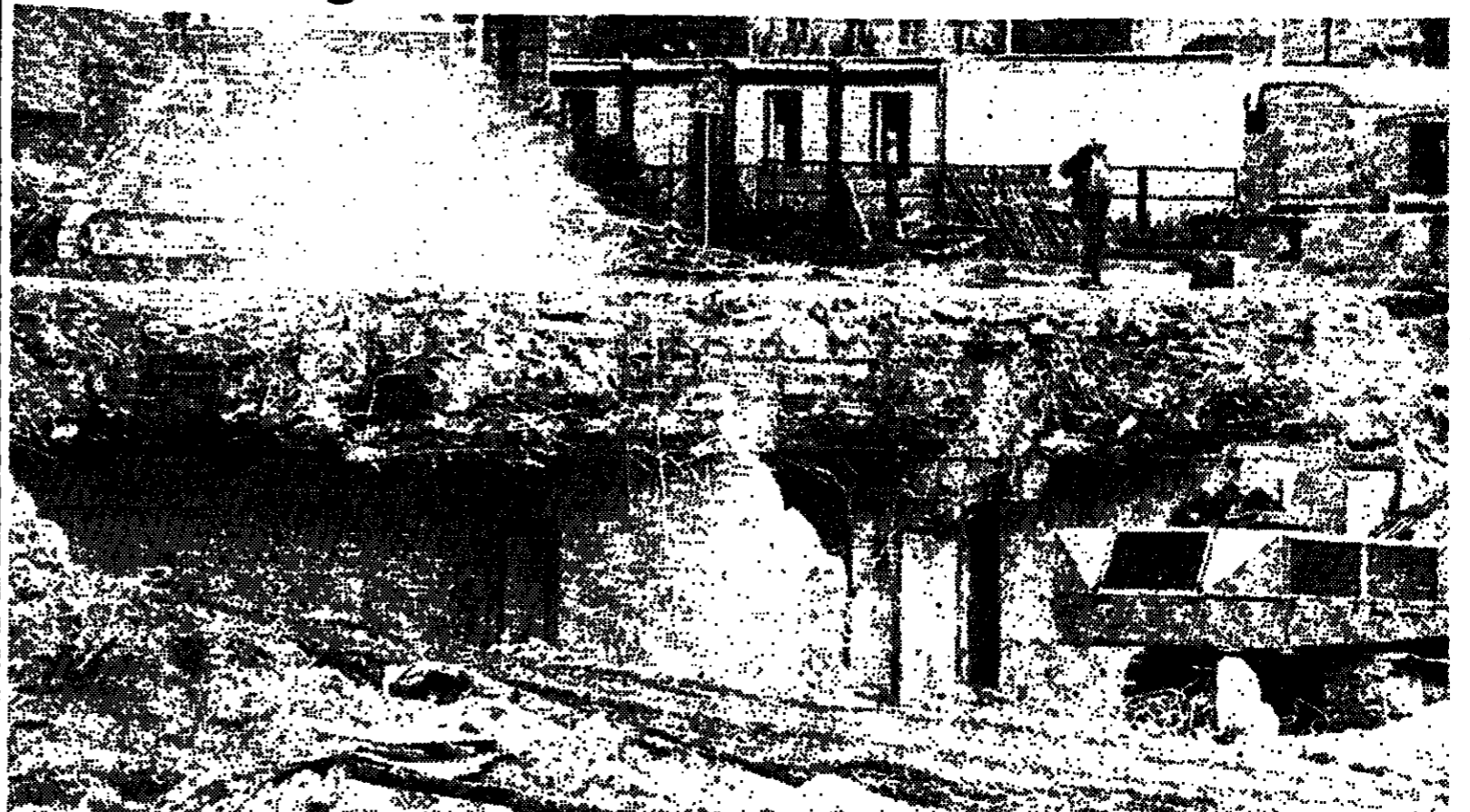
He welcomed Tehran's unconditional acceptance of the Resolution 598 as a "decisive step" towards ending the Gulf War. That now depended upon the outcome of talks by Iran and Iraq with Señor Javier Pérez de Cuellar, the UN Secretary-General.

Herr Genscher: Talks with Iran envoy on Greek island.

Herr Genscher: Talks with Iran envoy on Greek island.

Herr Genscher: Talks with Iran envoy on Greek island.

Removing the last remains of Hitler's bunker



East Berlin workers use heavy equipment to remove the remnants of Adolf Hitler's concrete bunker system in what used to be the centre of Berlin before the city was divided. The site - close to the Berlin Wall and the Brandenburg Gate - is now to be used in an East German housing project for shops and homes for several thousand people. Hitler killed himself in the bunker in 1945, just before the Soviet Army completed its conquest of the Nazi capital.

The Democrats in Atlanta

Superstar Jackson holds the stage

From Michael Banyon, Atlanta

It has been Jesse's convention. From the arrival of his crusading convoy until the thunderous roar that greeted his masterful convention address, the Rev Jesse Jackson has dominated the Democrats. He lost the nomination but he won the hearts of his party, unprecedented political influence and a place in American history.

Mr Jackson is everywhere. His picture and name are on all the badges and T-shirts, his face is on every television screen, his demands are the subject of every debate, his soaring oratory inspires and galvanizes the delegates.

When chanting supporters interrupt speeches at the mention of his name to wave their red placards proclaiming simply "Jesse", it is as if Mr Jackson were a guest at Mr Jackson's convention. And Senator Lloyd Bentsen has

been so eclipsed as to be almost invisible.

Mr Jackson is not just another losing candidate, nor is his political race over. He has been campaigning for more than a shot at the 1988 nomination: he has run for the acceptance, full enfranchisement and political equality of black America.

"This is not a one-round, one-lick fight. This is a 15-round fight," he said on Sunday. "This struggle is ancient on the one hand and endless on the other." Mr Jackson has used Atlanta to establish a permanent presence for himself and his supporters on the political stage.

He won seven million votes, 13 primaries and caucuses from Alaska to Alabama, 1,200 of the 4,162 delegates. He brought into the Democratic Party millions of people who had never voted



before, awakened hopes among blacks for whom politics had long been a blocked avenue. And he wants respect and recognition for this achievement.

He has a mesmerizing hold over these new supporters which he does not intend to give up. He insisted on Monday that it is not for himself but for his "constituency" that he has campaigned until the bitter end and used every rule in the Democratic book to widen his influence and shape the party agenda.

On arriving in Atlanta amid simmering tensions with the Dukakis camp, he said: "What they are worried about is not

the threat that we are going to pull out of the convention, but the threat that we are going to stay." The Dukakis campaign did not understand this. They tried to treat Mr Jackson as any other defeated rival.

He used several powerful weapons to force the special recognition from Mr Dukakis he believes he deserves. He exploited the perceived insult of "from disgrace to amazing grace" - which sounded so good on television.

The convention needed Mr Jackson. Without him the clockwork organization and disciplined unity would have made for an even more tedious and scripted charade.

There has been no other exciting or inspiring speaker.

Mr Dukakis may be the manager the country needs, but his clipped clichés and buttoned-down delivery are not the stuff of political emotion.

Carter's old lines find a new audience

From Charles Bremner, Atlanta

For Mr Jimmy Carter, the only Democratic President in the past two decades, the mood was bitter-sweet as he soaked up the ovation in Atlanta's Omni Coliseum and once again addressed a live national television audience.

"My name is Jimmy Carter and I am not running for President. Did you hear that, George?" Mr Carter, now aged 63, was playing with the old, low-key opening line that took him to the White House in 1976.

Vice-President George Bush has been trying to do the Mr Michael Dukakis to the memory of Mr Carter as the brooding and ineffectual leader, the sanctimonious outsider defeated by Washington.

After 7½ years in the wilderness, Mr Carter has been welcomed back into the Democratic fold. For months the presidential contenders have trooped to Plains to woo the former President, much mollowed since his humiliation in 1980.

Party elders have turned to him for advice on how to handle Mr Jesse Jackson, and in the festivities in his

home state the man who was, until lately, an embarrassment to his party is enjoying a new celebrity status.

On Sunday night, when Atlanta turned into one big social gathering, the talk of the town was the moment Mr Carter danced with his wife, Rosalynn, across the stage to Irving Berlin's "Putting on the Ritz".

It is a far cry from the San Francisco convention of 1984 when Mr Carter was the man most preferred to forget, the incumbent President who lost. This year it is Mr Walter Mondale's turn to shuffle through the concrete tunnels and hotel lobbies as the party's non-person.

Mr Carter is once again an asset because the national mood has swung towards the ideas he stood for and the Democrats are again offering a frugal and "compassionate" state governor as an alternative to an often inept and scandal-tainted presidency.

In making the inevitable comparisons, the experts put Mr Dukakis's political skills far ahead of Mr Carter's when he took the presidency. A savvy operator whose instincts have

been honed by a quarter of a century in the hot-house of Massachusetts politics, Mr Dukakis is a much more formidable politician.

On the simplest level, Mr Dukakis would be incapable of the gaffes of the early Carter days, such as his saunt to congressional leaders.

And Mr Dukakis is less likely to be hampered by family embarrassments such as the antics of Mr Carter's brother, Billy, and by links with dubious associates, such as Mr Bert Lance. Both men, though, are in Atlanta this week - Mr Lance as an adviser to Mr Jackson, while Billy, now seriously ill with cancer, came to see his brother's rehabilitation.

With the times changing and the new emphasis on morality, Mr Carter's sincerity is a useful symbol.

"Carter looks better as Reagan looks worse," said Mr William Schneider, an academic analyst. "The bloom is off the rose in the Reagan Administration, particularly in the one area where Carter's reputation is intact - that's the area of integrity."

Mr Carter is now being remembered

more for the Camp David accords, which brought peace between Israel and Egypt, and less for the malaise that, for instance, led him to express amazement when the Russians invaded Afghanistan.

Joining the reassessment of Mr Carter, the strongly pro-Republican Wall Street Journal recently noted that Mr Carter's "deep streak of moralism seems much more attractive out of office than it did in office".

It reprinted a warning it voiced on Mr Carter's election in 1976. "An on-the-job education for the President can be very expensive for the nation."

Mr Carter, doing the rounds of delegates in the sweltering Deep South heat, said yesterday that he was gratified by the reassessment of his term as President.

"There's been time to heal," he said. "Folks are looking back and saying, 'Well, he told the truth; he kept our nation in peace; he had Camp David; he normalized relations with China; he helped solve the energy crisis and he took the blame for his mistakes.'"

WORLD ROUNDUP

Aga Khan boost for Kenya papers

Nairobi - The Aga Khan is to issue new shares to the Kenyan public in his Nation Group, publishers of Kenya's most successful newspapers, the Daily Nation and Sunday Nation (Andrew Buckoke writes). The issue will reduce his interest from 60 per cent to 45 per cent, giving the company a Kenyan majority shareholding.

The move will allow the group to borrow more money locally, under regulations that allow local borrowing roughly in proportion with local shareholding. The money raised from the issue will be used, in conjunction with increased local borrowing, to finance an expansion programme, which includes the construction of a new multi-storey Nation Centre here.

The group's main competitors in Kenya are The Standard, owned by Louho, and The Kenya Times, originally run by the country's sole ruling party, Kanu, but now run by Mr Robert Maxwell.

41 died in prison van

Rangoon - U Min Goung, the Burmese Home Minister, has resigned after taking responsibility for the death of 41 people in an overcrowded prison van (Our Foreign Staff writes).

State radio last night revealed that 41 people who were arrested and packed into a prison van on March 18 died during a two-hour drive to jail. The Government had delayed unearthing the deaths to prevent the possible spread of unrest and the bodies were cremated on March 19. In Proma a man has been killed in rioting, apparently between Burmese Buddhists and Indian Muslims.

Soviet space launch

Moscow (Reuter) - The Soviet Union launched an unmanned cargo spacecraft yesterday to link up with the permanently manned orbiting Mir space station, Tass said. All systems on the spacecraft, Progress 37, were functioning normally. It is transporting "expendable material" to Mir.

SANTA BARBARA: President Reagan yesterday announced he was naming a planned space station "Freedom", a name the White House said was shared by the project's sponsors - the US, Canada, Western Europe and Japan.

Egypt torture charge

Amnesty International today accuses Egyptian security police of a "continuing pattern of torture of political detainees" and urges Cairo to take urgent steps to protect prisoners. Amnesty said it had received scores of torture reports since mid-1986 (Nicholas Beeston writes).

The findings, based on interviews with victims and official medical reports, showed scarring consistent with allegations that prisoners were beaten, suspended by their wrists and suffered electric shocks.

Zanu delays funeral

Harare - Officials of the ruling Zanu (PF) Party stopped a funeral in one of Harare's townships at the weekend when they found that the dead woman did not have a party card, it was reported here yesterday (Jan Raath writes).

The Harare newspaper said that party officials blocked funeral arrangements for Mrs Febbie Vena, drove mourners from her home and demanded that the family get a new card for the dead woman by meeting unpaid subscriptions totalled to 1983. The family paid the £3.35, a card was issued and the burial was allowed to proceed.

Hamadei condemns his own 'evil act'

Frankfurt (Reuter) - Muhammad Ali Hamadei, the alleged Lebanese hijacker, said yesterday that his smuggling of explosives into West Germany was an evil act prompted by the suffering of his people at the hands of the United States and Israel.

In an impassioned statement during which he clashed with the judge and then threatened to remain silent for the rest of his trial, Hamadei also condemned bomb attacks in France in 1986 to which the court has indirectly linked some of his contacts.

Hamadei is accused of the 1985 hijacking of Beirut of a TWA aircraft in which a US Navy diver was murdered and 39 passengers were held hostage for 17 days.

Admitting to the court that he had twice illegally brought in explosives, he said: "This was an evil act. I condemn it. I condemn attacks in France which affected innocent people," he added.

On the fifth day of the trial, the judge said entries in Hamadei's private telephone book "showed connections with France and with other suspects connected with explosives offences". Hamadei refused to identify the names in the book.

But as he later began to describe his motives - what he called responses to acts of barbarism in Lebanon by Israeli and US troops - the judge twice interrupted and told him to refrain from an historical narrative.

When the judge abruptly ended the day's proceedings, Hamadei shouted: "I might be here tomorrow, but I won't take part. It's completely useless for me to be here."

Hamadei, arrested at Frankfurt airport in January 1987, is being tried in West Germany after Bonn turned down a US request to extradite him.

Witnesses included a customs official who caught him trying to smuggle liquid explosives into West Germany in wine bottles. Hamadei has admitted the explosives charge.

Danube pollution scandal Romania jails officials

From Richard Bassett, Warsaw

Ecological disaster unparalleled in the recent history of the Balkans has struck the Danube delta as the result of an alleged conspiracy by Romanian politicians and a Liechtenstein-based firm responsible for dumping toxic waste.

Seven officials were jailed for between 11 and 18 years by a court in Bucharest last week as details emerged of how 4,000 tons of toxic waste had been dumped at Sulina, where the Danube flows into the Black Sea.

The waste, according to a Romanian press agency report, consists mainly of a substance known as PCB, one of the most toxic materials. When heated it produces a "deadly poisonous dioxin".

According to Romanian sources, it appears that with the connivance of the Romanian Ministry of Foreign Trade a deal was struck in 1986 with West Germany, The Netherlands and Italy, through a Liechtenstein firm called Kimika, to allow dumping at Sulina, despite the fact that the Danube delta has some of the rarest wild birds on the Black Sea coast.

Once the toxic waste was dumped, a classic case of Romanian negligence and incompetence took over. The barrels in which the waste was stored became exposed to the elements. Last month details emerged that several barrels

had begun to leak, resulting in what the Romanian court described as "considerable environmental damage".

Speculation in Bucharest yesterday suggested that the leak had endangered human lives as well as thousands of birds. The ancient town of

Stockholm - Mr Edgar Ljungberg, a fisherman, has landed a perch containing a record 82,200 becquerels per 1 kg of the radioactive element caesium, in a lake near his home at Valbo on Sweden's east coast (Christopher Mosey writes).

When tested in nearby Gavle, severely hit by nuclear fallout from the 1986 Chernobyl disaster, the perch was 54 times over the permitted 1,500 becquerels.

Sulina has been declared an ecological disaster area.

Mr Ion Nicolae, head of the ministry responsible for chemical industries, is implicated - the documents permitting the West European states to dump their waste at Sulina bear his signature.

On June 17 Mr Nicolae Ceausescu, the Romanian leader, warned seven ministers, including the Prime Minister, that the situation at Sulina was "scandalous".

Mr Ceausescu's involvement is unclear but observers of his somewhat erratic behaviour agreed that his annoyance

with the ministers, all of whom were appointed by him, could have reached this point only if something serious had taken place.

Reports this week from Budapest claimed that the toxic content of the Danube had risen noticeably, sparking fears that part of the waste had entered the river's ecological system, which is Eastern Europe's principal artery.

MASSA: Thousands of Italian workers went on strike here yesterday to demand the permanent closure of a chemical plant where a fire released a cloud of toxic gas at the weekend (Reuter reports).

Many banks, shops and local authority offices closed for four hours as more than 3,000 workers marched on the town hall.

The Environment Minister, Signor Giorgio Ruffolo, had ordered the Farmoplant site to be temporarily closed on Monday after chemicals used for pesticides exploded and caught fire on Sunday.

But Signor Ruffolo and two other government ministers were mobbed by crowds wanting stronger action when they visited the town on Monday. Police had to use tear gas to break up a demonstration.

Health authorities have advised people not to eat fresh fruit and vegetables and yesterday they extended a ban on swimming

Oxfam pleads for Zambia's £30 m

By Andrew McEwen and Richard Beeston

Oxfam yesterday urged the Government to restore £30 million of aid to Zambia which was withdrawn a year ago when Lusaka broke off talks with the International Monetary Fund.

The aid was designed to encourage the Zambian Government to keep to an IMF programme aimed at restoring an economy burdened by debts totalling \$5 billion (£2.9 billion). The Government offered the money in December, 1986, but never paid it after Zambia withdrew from the talks.

Mr John Clark, the author of an Oxfam report issued yesterday, said the austerity measures ordered by the IMF had deepened Zambia's financial crisis. The measures accelerated the fall in the value of real wages and a steep rise in food prices, while public spending cuts severely affected the country's health and education services, he said.

But the Overseas Development Administration, which runs Britain's aid budget, yesterday rejected the recommendation. "We do not agree that we should restore the £30 million," a spokesman said. "We do not believe there is any sign of commitment to fundamental economic reform (by the Zambian Government)."

Zambia took steps between 1985 and 1987 to halt its

economic decline, and the Government recognizes that this involved painful sacrifices. But the measures were unpopular and the Zambian Government eventually diluted them. "The Zambians failed to curb public expenditure and monetary growth and there was too much of a return to the bad old days," one official said.

But the ODA emphasized that the £30 million could still be available if Lusaka returned to the IMF programme. British project aid, which includes schemes designed to reduce poverty, has continued and last year amounted to £27 million.

The disagreement highlighted a wider difference of perspective between aid workers, who feel the first priority should be to reduce suffering, and the Government.

Mr Clark said that most Zambians had been pushed towards destitution and hunger and that malnutrition accounted for twice as many child deaths now as in 1981.

One scheme supported by Oxfam in Lusaka brings between 2,000 and 3,000 children under five into a screening system every week. At least 50 per cent of them are malnourished.

Debs and Poverty: A Case Study of Zambia, by John Clark with David Keen (Oxfam, 274 Banbury Road, Oxford OX2 7DZ).

Arab middle class grasps revolutionary nettle

From Ian Murray
Beit Sahur, West Bank

The church bells of Beit Sahur rang out in defiance of a curfew, summoning the people to a funeral. They came chanting slogans and angry at the death of the first person from the town to die violently since the start of the Palestinian uprising.

Edmond Elias Ghanem, aged 17, had been killed by a rock which fell on his head from the rooftop of a four-storey building near the mosque in the centre of the town on Monday evening.

The rooftop is used as an observation post by Israeli soldiers and the rock had been used to hold a tarpaulin in place over it. The Army said the rock fell accidentally while residents said it was clearly deliberate.

Senior army officers contacted community leaders to try to calm tempers, but an angry crowd gathered which was dispersed only with the help of tear gas and rubber bullets. A curfew was reimposed less than two days after it had been lifted.

For 10 days before that, the Israeli Army had combed the town trying to find the leaders of the "popular committees" which have given Beit Sahur the reputation of being the best organized "Palestinian"

municipality in the occupied territories.

It is a well-educated, middle-class town just to the south-east of Bethlehem. Large, prosperous homes with shining windows reveal well-furnished living rooms. There are neat gardens and new cars in many driveways. The town boasts that it has proportionately the highest number of university graduates anywhere in the Middle East. It seems at least 1,000 miles away from the squalor of the refugee camps.

At the end of March, in line with a suggestion in a leaflet from the underground leadership of the *Intifada* (uprising), the town set up "popular committees" to help organize everyday life.

It was done quite openly and, as Mr Tawfik Abu Aitah explained on Monday just before the curfew was reimposed, there was no intention of doing anything illegal. The committees were no more than an extension of the co-operation and self-help organizations which have long existed in the town.

About 70 per cent of the 15,000 population are Christians and the remainder are Muslim, including about 2,000 refugees. The two religions live and work side by side. Fifteen different clubs and societies exist doing social work, organizing



WEST BANK (Israel occupied) 5 miles ISRAEL Jerusalem Bethlehem BEIT SAHUR

sport and cultural events and raising money for the poor. There was already an organized infrastructure of popular committees.

The town was divided into 22 areas, each with between 30 and 70 families. Each family in the area chose a representative to pick 10 from among them to form an area committee. Their task is to keep in touch with all the families, providing food for the needy, including those out of work or dependent on someone in prison.

In addition, six specialist committees were set up. One looked after medical arrangements, dropping supplies of drugs available to those in need. Another looked after agriculture, planting half an acre of land with vegetables for use if supplies were stopped. It also stocked seedlings, chickens,

rabbits and equipment to help people become self-sufficient.

A third committee organized education for younger children during the time that schools were shut by the authorities. Yet another committee was formed by the merchants, who fixed prices and organized commercial strikes.

Another committee organized guard duty, eventually providing protection against robbers. This was necessary because of the resignation of the town's Arab policeman from the Israel force. A similar volunteer guard at Beit Jala near by caught a goat rustler last month. He was beaten and his car set on fire. Israeli sources later explained that he was probably punished for being a collaborator, but in fact this was the type of instant justice handed out by the committee.

A sixth committee was set up for qualified engineers able to advise on public works. This committee never functioned but it was created in order to demonstrate the people's ability to look after themselves without Israeli help.

In the middle of last month 12 committee leaders were called in to the Military Governor in Bethlehem and ordered to stop operations. At the same time a garden shop run by Dr Jad Issacs, an

agronomist at Bethlehem University, was shut down because it was proving so successful with the agricultural committee.

Mr Abu Aitah, a member of the merchants' committee, was one of those called in. "I warned the Governor not to abolish us. I told him that, if he made the committees illegal, he would drive them under ground and they would be much more dangerous. He refused to listen to me."

Alongside the popular committees, the people of Beit Sahur quietly joined the *Intifada* by refusing to pay any taxes. "Throwing stones is symbolic, but refusing to pay tax really hurts them," said Mr Jalal Masaara, who runs a clothing shop. "Anyway we have no money left to pay tax. To the Israelis we are like a cow. They only want us for our milk."

Tax officials, backed by 200 soldiers, have therefore twice raided the town in the past six weeks. The last raid, on July 6, sparked a protest of civil disobedience which was uniquely peaceful for the territory.

On the day of the tax swoop, 500 people had their identity cards confiscated. Spontaneously another 350 people went to the town hall and handed in their cards. Dr Issacs's sister, Jihan,

explained: "The *Intifada* has been a new educator. We have found how to co-operate even more together. If we don't cooperate, we will not survive. So the people handed in their cards because they wanted to be with those who had their cards taken from them."

The soldiers ordered the crowd to disperse but instead they just sat down. "They were clubbed while they sat on the ground. There was no violence from the people and the soldiers had to fire tear gas and rubber bullets to make them get away," Jihan said. "We know how to react. Because we are co-operating they are afraid of us. The movement here is from the people and the actions are those of the people themselves."

It was then that the 10-day curfew was imposed. During it, 12 people were arrested and put in detention without trial for six months, including Dr Issacs. "It is ridiculous," his sister said. "The people here were even angry with my brother because he is so much against violence. He wants to do everything legally and they have put him in prison."

The experience under curfew seems to have hardened the middle-class resolve to resist. "We can stand a year of curfew if they want it," Mr Masaara said.

Racing fiasco enrages French punters

From Philip Jacobson
Paris

For several thousand French horse-racing fanatics, it was a punter's dream come true. For a great many more it was the ultimate nightmare. For the French Government, it has become a multi-million pound fiasco that strikes at the heart of one of the country's most cherished institutions, a modest bet on the Sunday *tiercé*.

Last weekend the state-run Pari Mutuel Urbain (roughly equivalent to Britain's *Tote*) announced the wrong result for the race on which it would be sharing out the jackpot among all those who had backed the first three runners past the post in various combinations.

This amounted to nothing short of a national calamity: come rain, come shine, half the population of France can be found queuing up outside the local *touche* for a 5-franc shot at landing the *tiercé*.

Small wonder that PMU officials were yesterday summoned to an emergency meeting with, among others, France's Budget Minister.

The saga began when two horses fought out a tight finish for third place in the Prix de Strassbourg at Maisons-Laffitte racetrack near Paris. After a photo, the verdict went to Pickled, runner number 5, over Heavenly Gold (number 11). That made the winning *tiercé* order 14-8-5, but by some extraordinary blunder the official result was posted as 14-8-11.

Under PMU rules, this could not then be changed, which at odds of some 400-1 made more than 5,000 winners very happy indeed. It left another 50,000 holding tickets for combinations of the correct result inconspicuous with rage and intent on recompense.

There had been much angry talk of a fiddle perpetrated - variously - by the PMU, the jockeys, trainers, owners, even the photo-finish men. The knowledge that a large number of fellow punters had cashed in handsomely on their misfortune did nothing to cool tempers in the center bars where working out the *tiercé* form is a full-time occupation.

But all the unlucky punters are now to be paid out in full, courtesy of the PMU.

An urgent communiqué from the Prime Minister's office yesterday evening confirmed that this solution to the fiasco will cost in the region of \$5 million.

Even then one crucial aspect of the affair appears to have been overlooked. How many thousands of winning tickets were torn to shreds and jumped on when the wrong result was flashed to PMU counters around France?

Botha gives the nod to Namibia and Angola peace deals

From Michael Hornsby, Johannesburg

South Africa has accepted a broad framework of principles for settling the conflicts in Angola and neighbouring Namibia, the disputed South African-occupied territory, informed sources said in Pretoria yesterday.

The settlement package, drafted at a meeting of senior American, Angolan, Cuban and South African officials in New York earlier this month, links a pull-out of Cuban troops in Angola to a withdrawal of South African forces from the region and independence for Namibia.

South Africa approved the package at a meeting of the State Security Council chaired by President Botha last Monday, the sources said.

All four governments represented at the New York talks are expected to make public their acceptance of the settlement plan today. This will open the way for talks to start on its detailed implementation in early August.

Western diplomatic sources here said agreement on the principles constituted "a significant advance". For the first time all the parties concerned had accepted the link between a Cuban withdrawal and independence for Namibia in terms of United Nations Security Council Resolution 435, which was

adopted 10 years ago but has remained a dead letter up to the present.

Diplomatic sources said there were still wide gaps to be bridged in the detailed implementation of the settlement plan, the two main difficulties being the timetable for a Cuban withdrawal and the future role of Unita, the Angolan rebel movement led by Dr Jonas Savimbi.

The Angolans and Cubans have talked so far in terms of the estimated 45,000 to 55,000 Cuban troops being withdrawn over a period of up to four years, with less than half leaving within two years.

Resolution 435 envisages a seven-month transition to independence for Namibia. During this period a ceasefire would be declared between South African forces and Angola-based guerrillas of the South West Africa People's Organization (Swapo); a UN peacekeeping force would be installed; the South African troop presence would be run down gradually; and elections to a constituent assembly would be held.

South Africa would not tolerate the continued presence of a large number of Cuban troops in Angola after the independence of Namibia. This implies that, if a compromise is to be reached, a

Cuban withdrawal would have to happen much faster or Namibian independence would have to be phased over a longer period, or both.

The timing is closely related to settlement of the Unita issue. South Africa is the main military backer of Dr Savimbi's pro-Western Unita, which was one of three Angolan factions that contested the succession to the Portuguese colonial government in 1975-76. Without Cuban support on the ground, and Soviet arms supply, the MPLA Government in Luanda would not have been able to contain the Unita threat.

Most observers believe that a final peace settlement in the region would not be possible without a reconciliation between Unita and the MPLA. It is also still far from certain whether the South African military establishment would be prepared to relinquish control of Namibia.

There are two main reasons for believing that there is a better chance of a settlement now than at any time in recent years: first, the increasing cost in money and men of the war in Angola and Namibia and, second, the fact that for the first time the Soviet Union and the United States appear to agree on the need for an end to the conflict.

Seoul police suffer wrath of farmers



South Korean farmers using wooden poles to beat riot police who stopped them marching on the National Assembly yesterday to protest against US pressure on Seoul to import farm products. On Monday about 2,000 farmers joined several hundred protesters at a sit-in in front of the National Assembly (Our Foreign Staff writes).

The protesters said a policy to compensate farmers by buying cattle if imports deflated beef prices was deceitful, and the farmers should be allowed to control imports instead. South Korea has agreed to open its market to US beef and the first shipment is expected to arrive by September 25.

In the National Assembly opposition parties have postponed a move to dismiss the Prime Minister after President Roh Tae Woo vetoed Bills that would have paved the way for an investigation of Mr Chun Doo Hwan, the former President. In a statement the three opposition leaders said they would withhold the motion until the session

ends next Saturday, to see if the Government would take sincere action. They urged the Government to institute new laws making it easier to investigate alleged graft during the Chun regime and the suppression of 1980's Kwangju uprising when more than 200 people died.

The Government yesterday lifted a ban on the publication of literary works by about 120 South Korean writers who defected north during the Korean War. The action was in line with continuing efforts to reconcile the two Koreas.

Ministers impeached in Taiwan

Taipei (AFP) - Taiwan's Economics Minister, Mr Lee Ta-hai, and eight other officials were impeached for dereliction of duty over a deal in 1980 which brought a credit of \$77 million for a car maker. Mr Lee, his deputy minister, Mr Hsu Kuo-an, the director of the National Bureau of Standards, Mr Wu Hui-tan, and six other officials face sanctions from a reprimand to dismissal.

Court reversal

Kuala Lumpur (Reuter) - Malaysia's Supreme Court overturned a High Court decision to free the opposition politician Mr Karpal Singh, who was detained without trial in October.

Singer jailed

Los Angeles (Reuter) - The rock musician Ice Turner was jailed for a year for possessing and transporting "crack", the concentrated form of cocaine.

Heat victims

Peking (Reuter) - Nearly 400 people have died in a 104F heat wave in Jiangsu province. Some areas are suffering the worst drought for decades.

Valley opened

Delhi (AFP) - India has lifted a 40-year-old ban on entry into the Forbidden Valley in Himachal Pradesh state and will now allow scholars to search the zone for fossils.

Alps deaths

Zermatt (Reuter) - Four people died in climbing accidents in the Swiss Alps. Rescue workers blamed the accidents on poor conditions.

Lucky buffalo

Hong Kong (AFP) - Abattoir workers refused to kill a water buffalo that knelt and shed tears. The animal stood up only after it was assured it would not be killed. It has been sold to a monastery.

Threat to Nicaraguan ceasefire Contra hardliners take control

From Christopher Thomas, Washington

Control of the Nicaraguan Contras has fallen firmly into the hands of a hardline faction that wants to abandon the faltering ceasefire with the Sandinista Government and relaunch the guerrilla war, in which an estimated 50,000 Nicaraguans have been killed or wounded in eight years.

The development bodes ill for the troubled peace talks, particularly as it coincides with a crackdown on opposition groups by the Sandinista Government.

Isolated clashes between Contras and government troops have been reported in several areas of the country in recent days, shaking a provisional ceasefire signed on March 23.

Señor Enrique Bermúdez, the Contras' top military chief and an avowed hardliner who opposes the current peace negotiations, has become the most powerful man in the movement. He was formerly a colonel in the brutal National Guard of the deposed Somoza dynasty.

He was elected to be one of seven political directors of an Nicaraguan resistance, an un-

brella organization of nine guerrilla groups backed by the Reagan Administration. Voting at a meeting of the organization's assembly in the Dominican Republic was 54 to 44.

For several months Señor Bermúdez has fought efforts to oust him because of his unyielding opposition to peace talks.

The shift in control of the Contras will do nothing to improve their chances of getting renewed American aid. Many Democrats have long complained that the movement is controlled by elements of the old Somoza regime - elements that are now even more firmly in power.

Señor Adolfo Calero, a veteran politician who was a key player in efforts to depose Señor Bermúdez, was re-elected to his director's seat.

Señor Alfredo César, a Social Democrat, and Señor Arisides Sánchez, a conservative who was active in the pro-Somoza party under the old regime, were also elected. Both supported Señor Bermúdez in the infighting.

After his election, Señor



Señor Bermúdez: Winner of faction fight among rebels.

Bermúdez called for more United States aid to revive the Contra army, which is desperately short of basic supplies. "The US cannot leave us alone in this fight," he said. "If we receive the necessary support we can bring about the collapse of the Sandinista Government."

The Sandinista crackdown on opposition groups has angered both Democrats and Republicans in the US Congress, but there is still little enthusiasm - particularly in the House of Representatives - for resuming military aid to the Contras. Even so, the

House joined the Senate in condemning the "brutal" suppression of basic human rights.

The changes in the Contra leadership come at a time when Mr George Shultz, the US Secretary of State, is launching a new diplomatic offensive in Central America, designed to bring Costa Rica, El Salvador, Guatemala and Honduras together in sustained opposition to the Sandinista Government.

Meanwhile, Mr Robert Dole, the Senate Republican leader, has proposed a new military and humanitarian aid package for the rebels.

Tepecigalpa (AP) - A US Air Force base is tightening security after a grenade and gunfire attack wounded six American soldiers amid continuing tension here over the presence of US forces.

The off-duty servicemen were attacked early on Sunday as they left a discotheque in San Pedro Sula, about 125 miles north-west of the capital, Honduran police said.

Three men hurled a grenade and fired M16 rifles on the group from a car, police said. No one has claimed responsibility for the attack.

Four held for false passports in Greek terror clampdown

From Mario Mediano, Athens

Four Arabs, including a woman, who were trying to fly to Canada by different routes, have been detained at Athens airport for using forged passports, as the Greeks tighten security checks in the wake of a series of terrorist attacks that have claimed at least 12 lives in the past four weeks.

At the same time, the authorities located in Piraeus an abandoned car apparently rented by a man linked to the car that blew up at Rafo Fialeron on July 11, a few hours before the terrorist assault on the City of Poros. One of two photographs retrieved from the wreckage, showing a man with a dark moustache, has been recognized by staff of the airport car rental company and the two hotels he stayed at, as Hejab Jaballah, who promised to return a rented car the following day.

He is now assumed to have been one of the occupants of the other car killed by an apparently premature explosion. Empty suitcases with traces of explosives were said to have been found in one of his hotel rooms. The Greek security authorities have not

yet found indisputable evidence linking the car explosion to the mid-ocean terrorist attack.

Nor is it implied by the scenarios Greek investigators seem to be working on, as disclosed by Mr Karolos Papoulias, the Foreign Minister, to his French colleague, M Roland Dumas.

Discarding as hoaxes the purported claims of responsibility by organizations - one Palestinian, one Islamic and one Jewish - the Greek authorities are working on three hypotheses.

First, that the attack on the City of Poros had been a blow against Greece because of its assumption of the presidency of the European Community. The implication here is apparently based on the assumption, favoured by many Greeks, that the Turks staged the attack out of spite.

Secondly, that it was a bungled attempt to commandeer the ship and hold the Greeks to ransom to secure the release of Mohammed Rashid, a Palestinian militant who is wanted by the US for terrorist acts.

Thirdly, that it was in

revenge for the downing of the Iranian Airbus in the Gulf by a US warship, on the inaccurate assumption that all Greek cruises are patronized mainly by rich Americans.

A Greek request for French assistance in the investigations has been granted, and Greece proposes to ask today's Brussels meeting of the Trevi Group, the European Community's counter-terrorism watchdog, to coordinate co-ordinated action against what Mr Papoulias called "maritime terrorism" to which all Mediterranean member countries were exposed.

The West European partners of Greece are keen to draw this recalcitrant country into the mainstream of their counter-terrorist policies, rather than chide it for its erstwhile laxity towards Arab extremists.

The arrest of the four Arabs at Athens airport was clearly a direct result of instructions issued by Mr Andreas Papan-dreou, the Greek Prime Minister, for a more meticulous, if discreet, screening of all passengers arriving in the country from areas where terrorism is endemic.

Moscow's seeds of reform fall on stony ground in Cuba

From David Gollob
Havana

Human rights activists and people in the street expressed incredulity when Cuba's state-controlled press announced that Revolutionary Defence Committees would no longer be allowed to spy on individuals.

The committees are neighbourhood watchdogs and the backbone of the Government's citizen control apparatus. "Let's hope this is for real," said Señor Ricardo Boffill, a dissident former professor of philosophy and president of Cuba's clandestine Human Rights Committee.

The announcement was clearly designed to reinforce the impression that Cuba is moving in

tandem with the rest of the socialist world towards decentralization of power, political openness, and Western-style economic practices. Cuban officials and Western diplomats both deny that such changes are taking place. "Cuba does not need glasnost," said Señor Eugenio Balari, the head of a government think-tank on consumer affairs.

"Cuba is different. We respect (the Soviet) experiences, but Cuba is working extremely well."

A Western diplomat said: "The system here is more akin to Stalin or Brezhnev than Gorbachev." He said that the words *perestroika* and *glasnost* did not appear in the state-controlled media until November.

"There are a lot of middle-level

government functionaries and intellectuals who would be *perestroika* men. Pro-*perestroika* Soviet magazines sell out as soon as they hit the streets. But these people don't make decisions and they certainly don't make waves without getting punished."

The diplomat told of the manager of one of Cuba's two state-run fruit wholesaling companies who introduced a Soviet-style bonus scheme to raise productivity. The bonus scheme was so successful that the fruit wholesaler's uncompetitive rival was unable to fill his purchasing quotas. Yet instead of receiving praise, the manager was publicly rebuked.

Since 1986 Cuba has been attempting to implement its own programme of reforms, known as "rectification". The aim, however, is not to loosen central control but to eliminate "negative tendencies", such as competition and any form of private initiative.

For example, markets where independent peasant farmers - the last vestige of private enterprise in Cuba - were allowed to sell their produce freely were suppressed. "This could have led to a resurgence of capitalism," Señor Balari said, "and, as you know, we are against capitalism."

Economic mismanagement and resistance to change have been criticized in the Spanish version of the Soviet publication *Novosti*, sold

freely in Havana. Cuba's Vice-President, Señor Carlos Rafael Rodríguez, rebuffed by attacking "those seeking to impose capitalist concepts and morals".

This incident is one of the very few open signs of what some observers believe to be increasing Soviet impatience with Cuba's poor economic performance. The Soviet Union is thought to be subsidizing the Cuban economy at the rate of \$10 million (£6 million) a day. The real figure remains secret.

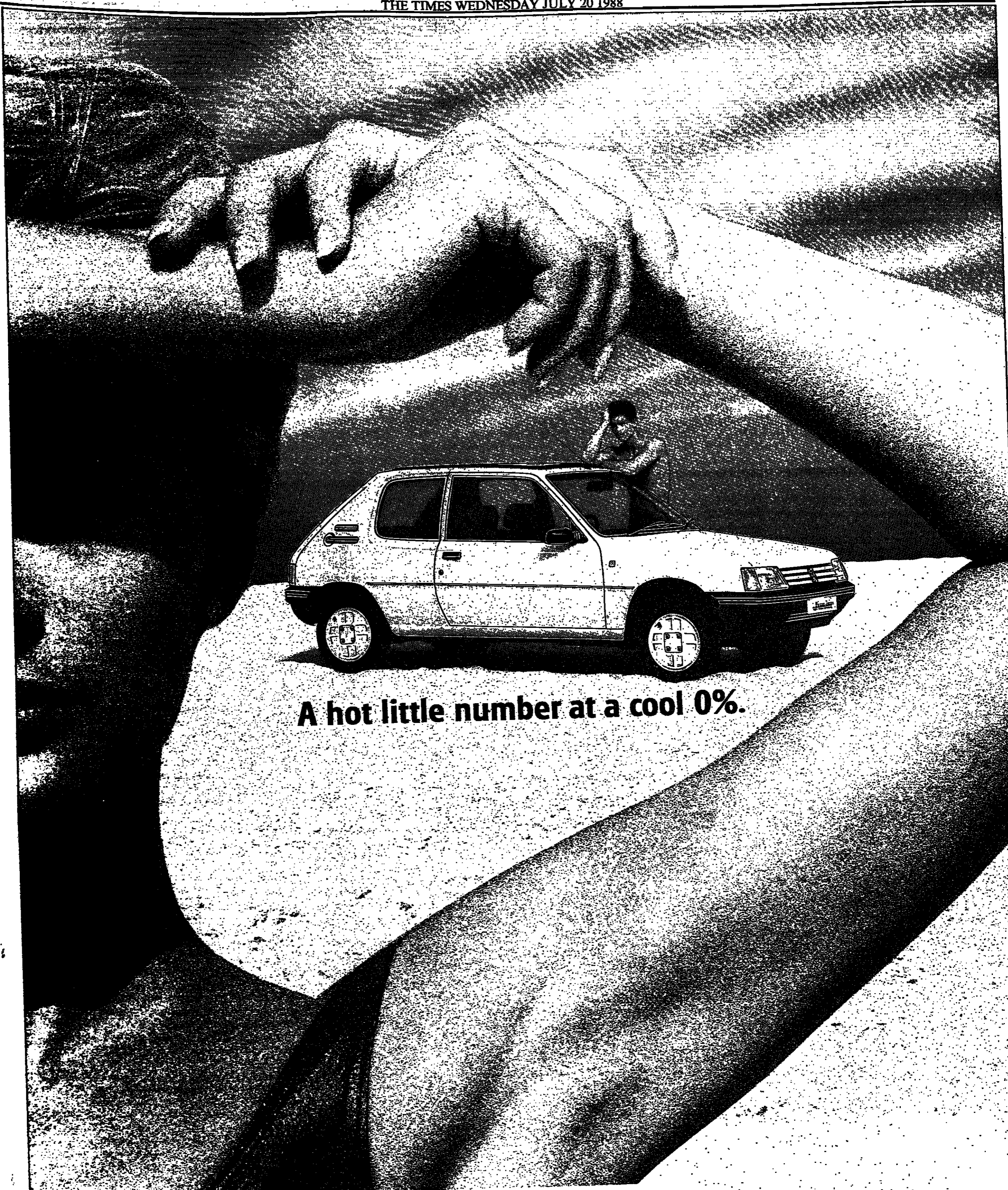
Observers have noted some improvement on human rights. "They've allowed some prisoners to leave and they've set up some window-dressing jails and invited human rights organizations and

journalists to visit," said Señor Boffill, who has spent 13 of the past 21 years in jail for advocating human rights. Señor Boffill said that the death penalty had not been applied so far this year. In 1987, he said, there were 12 executions.

The UN Commission for Human Rights is due to visit Cuban prisons later this year. The Government claims to be holding 439 political prisoners. It has pledged to free 397.

"It's all tactical," said the diplomat, "cleaning up Cuba's image for political objectives. The civil rights people are the tip of the iceberg. Prison is used only for the worst cases. Here it's the ordinary people who get crushed."

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July 19 1988

PARLIAMENT

Sanctions on S Africa condemned by Thatcher

Sanctions against South Africa were roundly condemned by the Prime Minister, who said that she was not prepared to stand in the comfort of the Commons and impose starvation and poverty on millions of black children.

Mr Kinnoch said that the aid was welcome, although this Government had cut it by 40 per cent. Every organization, every church, trade union and township organization in South Africa which was representative of most of the people continually asked for sanctions (Conservative MPs: No, not true). The Commonwealth asked for sanctions and the leadership of the frontline states called for sanctions.

Mr Neil Kinnoch, just returned from his tour of southern Africa was greeted by Conservative MPs with cheers and the waving of order papers when he arrived in the chamber just before Prime Minister's questions, and it was he who began the questions on sanctions.

Mr Kinnoch said that the United Nations calculated that in the frontline states, nearly 700,000 children had died and nearly 200,000 had been orphaned since 1981. Millions more had suffered hunger directly because of the war conducted by South Africa on the frontline states.

Would Mrs Thatcher increase support for the frontline states and ensure that it was reinforced by strong sanctions against the source of the suffering and slaughter—the apartheid regime of South Africa?

Mrs Thatcher said that under comprehensive sanctions against South Africa the number of people who would suffer, including children, would be infinitely greater. The Government already contributed £50

million to Mozambique, which perhaps suffered most of all. There was additional help to build pathways and roadways so that people could take their goods to the ports not through South Africa but through other ways.

Mr Kinnoch said that the aid was welcome, although this Government had cut it by 40 per cent. Every organization, every church, trade union and township organization in South Africa which was representative of most of the people continually asked for sanctions (Conservative MPs: No, not true). The Commonwealth asked for sanctions and the leadership of the frontline states called for sanctions.

Does she really think that she knows more about what needs to be done than those who live daily with apartheid and its aggression?

Mrs Thatcher said that, although Mr Kinnoch goes on about sanctions here in Westminster, he would know, by virtue of his recent visit, that the frontline states themselves did not apply sanctions (Conservative cheerers) because they were aware of the devastating effects they would have on their own economies, their own peoples and the black people of South Africa.

Operation Hunger in South Africa, which was supported by the private sector, had calculated that sanctions would vastly increase the number of starving children.

Mr Kinnoch: The vulnerability of the frontline states is no excuse for inaction by the Government. While giving support to the frontline states was right, when it was not supported

by sanctions against apartheid the Prime Minister earned a reputation for being the appeaser of the apartheid regime, which made war on the frontline states and killed its children.

Mrs Thatcher said that she totally condemned apartheid. A special sum of £20 million was given to black South Africans to enable them to get more education.

"I totally disagree about sanctions, as did the previous Labour Government, and unlike him I am not prepared to stand here comfortably in this House and impose starvation and poverty on millions and millions of black South Africans and black children. He is prepared to do that" (Labour protest and shouts of "Nazi" and "racist").

Mr Norman Buchan (Paisley South, Lab): Does she believe that she knows better than the African people what is good for them (Labour cheer)? Does she realize that it is not only a question of sanctions, but of morality?

Has she read the report of the international conference in Harare about the treatment, imprisonment and killing of children in South Africa?

Has the time not come to associate herself with some of the finest leaders in the world who say: "Enough is enough. We shall not tolerate a country which declares war on its own people. We want sanctions now."

Mrs Thatcher: There is a great difference between what black African states say and what they do. They urge comprehensive sanctions, but do not themselves impose sanctions from their own countries because of the poverty they

would cause to their own people as well as those in South Africa. I see nothing moral in sitting comfortably in the Commons and pronouncing poverty and starvation on many black children and black people in South Africa.

I am amazed that poverty and starvation has become Labour Party policy for South Africa.

Mr David Winnick (Walsall North, Lab): Why was she the only head of government of a major European country who did not send birthday greetings to Nelson Mandela yesterday?

If she is genuinely against apartheid — which many of us doubt — why is it that on every conceivable occasion she carries out a policy of appeasement to South Africa in the same way as Neville Chamberlain did to Nazi Germany (Conservative protest).

Mrs Thatcher: We have made clear on many occasions that we believe that Mr Mandela and other political prisoners should be released.

Later, on a point of order, Mr Nicholas Winter (Macclesfield, C) complained that Mr Winnick, from a sedentary position, had been heard by all to describe the Prime Minister as a hypocrite (loud Labour cheer and waving of order papers). That was an unparliamentary expression and Mr Winnick should be asked to withdraw.

The Speaker (Mr Bernard Weatherill) said that he had not heard that.

Conservative MPs: We did.

The Speaker: I did not hear that word. I think the behaviour during Prime Minister's questions today was absolutely disgraceful.



Mr Buchan (left): It is a matter of morality; Mr Winnick: Thatcher is an appeaser

Student finance paper soon

The White Paper on student finance will be published by the end of the year, Mr Robert Jackson, Under Secretary of State for Education, said at questions.

He was replying to Mr Allan Stewart (Eastwood, C), who said that economic principles and international experience pointed overwhelmingly to the advantages of a loan-grant system.

Mr Jack Straw, chief Opposition spokesman on education, said that the review of student finance had been established two years ago and ever since ministers had been saying it would be published this month. Why the delay?

Mr Jackson: This is a complex subject — (Opposition laughter). When you grasp a nettle it is advisable to grasp it firmly. It is this Government's intention to grasp it firmly — in due course.

Appeal for the Lyceum

Lord St John of Fawley (C) urged the Government to step in and rescue like a white knight the Lyceum, one of Britain's oldest theatres, from being turned into a cabaret like the Paris Lido.

During questions he argued that prime responsibility for the "act of cultural vandalism" against London's Lyceum theatre lay not with the Government but with the defunct GLC and the London Residuary Body.

Lord Heskest, a Government arts spokesman, said that it was the late GLC that had issued an extension to the dance licence so that the Lyceum could continue to be used as a ballroom. But there were no proposals for the Government to reject.

Skinner's debt appeal

The level of borrowing in Britain at present was worse than the "Barber Boom", Mr Dennis Skinner (Bolsover, Lab) said during Prime Minister's questions.

"Does she understand that the proportion of family debt has increased since 1979 from 45 per cent to more than 80 per cent in 1988?"

Conservative MPs: Per cent of what?

Mr Skinner: 80 per cent of residual income after tax (Labour cheer). Does she understand that, while she is going round the country talking about thrift and prudence, nobody is listening as she continues to carry out her pawshop economy?

Mrs Thatcher: The rise in the national debt is matched by an increased holding of financial assets (Labour laughter).

New member

Mr Dudley Fishburn, who retained Kensington for the Conservatives at last week's election, took his seat in the House of Commons, supported by Mr Denis Pugh (Kensington, C), Government Chief Whip, and Mr Matthew Carrington (Fulham, C), his arrival was greeted with cheering from Labour MPs.

Parliament today

Commons (2.30): Questions: Environment. Timetable motion on Lords amendments to Local Government Finance Bill and consideration of Lords amendments.

Lords (2.30): Housing (Scotland) Bill, report, second reading (Amendment) Bill, committee, second day.

Kinnock's Tory teasers

Conservative MPs were not to be denied the chance of further fun at the expense of the Leader of the Opposition, after Mr Kinnoch's weekend problems with an armed soldier at an airport in Zimbabwe.

There were noisy Conservative cheers and Labour protests when, during Prime Minister's questions, Mr David Evans (Welwyn Hatfield, C), who had begun with a question on consular services, particularly in southern Africa, said that the Prime Minister should ask the Zimbabwe Government to commend the lance corporal who had refused to be bullied last weekend.

He was interrupted by the Speaker, who said that questions must relate to the Prime Minister's responsibilities.

Mrs Thatcher, however, chose to reply, saying that British consular services and embassies were very well staffed and able to deal with any situation. Amid laughter, she added: The aid we give to frontline states is greatly appreciated, as is the training Britain gives in Zimbabwe to the armed forces.

Amendments to Education Reform Bill Sponsorship has reached £25m, says Baker

EDUCATION

He was sure that the intended network of 20 CTCs would become "beacons of excellence", and he hoped that some of the practices and attitudes, and the ethos they were creating, would be copied throughout the education system.

Mr Paddy Ashdown, SLD spokesman on education, said that 20 CTCs had been promised by the end of the decade. Only two had been launched and it was dubious whether that prediction would be achieved.

Mr Baker said that seven CTCs had in fact already been announced. The first would be in operation in Solihull in six weeks, one at Nottingham would open next year as would another in Middlesbrough.

There had been an commitment to a CTC in Kent, another in Yorkshire and there were others as well.

Mr Tam Dalyell (Linlithgow, Lab) said that if these colleges were to be beacons of excellence,

EDUCATION

bearing in mind the events of the past few months, when were the teachers of mathematics and physics to come from?

Mr Jack Straw, chief Opposition spokesman on education, said that if there was such a supply of teachers of mathematics and physics, why was Nottingham CTC having to offer mathematics teachers 5 per cent above the national scale?

Mr Baker said that the Opposition could not stand the idea of the colleges being independent and making up their own minds about salary levels.

They would receive the same finance per capita as state schools, so if they wished to pay their teachers more they would have to make savings from the rest of their grants.

The Opposition wanted standardization and uniformity in this matter, but most people would find that unacceptable.

Hanson Trust had raised £1 million and had raised a second £1 million through 30 or 40 companies. They were now confident they could raise a third £1 million. That showed the popularity of the programme.

EDUCATION

There had been suggestions of a lack of sponsors and a lack of support from industry. When he had announced the Hanson Trust as the first sponsor he had

opt out of local authority control and apply for grant-maintained status was rejected by 334 votes to 198 — Government majority, 136.

The Government's proposal was that a simple majority of parents voting in a ballot would determine the outcome.

Mr Baker moved that the House should reject the Lords amendment.

He said that he was adding further safeguards by amendments, later carried, providing that if 50 per cent or more of the registered parents voted in the first ballot, it would be a simple majority, but if fewer voted, a second ballot would be held within 14 days.

The second ballot would also be determined by a simple majority, but would be conclusive, irrespective of turnout.

Attempt to delete RE rules thrown out

Much of the following report of the first day of the Commons debate on Lords amendments to the Education Reform Bill appeared in later editions yesterday.

An attempt by the Opposition to remove from the Bill proposals added in the Lords to specify that religious education and worship in schools should reflect the fact that Christianity is Britain's predominant religion was decisively rejected.

A Labour amendment to make changes conditional upon a ministerial order was rejected by 362 votes to 138 — Government majority, 224.

Mr Jack Straw, chief Opposition spokesman on education, moved the amendment. He said that to talk about the inclusion of the word "Christian" within the legal framework might seem

casualistic, but raised profound issues about tolerance and how people of different faiths were treated (Conservative cries of "Rubbish").

In an area as sensitive as this, the structure of religious education and worship should not be consequential upon a deal struck in an unelected chamber, with pressure from people whom he regarded as over-zealous in their approach to religious education.

Children ought to be brought up to recognize that there was a Christian tradition in this country, but Christianity and individual churches would survive only on the basis of what they did, not on the basis of what was written into law for schools.

Mr Kenneth Baker, Secretary of State for Education and

Business governors wanted

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Ministers defeated on dental charge

The Government was defeated in the Lords on its bid to introduce a £3 charge for dental inspections under the Health and Medicines Bill.

Voting was 118 to 97 — majority against the Government, 21.

Peers were again discussing the Bill in committee.

Lady Masham of Ilton (Ind) said that the first sign of Aids could be found in the mouth by dental examination.

Viscount Hanworth (SDP) said that it was vital to ensure that preliminary dental investigations were free.

Lord Skelmersdale, Under Secretary of State for Social Services, said that one would

expect such conditions as oral cancer or Aids to be detected only twice during a dentist's normal working life.

There was incontrovertible evidence that increased charges for dental treatment did not reduce demand.

The proposal would bring in about £85 million in Great Britain. The money had to come from somewhere, and it was right that a small proportion of it should come from dental inspection charges.

Lady Gardner of Parkes (C), a dentist, said that she accepted that the money had to come from somewhere, but there were other ways in which the same amount could be raised from patients.

College plan defended

EDUCATION

North, C) said that it was difficult to get CTCs established in poor areas because Labour authorities were so obstructive.

Mr Baker said that they had already had more than £25 million committed by private sponsors. One of the greatest problems was the reluctance of Labour authorities to co-operate for political, dogmatic reasons.

Mr Jack Straw, chief Opposition spokesman on education, moved the amendment. He said that to talk about the inclusion of the word "Christian" within the legal framework might seem

casualistic, but raised profound issues about tolerance and how people of different faiths were treated (Conservative cries of "Rubbish").

In an area as sensitive as this, the structure of religious education and worship should not be consequential upon a deal struck in an unelected chamber, with pressure from people whom he regarded as over-zealous in their approach to religious education.

Children ought to be brought up to recognize that there was a Christian tradition in this country, but Christianity and individual churches would survive only on the basis of what they did, not on the basis of what was written into law for schools.

Mr Kenneth Baker, Secretary of State for Education and

Political vetting denied by Baker

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Mr Derek Fatchett, an Opposition spokesman on education, said that in relation to testing and appointments, it was the Prime Minister's office, and particularly the unelected and unaccountable Professor Brian Griffiths, who were in charge of education policy.

Would Mr Baker confirm that the proposed appointments of John Harvey-Jones and Peter Mortimer were vetoed by the Prime Minister and by Professor Griffiths? It was clear that the criteria now used for appointments were not educational but political.

Mr Baker said that Professor Griffiths was an adviser to the Prime Minister. "I am grateful for the support that he gives for the policies I bring forward."

On the names Mr Fatchett had mentioned, the Prime Minister had said previously that all important appointments were publicly announced and it was not the practice to comment further on public appointments of this kind, mainly in the interests of the named people.

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Mr Kenneth Baker, Secretary of State for Education and

Science, rejected suggestions that 10 Downing Street politically vetted members of bodies to be established under the terms of the Education Reform Bill.

The question was raised by Mr George Buckley (Hemsworth, Lab) who had asked what the criteria were for these bodies.

Mr Baker said that he had made many public appointments to these bodies "in shadow" under the Bill. So far there had not been any criticism of partiality or lack of balance or fairness in any of these appointments.

Mr Richard Holt (Langhaurgh, C) said that in the past any fool, crank or nanny could become a governor and had contributed nothing to the education of children.

Mr Baker said he did not appoint governors, but was pleased that more people were coming forward. He and Mrs Angela Rumbold, Minister of State for Education and Science, took great care in going through the curricula vitae of applicants and in some cases interviewing them as well.

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SPECTRUM

Is this the start of hand-to-hand union combat?

"It is going to be bloody. The only question is who is going to get the worse bloody nose." David Bennett, a local official of the electricians' union and the son of a South Wales miner, is not talking about a fight with the bosses. Schooled in the principles of trade union solidarity, against a backdrop of Welsh militancy in the coalfields, Bennett is talking about a fight his father would have thought inconceivable: an inter-union membership war.

The Electrical, Electronic, Telecommunications and Plumbing Union (EETPU), suspended from the TUC for free deals, voted overwhelmingly yesterday for a rule change to leave the TUC. Bennett believes it could herald the start of "a thousand and one hand-

to-hand combats" between the electricians and TUC-affiliated unions.

Before the result of the vote was announced, Wyn Bevan, the union's national officer in South Wales, where most of the contentious no-strike agreements have been pioneered, called a meeting of his shop stewards at his union headquarters, in Swansea's elegant St James's Crescent.

Flanked by his deputy, Bennett, and three of the union's national officers, Bevan gave the shop stewards a pep talk on how to survive outside the TUC: "Do not strike the first blow." Yet some mischievously suggest that they might have to get their counter-attack in first. Most of the stewards are in their early thirties and show neither loyalty nor hostility to the TUC, only signs of

After yesterday's EETPU vote to leave the TUC, Roland Rudd reports on the shop stewards' mood

apprehension about their future outside it. At Orion Electric, where the TUC ordered the EETPU to terminate its strike-free agreement, and in Yuasa Battery, where the TUC last year ruled against the EETPU for signing an agreement where it had fewer members than the Transport and General Workers' Union, the shop stewards are bracing themselves "for two months of hell".

In both companies management negotiates only with the electricians, although the workforce is free to belong to any union. In Yuasa Battery the EETPU shop stewards, Ray Jones, 32, and Nick

Wolfe, 24, represent all the workers - including members of the transport union. Relations between the rival shop stewards on the factory floor have been good, but that is not expected to last.

Wolfe knows that the transport union plans to recruit his members once Congress House formally expels the EETPU in September. He says he will continue to represent "the enemy" after yesterday's ballot result, but will simultaneously attempt to poach TGWU members. "The only problem is that we represent the transport workers so well they have no incentive to join us."

The shop stewards can offer an impressive recruitment package: for 70p a week, one of the lowest union subscription rates, a member is entitled to free legal and pension advice, preferential mortgage treatment, house and car insurance at a discount, and a stock broker on call to give general financial advice.

Judith Grace, the EETPU senior shop steward at Orion Electric, says the package is all very well, but how is she to deal with non-union workers, vehemently opposed to any union, who have successfully persuaded some new employees not to join the electricians?

"Isolate the ring-leaders and make them feel small," Bevan says. "Management should not allow them to get away with this." Any person working against

the electricians is to be reported for breaking the spirit of the single-union agreement, which states that both management and the union will encourage all members to join the EETPU.

John Elward, shop steward at the nearby Chroner factory, says many of his members, who used to belong to the National Union of Mineworkers, are worried that the union's affiliation to the Labour Party will be threatened when it is expelled from the TUC.

Bevan promises the union will never sever its links with the party: "We could even give the £140,000 fee we will no longer have to pay the TUC to Labour. But our message must be clear; whatever way you look at it, we will be better off outside the TUC."

A lunch today at Brooks's may help bring theatre and dance back to London's long-dark Lyceum, Andrew Billen reports

Centre stage battleground

It is, perhaps, Colonel Hezekiah Bateman who is responsible for ensuring that the Lyceum, though now dark and derelict, remains London's most talked-about theatre. Bateman became owner of the building in Wellington Street, just off the Strand, in 1871. Determined to launch his three daughters on the stage, he engaged as leading man a promising young actor called Irving. A hundred years on, although he never trod the boards of the present stage, the Lyceum is still "the Henry Irving theatre".

On the night the theatre went dark months before the Second World War, it was Irving's name that John Gielgud shouted defiantly from the stage as the curtain came down. And today it is Irving's spirit that is being invoked by some of the Prime Minister's closest advisers in a eleventh hour attempt to save the theatre for theatre.

Three weeks ago the GLC's successor, the London Residuary Body, announced that it had sold, for an undisclosed sum, a 150-year lease on the building to the Brent Walker property and entertainment group. Brent Walker, which also owns Brighton Marina, the Trocadero development at Piccadilly Circus and a dozen casinos, intends to turn the Lyceum into a London version of the Paris Lido. The scale and intensity of the outcry, emanating from beyond the usual arts lobby, has shocked Sir Godfrey Taylor, the LRB's chairman.

Protests have come from the Arts Council, the Society of West End Theatre, the actors' union Equity, the Conservative Arts and Heritage Committee, and the Theatres' Trust - a body which fights for the nation's theatre heritage and which,

embarrassingly, has been given the theatre's freehold. They argue that despite the wide range of venues in London, the capital is short of large-scale theatres where expensive productions, particularly by dance companies, are made financially feasible by big houses.

As significant as the public lobby, a private campaign is now being directed within Downing Street by two Thatcher confidants, Sir Ronald Millar, the playwright and speechwriter, and John O'Sullivan, of the Prime Minister's policy unit.

Sir Ronald, acting as a trustee of the Theatre Trust, said yesterday: "It would be a great pity if this government, which is very far from philistine by default because of this." His offensive will continue today over a private lunch with Sir Godfrey in Brooks's.

There were alternatives to the sale to George Walker, the former boxing promoter. Among bidders wishing to restore the Lyceum as a theatre were Andrew Lloyd-Webber's Really Useful Company, the Theatre Projects production company, and the theatre owners Stoll Moss and Maybox.

A fifth, with an £8 million offer, was Stephen Hetherington and the London Festival Ballet, who wished to convert it into a performance dance theatre. As it is, the audience for dance will this summer be once more divided between the Coliseum, Opera House and the Royal Festival Hall, the large auditoriums that become free for a few precious weeks when the opera and concert seasons end.

Central to a judgement on the rightness of the residuary body's action is the question of whether, as it now claims, it

was legally obliged to accept the biggest offer. Bill Freedman, joint-owner of Maybox, says: "It was made quite clear from the start we were in a cash race. Brent Walker are huge shooters and we simply could not match their offer."

However, two years ago Lord Eton, then an environment minister, said that he would expect the residuary body to take account of the concern about the building's continued use as a theatre. Yesterday Rodney Brooke, chief executive of Conservative-controlled Westminster Council, the planning authority, said he had been given the clear understanding that "all factors, including the clear need for the venue to return to theatrical use, would be taken into account".

Roger Bramble, chairman of Westminster's arts committee, says that Sir Godfrey had told him last year that if there were a mere half a million pounds between bids from a legitimate theatre group and a "tits and bum" cabaret, he would apply to the Secretary of State for a waiver discharging him from the obligation to accept the higher.

Like many in the arts world, Bramble now points the finger beyond Sir Godfrey to Nicholas Ridley, the Environment Secretary.

It is believed that Brent Walker may have paid up to £9 million for the 150-year lease - a million more than the next nearest offer. Maybox believes it would cost another £4.5 million to £5 million to restore, but the cost could be higher still. That so many hard-headed businessmen were willing to invest on that scale in order to return the Lyceum to theatre use would not have surprised Irving.



Scene of drama: Andria Hall, a dancer with the London Festival Ballet, which would appreciate the extra stage, and its artistic manager, Colin Sharp (left), and Roger Bramble, chairman of Westminster's arts committee. Henry Irving (top) and John Gielgud once played at the Lyceum

used it as a dance hall. A short season of Bill Bryden's National Theatre production of *The Mysteries*, exiled from the temporarily closed Cortesio, provided a brief theatrical encore before the final curtain.

A bitterly opposed 125-year lease then awarded by the GLC to Mecca was later quashed by the Department of the Environment as against the best interests of the successor authorities. Oddly, legal action by Mecca stemming from that decision is now the only thing standing in the way of Brent Walker. No final deals will be signed until the case is heard or withdrawn. The theatrical community, naturally, is as seething as Mecca plans for a disco and

entertainment centre as of Brent Walker's for a Lido. It asks if, after the failure of the Talk of the Town and Y. London can support a major cabaret venue, and wonders if the company might finally prove to be more interested in developing the land next to theatre, estimated to be worth some £5 million. Brent Walker denies it has designs on the adjoining land and says it is committed to the Lido.

The campaigners may yet find that in the shade of Henry Irving they hold the trump card. Sir Ronald Millar points out that invocations of London's theatrical heritage are likely to appeal to the Prime Minister. "Heritage," he said yesterday, "is a word the lady uses a lot."

It was in the old building on the site that he persuaded Bateman to produce a play called *The Bells* - its triumph became part of theatrical folklore. Thereafter acknowledged as the greatest actor of his day, Irving eventually took over the management and created his famous partnership with Ellen Terry.

His final appearance, Ellen Terry at his side, was in 1902 as Shylock. Two years later the building was demolished and on the site a new theatre, designed as a music hall built. In 1909 Walter and Frederick Meville bought the freehold and until the late 1930s staged their own works, melodramas written by themselves with titles like *A Girl's Cross Roads* and *The Worst Woman in London*.

The Lyceum closed in 1939 with six performances of a John Gielgud production of *Hamlet*, with Harry Andrews, Andrew Cruickshank and Marius Goring. The curtain came down to the words: "Long live the Lyceum! Long live Ellen Terry! Long live Henry Irving!"

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SCIENCE REPORT

A smashing time

Mercury, the innermost planet of our solar system, could once have been twice as large as it is now, until a stray body smashed into it, stripping it of its outer mantle. This is the conclusion of researchers trying to explain the unusually high density of the modern planet.

The high density of Mercury has long puzzled astronomers, who argue that its iron core makes up 70 per cent of its mass, the remaining 30 per cent being in its rocky mantle. This contrasts strongly with the other terrestrial planets (Venus, Mars and, of course, Earth) for which the ratio is reversed: there is about twice as much mantle as core.

One explanation for Mercury's present state, proposed by George W. Weatherill of the Carnegie Institution in Washington, is that it was originally much larger, with a mantle-to-core ratio like that of the Earth, but that the planet was nearly obliterated in a massive collision early in the history of the solar system. Much of the debris, especially the massive iron core, would eventually have collapsed back on to itself under the force of its own gravity and the planet would have re-formed.

That explanation is fleshed out in a report in the journal *Icarus*, by Willy Beaz and colleagues of the Harvard-Smithsonian Centre for Astrophysics and the Los Alamos laboratory, who show that sufficient mantle could be lost in this way. They simulated several collisions between a planet two and a quarter times the mass of Mercury and a projectile one sixth as large. A collision is "successful" if it

tions is expensive in computer time, and because there is no telling which collision actually occurred (the size of either object, the speed and directness of impact are all quite happy merely to demonstrate that their scheme can work).

Such collisions were common in the early history of the solar system; indeed Mercury may have suffered several.

It is thought that planets grew by the aggregation of much smaller bodies called "planetesimals". These probably formed two or three objects the size of Venus and Earth, and many smaller ones - perhaps 40 - about the size of Mars in a belt around the present Earth orbit.

Their orbits around the Sun were chaotic - growing, shrinking and criss-crossing. In the many collisions that occurred in this planetary Hyde Park Corner, most of the smaller planets would have been assimilated into Venus and Earth. But Mars and Mercury survived by wandering into their present orbits, away from the danger zone. But this creates a problem: if Mercury were repeatedly to orbit through its own rocky debris, it would eventually reaccrete its mantle and become Earth-like once more.

Only if its orbit changed after the cataclysm, or, as Beaz and colleagues prefer, the debris was caused to spiral into the Sun by the Sun's intense light rays, then the debris would never meet. And this would explain why Mercury has survived in its present stripped form.

Roland Pease
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TIMES DIARY

MARTIN FLETCHER

Sir Geoffrey Howe seems hell bent on raising his public profile to boost his faltering leadership hopes. He makes uncharacteristically assertive speeches pointing up his role in the Government's successes. He appears on *Wogan*. I now learn that the statutory glowing biography is to be published on the eve of the Conservative party conference. Written by Peter Clarke and Judy Hillman, two "close associates", it is described by Weidenfeld, the publisher, as a "semi-official biography" that "paints a warm and vivid picture of a professional politician with a clear vision and strongly held views who... has helped transform modern Britain".

The tone of the book is evident from the blurb. Though Sir Geoffrey is "always in danger of being under-estimated" he is "widely considered to be Mrs Thatcher's natural successor". With Nigel Lawson he is "the most influential government minister after Mrs Thatcher". As Chancellor he laid the foundations for Lawson's economic successes and he has subsequently proved "the most effective Foreign Secretary since the war".

The latest Weidenfeld catalogue is full of such goodies. Needless to say, it does not include Ted Heath's long-awaited memoirs, but there is *Upwardly Mobile*, the autobiography of another Tory leadership hopeful, Norman Tebbit. There is another autobiography by the old Labour warhorse Ian Mikardo. But most intriguing is a book on "warrior queens", the "heroines" who have changed history. This is by Lady Antonia Fraser, founder of the new unofficial Labour think tank of left-wing intellectuals. Lady Antonia starts her book with Boadicea. She ends with Mrs Thatcher.

Rumours of strained personal relations between Lord Young, the Trade Secretary, and Professor Roland Smith, chairman of British Aerospace, are wide of the mark, notwithstanding BAE's politically embarrassing equivocation over the Rover deal. Minutes after Lord Young had had to tell the Lords last week that BAE wanted more time to consider, the two men bumped into each other in the Lords' car park. They beamed and shook hands. When the crisis-smitten Smith said that he had to get in touch with his lord urgently, Lord Young immediately lent Smith his ministerial car so that he could use the portable phone. Lord Young was driven back to the DTI in Smith's phoneless BAE car.

BARRY FANTONI

POLICE
WANTED
REWARD

'It's for any soccer hooligan with genuine proof of guilt'

With only two weeks to the summer recess, Tory MPs are becoming neurotic about the September reshuffle. Peter Bottomley, the Transport Minister, is doing nothing to help. He is stalking the Commons corridors sipping small fluorescent badges to Members' laps. Those happy with their present jobs get a yellow badge showing a smiling face. Those who would like a move get a red one with a downturned mouth. Bottomley awards himself a yellow badge despite a lengthy stint at Transport. But he is said to be secretly hoping that Chris Patten is promoted so that he can become Minister for Overseas Development.

Labour is to survey all its MPs to see what languages they speak. The move has been inspired by the extraordinary performance of John Fraser, MP for Norwood, on polling day in last week's Kensington by-election. Roped in to help phone potential Labour supporters who might not have voted, he astonished the Labour campaign team by successfully courting numerous ethnic voters in their native tongues. Fraser, whose constituency includes Brixton, says he knows enough to break the ice in 25 languages including Ibo, Yoruba, Fanti, Ga, Wolof and Mandinko as well as the relatively commonplace Swahili, Greek and Gaelic.

Sir Marcus Fox, Tory MP for Shipley, has been appointed chairman of the National Association of Conservative Clubs. This makes him one of the most influential mine hosts in the country. The Association boasts 1,400 licensed premises.

A group of leading Labour MPs have just returned from an official trip to China, which they found curiously hierarchical for a supposedly communist country. They travelled in a cavalcade of cars. John Smith, the Shadow Chancellor, went first in a Mercedes. He was followed by George Foulkes (Foreign Affairs), Mark Fisher (Arts), Tony Blair (Trade and Industry) and the former Labour MP Laurie Pavitt, each in Japanese cars whose descending order of engine power directly reflected their seniority.

Like many other regular passengers I have become increasingly concerned in the last two years about the strains on Europe's air traffic control system, which this summer have caused chaos for millions.

Horror stories abound. The record delay so far is 53 hours for passengers on a Britannia Airways charter from Manchester to Athens. The congestion in Europe's crowded skies has been aggravated this summer by industrial action by Greek, Italian and Spanish air traffic controllers (ATCs). The French too are threatening disruption. For some time British airports have been under "flow control" — a euphemism for go-slow.

France has a stranglehold over the aircraft which carry seven million Britons to Spain each year and millions more Dutch, Germans and Danes to the Mediterranean. Last summer a British Airways pilot told me how a convoy of 30 north-bound holiday aircraft had to put down at small airports all over northern Spain when French ATCs "pulled the plug".

European air traffic is growing this year by about 14 per cent to a total of about 13,000 movements daily. This increase was predicted as US-style deregulation and the booming charter business provided cheaper travel. Today charter flights

account for more than 50 per cent of European traffic.

Apart from inconvenience and the safety factor, the chaos is costing British tour operators an estimated £5 million a week in extra accommodation and meals — costs that will be passed on to the holiday-maker.

Britons whose holidays have been ruined cannot be compensated for the misery they have suffered. Yet they complain in vain to their watchdog organization, the Air Transport Users' Committee. It is a wholly-owned subsidiary of the CAA, which effectively has contributed to the chaos.

In recent months I have often gone on the flight deck to discuss the crisis with pilots and first officers. They tell me of delays caused by air traffic controllers using outdated equipment; controllers illegally chattering in their own language; slow aircraft causing delays at crowded airports; frustration when ATCs give priority to their national airlines.

Pressures to consecrate a woman bishop in the Episcopal Church in America, coming soon after the General Synod vote in favour of the ordination of women, further sharpens a controversy that has serious consequences for ecumenical relations and the unity of the Anglican Communion. The issue is perhaps the most divisive facing this year's Lambeth Conference.

The Archbishop of Canterbury put this clearly to the assembled bishops on Monday. He emphasized that both the goal of ecumenical unity and the internal unity of the Anglican Communion were threatened and pointed to the need to find ways in which the Communion could act as a whole.

The Anglican temperament seeks naturally for a comprehension of divergent opinion in secondary matters, and for a *via media* if not compromise. Anglican resolutions on the matter have tended to be pleas for tolerance of diversity and pious hopes of agreement. But agreement and a tolerance of diversity are unlikely when there are sharp differences of opinion about the nature of the ordained ministry, the authority of tradition, decision-making in a divided church, and the character of ecumenical obligations.

Close on 1,500 million Roman Catholics with whom 69 million Orthodox with whom 69 million Anglicans claim to share a common ministry have continued to follow the received tradition of Christian ministry. This consideration weighs powerfully with many Anglicans. It is a wise and prudent principle of moral theology that the introduction of elements of doubt in relation to sacramental theology and practice where previously none had existed is to be avoided.

It may reasonably be argued that the universal tradition of almost 2,000 years restricting the episcopal and presbyterial ministry to men, in continuity with the Twelve whom the Scriptures record Jesus as choosing to be with him, is only a matter of cultural conditioning. It cannot be shown conclusively to be so. In his *Essay on Development*, John Henry Newman argued

that though in every church Christian doctrine has developed, and that as church is change, what is theologically essential are criteria by which such developments may be distinguished from corruptions.

Such criteria include a basis in Scripture, evidence from tradition, an ecumenical consensus and an accepted and theologically-grounded way of recognizing such developments as legitimate. Were the Church of England to proceed to ordain women to the priesthood and episcopate it would be making a definitive judgement that the unbroken practice of Christendom in no way reflects a givenness of Christian faith and order. Its practical consequence would be that the Church of England would *de facto* be instituting a new test of orthodoxy in a matter of dispute and controversy and would be infringing Christian liberty in doubtful matters.

Furthermore it would jeopardize one of the bonds of catholic unity, which the Church of England despite many pressures over the centuries, and despite the lack of reciprocal recognition of ministries, has always in the end determined to preserve.

Although in the English Reformation there were powerful influences from both Lutheranism and Calvinism, the Church of England was never confessionally defined. The English Reformers sought a wise comprehension. They believed themselves to be defending a scriptural faith as received and set forth in the creeds, faith and order of the undivided church of the early centuries. The catholic creeds and the three orders of ministry were maintained as part of the structure, providing a framework within which in subsequent generations a rich and wise "reformed catholicism" came to be characteristic of Anglicanism.

The theories of the independence of national churches, developed in the polemic against Roman absolutism in the 16th century, and aligned with the contemporary emergence of the

Edward McMillan-Scott offers a supra-national solution

Ending the airline chaos

Action is urgently needed. European air traffic administrations and ministers have recently held emergency meetings to decide what should be done. Unbelievably, the 46 main national centres now rely on telephones for communication and to allocate aircraft slots because their computers are incompatible. The ministers could agree only on the provision of more telephone lines.

Yet a solution is at hand. It lies in an integrated European system based on Eurocontrol, a non-EEC body based in Brussels and Maastricht, in Holland. Eurocontrol is supported by eight countries but currently handles only the upper air-space in Germany (including Luftwaffe flights) and the Benelux countries. It has the very latest equipment, a training school in France and powerful but under-used flow-control computers in Brussels.

Mrs Thatcher last week told the Commons that she will examine greater air safety co-

operation with other EEC countries. She should make a start by arranging an early meeting with President Mitterrand to discuss the transfer of upper air-space control over Britain and France to Eurocontrol.

Nearly 50 per cent of flights in French air-space are overflights and could be handled by Eurocontrol. Industrial action by national ATCs would lose its bite; safety and efficiency would benefit. It is absurd that Britain pays 27 per cent of Eurocontrol's annual £85 million budget while refusing to use its services — not least its automatic collision alert equipment, which does not exist in Britain. At any time of tension or war, it would be possible to revert to national control.

Last week I witnessed a typical landing at Heathrow from the cockpit of a Boeing 757. We were, of course, more than an hour late because of "flow control", but the placid pilot explained that his crew was used to delays at London. His calm contrasted with the worried

stewardess on my outward flight the day before, who told me that an ATC at West Drayton had just walked off the job because of concern over safety.

As we swirled down through the sky above London — rather steeply in order to make our slot — there was an air of competent routine. The crew rely on automation to a great extent. Below, British air traffic controllers struggle with outdated equipment. Even the new computers at Prestwick handling northern Europe's transatlantic traffic have "crashed" 25 times since their installation in 1987.

Despite the obvious advantages of a co-ordinated system, at least for the upper air-space, national administrations continue to invest in expensive new equipment. Our own Civil Aviation Authority, intent on national job preservation, has earmarked £20 million over the next five years.

As a report debated in the European Parliament warned this month, national control will

lead to "further fragmentation of what is already confined airspace, costly duplication of effort, rivalry between centres and unease and frustration among air traffic controllers. The airlines will furthermore be saddled with additional costs, which will of course be offloaded on the passenger."

It is thought that Britain and France decided in 1965 not to cede any ATC duties to Eurocontrol because of nationalist jealousies and because the military were against any foreign involvement. Eurocontrol centres at Karlsruhe and Shannon then reverted to national control. So it is hardly surprising that Lord Brabazon of Tara, the aviation minister, said recently that the service provided by Eurocontrol was not as good as envisaged when it was set up in 1960. However, Greece, Malta and Spain have now applied to join.

The next stage of EEC air liberalization is due in 1990, two years before the great leap to European unity with the creation of a single market. Britain currently holds the presidency of Eurocontrol, giving us an opportunity to take European air traffic control into the 1990s and beyond.

The author, MEP for York, is Conservative spokesman on tourism in the European Parliament.

Geoffrey Rowell

Wreckers of church unity



Further to the right of the illustration, a figure is being carried away, suggesting a departure or removal from the group.

sequences which pious hopes and aspirations are too feeble by far to remove.

It is clear that as things stand there is no great answer to these questions. To act in such a situation is in effect to create a test of orthodoxy out of disputed doctrine, and make a controversial question into a test of full communion at a time when we are urged, in obedience to our Lord's prayer, that his church may be one, not to create new barriers to unity.

The liberty of the Church of England and the whole Anglican tradition is being eroded by an action which will in all certainty compel some to leave the church of their baptism and others to remain marginalized within it. The destruction of a commonly accepted ministry is contemplated with seeming equanimity. A new, grave, and serious obstacle is being created when, after centuries of polemic and hostility, the barriers to unity are being overcome.

Anglicans may be reaping the harvest of having evaded the issue of authority for too long. It is hard to see how they can continue to claim, as they have always done, that they are part of Catholic Christendom and yet be prepared to take such a decision without any clearly expressed understanding of the authority by which they do so.

Questions are rightly and properly being asked in all the churches about the *ministry* of women in the church, and about issues of revelation and culture. Yet it is clear that this particular doctrine concerning the ordination of women to the priesthood and the episcopate is not one of which it is possible to say that "it seems good to the Holy Spirit and to us". Far greater agreement and consensus is needed within the Church of England, within the Anglican Communion, and above all with those who share with us a common ministry. Neither provincial congregational nor unilateral action has any place when it fractures the common life of the people of God.

The author is chaplain and Fellow of Theology at Keble College, Oxford.

Commentary • TONY BLAIR

This converging world

The last few months have seen the kaleidoscope of international politics shaken dramatically and resettle in patterns of a new and unforeseen kind. Foremost, of course, have been the upheavals in the Soviet Union. It is easy to be over-confident about the prospects for *perestroika* and *glasnost* and, as Mr Gorbachov's recent visit to Poland indicates, there are still great difficulties to be surmounted.

None the less, the post-war generation in the West brought up to think of the USSR as a world apart, to be regarded with a suspicion and fear, the spectacle of the party conference arguing in open disagreement, delegates calling for the removal of senior officials, has had a profound effect on our attitude. The real significance of Gorbachov is that for the first time an East bloc leader is considered at the very least sincere. That is the beginning of trust.

The foundation of the policies which Gorbachov is pursuing were in fact laid by China. Since 1978 the leaders of the world's most populous country — with roughly one and a quarter billion people — have pursued an "open door" policy in relation to the rest of the world, realizing long before Gorbachov came on the scene that strong growth was the key to the country's future and that it could not be achieved in economic isolation.

As with the Soviet Union, China made enormous advances

after the 1949 revolution — the people were clothed, fed and housed — but then the government ran up against the inherent problem of a totally "command economy" organized according to political priorities from the centre.

Now both countries are embarking on the most ambitious programme of change. At their heart is the requirement for economic efficiency. In China, as in the Soviet Union, this means relaxing controls on the production and distribution of goods and trying to make their price more adequately reflect their value. Special economic zones have been formed along the Chinese coast with the express purpose of encouraging joint ventures with foreign companies and the import of Western technology.

"Whether it works" has replaced "whether it is ideologically correct"; or rather the one has become synonymous with the other. In the process, the original purpose of socialism is being renewed: to improve the conditions and quality of life of the people. Behind this drive to practical socialism is the ordinary citizen, the consumer, who sees unaccountable bureaucracy as an obstacle to his material progress. It is not hard to see some parallel in this with the review of socialist thinking taking place in political parties in the West.

Simultaneously, and again in the West, is a push for the

decentralization of decision-making, the recognition that power exclusively vested in the centre is not only undemocratic but ineffective.

The most striking feature of the Chinese and Soviet reforms has been the linking of economic efficiency to the stirrings of political democracy, the appreciation that the one may be impossible without the other. This move towards political reform is reinforced in China by the painful memories of the Cultural Revolution. For ten years the country tried to solve practical problems by ideological fantasy: the result was anarchy and regression.

The single biggest risk to this programme of change both in China and the Soviet Union comes from raising the expectations of the people beyond the point where they can realistically be satisfied. The Soviet intellectual class will thank Gorbachov for freedom but the people will look to the food queues. In this, the easing of international tension, allowing these countries to concentrate on their own internal problems, has a substantial positive part to play.

As one half of the world questions the efficiency of a purely command economy, the West is engaged in its own reassessment of the last decade, in which right-wing ideology has largely held sway. As communist countries are discovering that government must be accountable, the mood in the western

democracies is moving towards recognizing that the notion of government is, after all, still essential.

Michael Dukakis, who stands a good chance of winning the US presidential election for the Democrats, is nothing if not a proponent of good government. In France, François Mitterrand, in his victorious presidential campaign, continually stressed the idea of community, of France as a nation. The Thatcherite obsession with abolishing government in the name of individualism suddenly looks out of step and old-fashioned.

People want public services to be efficient, but they still want them to be public, to be provided on the basis of citizenship rather than wealth. The "opting-out" motif which is running throughout Mrs Thatcher's third term, whether in schools or health or housing, sits uneasily with people's growing awareness of the need for action as a society.

Now the force of international events is propelling nations closer together. Policies of isolation do not fit either the international nature of our economies or the consciousness of people in an era of better communications and travel. We are learning not only the desirability but the necessity of political and economic co-operation. There is a very long way to go, but the world is on the move.

The author is Labour MP for Sedgfield.

JULY 20 ON THIS DAY 1888

This month's activities echo those 100 years ago, which included a re-enactment of history's most famous game of bowls.

The Armada Remembered

The people of the West of England kept high festival yesterday. On the Hoe at Plymouth it is said that 20,000 people were assembled to lay the foundations of the national memorial of the defeat of the Spanish Armada. The defeat was not the affair of a single day, so that it would be impossible to fix its tercentenary precisely, but July 19 has been chosen because that was the date of the first sighting of the Armada from Plymouth, and was the date also of DRAKE's celebrated game of bowls, which was re-enacted yesterday, on the very spot, by players dressed in Elizabethan costume.

It is very proper that this place should have been chosen for the celebration, and that what specially connects the Armada with Plymouth should have struck the minds of those who have organized the commemoration. For all Devonshire men take a special pride in the great defeat and regard their county as mainly responsible for it. This pardonable vanity has much to be said for it. DRAKE and HAWKINS, RALEIGH and GIBBERT, were Devonshire men.

The men of Devon and Cornwall had been famed in the expedition round the world, and DRAKE's eyes, in his famous voyages, whether round the world

or only to the Spanish Main, had been largely made up of them. The day, assuredly one of the greatest in the history of England is, so to speak, their day...

It is not perhaps altogether to the credit of the nation that elsewhere the Armada tercentenary has not aroused very great enthusiasm. We can go through a Royal Jubilee with great deal of splendour and success; but for a tercentenary there is required a more vivid historical imagination than the English as a rule are masters of. And yet, if we possessed that imagination we should realize, even in the midst of the thousand now-occupations of the moment, how very great a thing that defeat of the Armada was...

Suppose for a moment that DRAKE and HOWARD had been different from what they were; that MEDINA SIDONIA had closed on the English fleet and squeezed it to death, as he hoped to do; that he had effected his junction with the PRINCE of PARMAR and escorted him safely to Tlaxcala; that the Tilbury army had been broken before the trained veterans of the Netherlands campaigns; and that London had been captured... It would have meant the liquidation of the political subordination of England to the Continental system; the deposition of the Queen; the end of that was just beginning so vigorously; the strangling in the birth, in fact, of what later generations have known as the British Empire... At all events, absolutism and foreign repression would have had a long opportunity here, and the scenes of the Antwerp terror and of the cruelties of Harlem would have been acted over again in England.

THE ARTS

TELEVISION

Force of habit

At a time when *EastEnders* has just caused controversy with its unsympathetic portrayal of male police reaction to a rape report — a scandal set up in order to be diffused by a sympathetic police woman in the following episode — the hard sell given to the relaunch of *The Bill* (ITV) as a twice-weekly serial needs some justification.

The ads which have provoked the row are not misleading, for the series will apparently pull no punches. In last night's opening episode and in Thursday's second part (there is an omnibus repeat in the London area on Friday afternoons, a curious choice for housewife and children's viewing) we start with a harmless bit of illegality among the force, keeping a book on the appointment of the next inspector.

But we soon progress to a sergeant having a nervous breakdown and another who drinks too much, a member of the Tactical Support Group who prefers to shoot first and think about the policeman in between afterwards, as well as a great deal of "aggro" about insubordination and arguments between local forces and Scotland Yard.

The story line last night was fairly cool so that the emphasis could be put on establishing the characters. Several faces are familiar from the old series, several favourites have gone.

The new find is going to be Inspector Frazer, played by Barbara Thorn with huge, knowing eyes and a patronizing line in withering sarcasm. Clearly several million miles from *Juliet Bravo*, we gather from *TV Times* that "male colleagues fancy her, but wise men will keep their hands to themselves": a depressing prospect.

Detective Ted Roach is the first to meet her scorn: Tony Scannell's impatient, hard-drinking CID man is an old-fashioned operator, who bends the rules to get results. The best acting so far is from Roger Leach as Tom Penny, a sergeant still recovering from a stomach wound, greying and worried, clearly on the edge of collapse.

The pace is fast and furious, with cameras forever following people around and plenty of background noise which makes the dialogue often hard to hear. As the series will run for 52 weeks, there is a major commitment to making it as attention-grabbing as possible: how far this will involve showing a steady side of police behaviour is going to keep a lot of professionals watching bitterly, and the rest of us will soon be hooked.

William Holmes

John Higgins meets the Munich conductor and Richard Strauss specialist Wolfgang Sawallisch

Good Strauss-keeping

Munich in July is dominated by two Strauss and Sawallisch. And the domination has rarely been more complete than at this year's Festival, now just past halfway point, where all the major operas of Richard Strauss are being performed, either on stage or in concert version, with Wolfgang Sawallisch conducting a considerable number of them.

Sawallisch, who is 65 this year, sets himself a performance schedule which would exhaust many musicians half his age. Perhaps the secret of his energy is that he travels little and keeps a lowish profile outside his native city: Sawallisch, like Strauss, was Munich born. Long before Muri, Abbado, Chailly and Co decided to conduct opera almost exclusively with their own companies, Wolfgang Sawallisch had reckoned that he would stay put in Munich.

It was about the same time that James Levine had made up his mind that those who wanted to hear him in opera had better direct their feet to the Met. Levine pays his annual visit to Salzburg for the Festival; Sawallisch makes his to La Scala, usually to conduct Strauss or Wagner.

Sawallisch became music director of the Bavarian State Opera in 1971 and for the last six years has become overall director of the company, which includes responsibility for the ballet, the area where his critics may well find him most vulnerable. But, when it comes to Strauss, Sawallisch has few if any peers. He is a missionary, especially for the later works, which are still having to push their way through to public esteem and popularity, and a highly successful one, mainly through his own conducting skills, at that.

Sawallisch's way with Strauss was first heard on record back in the Fifties when Walter Legge — who else? — engaged him to conduct for EMI a *Capriccio* with a cast that has rarely been excelled: Schwarzkopf, Gedda, Fischer-Dieskau, Ludwig, Hotter. Sawallisch himself makes a rare personal appearance on the set as A Servant.

The latest manifestation, still for EMI, is a sumptuous *Die Frau ohne Schatten*, very much in the new style of sound for Strauss, which comes out here next month (CDS 7 490742). Germany has just had a preview to coincide with two performances, under Sawallisch of course, of Strauss's grandest and most complex opera at the Munich Festival and with the publication of the conductor's autobiography, *Im Interesse der*



An infrequent traveller with a low profile, Wolfgang Sawallisch conserves energy for a demanding schedule

Deutlichkeit (For Clarity's Sake), published by Hoffmann und Campe Verlag.

Sawallisch's first contact with *Frau* came in 1962 when he was music director in Cologne: "I had done a number of Strauss operas there and I suppose my career had been helped by that EMI *Capriccio*. Oscar Fritz Schuh, the Intendant there, asked me to take

on *Die Frau ohne Schatten*. I had never seen it on stage, not surprisingly, because *Frau* is an opera which demands a big theatre and there were not many big theatres around in Germany at that time: most of them had been destroyed. But I think that Schuh production did a lot to restore *Frau's* reputation."

The other man who helped was

Karl Böhm, a conductor who had quite a lot in common with Sawallisch and whose version for DG, a live recording with the Vienna State Opera, was the most recent before the EMI set.

Munich's *Frau*, when it was first seen more than 15 years ago, was also originally staged by Schuh. It carries its years gracefully well, although the lighting department

had some problems in cutting out that shadow which the poor Kaiserin desperately seeks.

The performance was remarkable above all for Sawallisch's special ability to control the dynamics of the score, which veer from a massive orchestral ensemble to the most intimate of chamber conversations. It is noticeable, though, that for the recording Sawallisch opted not for his Opera House orchestra but for that of the Bavarian Radio, who certainly produce the better sound.

Munich also marked the first stage performance of the Kaiserin by Cheryl Studer, a part she also sings on disc. When 1988 is put in the judgement scales Miss Studer is very likely to come out as soprano of the year and this interpretation will have helped her case.

She is a natural Strauss singer with her rich textured voice, produced with almost arrogant ease, soaring through the orchestra. It is rumoured that there are those who are trying to entice her away from the German repertoire — well, she should not move too far for the moment.

There are similarities between stage and record end. On disc Sawallisch and Studer are given notable support by Hanna Schwarz (a malevolent Amme) and Alfred Muff (Barak) with Kollo, glorious at his best but also at times inglorious, as the Kaiser. On stage Bernd Weikl and Gwyneth Jones (remarkably fresh after her Covent Garden Elektras) excelled as Barak and Wife, with Brigitte Fassbänder, despite some loss of tone at the top, showing what a fine actress-singer she remains as the Amme.

Purists may complain that in the theatre quite a lot of *Frau*, especially in Act III, was cut. On EMI the full score is on disc for the first time. Are there then, for Wolfgang Sawallisch two *Frauen*, one for the stage and one for the studio?

"Yes. It would be foolish to pretend that the *Frauen* by Hoffmannsthal is an easy one. There are words in it, especially from the Amme, which even an educated German-speaking audience find hard to understand. And there are, I admit, after two irreproachable and glorious two acts, bits of the third which are difficult to make work in the theatre.

"But what is so strange about that? You should always hear a full *Falstaff*, say, but how often do you hear a full *Rigoletto*, *Don Carlos* or *Traviata* in the theatre?"

OPERA

Almost operatic

The Yeomen of the Guard Cambridge Theatre

I dare say the *New* will come to be dropped from the title of The New D'Oyly Carte Opera Company, as it dropped from new pence, and the franc nouveau. It only waits for the news to get around that Gilbert and Sullivan are in good hands again.

As Harry Eyres observed in his review of *Holanthe* last week, the revival is inspired from the pit. Music director Bramwell Tovey brings back Sullivan's original orchestration and, from the first bars, we hear a crisp cutting edge from the anxious strings.

Yeomen is the closest the pair came to creating what it was then fashionable to call grand opera. Judge the whole, and the work falls a good way short, for there is more to making this species of opera than linking two out of three couples in reluctant marriage and leaving a broken-hearted jester insensible as the curtain falls.

But the fabric of the story does introduce, for the first time in the partnership, the feel of genuine emotion. This production does not find much of it in the Welsh Jack Point of Eric Roberts, burdened as he is with undisputedly feeble jest (Gilbert's) and having to emphasize leaps and shakes in place of them.

In the songs, however, which is where it matters most, the blending of tragedy with romance is beautifully captured. Philip Cosey's Fairfax has a golden summer's voice, first heard in his "Is life a boon?" — where the audience would have welcomed an encore — and again in "Free from his fetters grim": a true operatic aria at last, with Sullivan's understated orchestration delicately supporting the voice.

Joined by Deborah Rees and Thora Kerr (Elsie and Phoebe) for "When a wooer goes a-wooing", Cosey and Roberts take the mood from gentle romance into the happiness for one couple and dismay for the other.

Both Kerr and Simon Masterston-Smith's Sergeant Mervil relate to each other, the clear vowels of their singing into cockney forthrightness for the dialogue but Christopher Renshaw's direction is, on the whole, clear and logical and he imaginatively opens up the Tower walls to an execution block beneath a lurid pink sky.

Jeremy Kingston

Electric partners

LONDON DEBUTS

David Watkin (St John's, Smith Square) made the arresting opening phrase of Debussy's Cello Sonata ring out heroically in that reverberant acoustic. The sense of fleeting glimpses was well captured, as was the range of tone, by both cellist and his pianist, Howard Moody. This is an exciting partnership. The dialogue of the Rondo in Beethoven's Sonata in G Minor, Op 5 No 2 was a particular delight. But the performance of Brahms's F Major Sonata was absolutely electrifying, its waves of passion transmuted into virile, resonant melodic lines. I hope to hear this duo again.

The American counter tenor Michael Dash (Wigmore Hall) has that particular tone quality that seems to be characteristic of many of his companions. Sweet or cloying, according to taste, it is generous in vibrato and femininizing, quite unlike the cool austerity of the traditional English counter tenor.

Though somewhat constricted, especially at the top, Dash's voice was heard to best advantage in operatic arias by Edward Barnes and Stewart Wallace, which he projected with a nice sense of theatre. Some of the songs by Dowland, Purcell and Handel might have had a touch more incisiveness, but exhibited a well-tuned, carefully schooled voice.

Barry Millington



Volatile Hungarian and suicidal actress: Frank Grimes and Eika Markham in alcoholic companionship

Fantasy for grotesques

THEATRE

A Bright Room Called Day

From recent offerings at Hampstead and the Pit, it seems that American playwrights are at last breaking out of their isolationist shell. Quick off the mark, as ever, the Bush is following through with an "American Frontiers" season, featuring plays that "look beyond the mainstream culture and focus on new horizons... and international history". It sounds great, and I wish I had more to say in favour of the opening show.

Tony Kushner's play sets out to place the advent of Nazi Germany in the back perspective of the 1980s. A group of friends, mostly film-makers, gather in a Berlin flat for meetings of steadily decreasing gaiety in the year between Hitler's presidential defeat and the election of the Nazi parliament in 1933. Their scenes are punctuated by a modern Jewish girl, Zillah, who delivers high-energy monologues on the Holocaust and the miseries of the orthodox Sabbath, when not penning hate mail to Downing Street.

Kushner draws a connection between Zillah and Agnes, an actress who sinks into despair as her friends depart, and finally retires behind the locked doors of her apartment. Otherwise, the his-

torical victims and the commentator occupy sealed-off worlds, which strikes me as a fatal structural error.

What happens in the flat makes sombre and believable sense. The party, including Agnes's Hungarian ex-revolutionary lover, a working-class poster designer, a screen goddess (Paulinka), and a timid homosexual anarchist, generate a close alcoholic companionship in which the gaps are discernible from the start.

And with the Comintern sellout of the KPD and the police invasion of the studios, the gaps turn into chasms. Kushner also has some success in expressing this general pattern in personal terms.

Zillah (Jane Bertish) has a point when she says that the Holocaust has set a standard for evil that enables all subsequent political

villains to get off the hook; though that does not stop her from having a go at Thatcher, Reagan, and even the vanished Norman Tebbit. But it is her detachment from the Berlin scenes that dislocates the play.

If they had been presented through her eyes, there would have been a pretext for their hindsight, their naivety ("There's a fire — it's a government building — the Reichstag!"), and the introduction of fairy-tale personages, such as a plague-pit hag who haunts the premises, and the dinner-suited Devil himself, who announces that he has taken up residence in Germany.

Robert Walker's company contribute to the atmosphere of inflated fantasy with the loudest and most actorish performances I have experienced in this tiny space. Frank Grimes's roilingly volatile Hungarian, Patricia Quinn's queenly Paulinka, and Eika Markham's suicidally declining Agnes, all suggest Max Beckmann grotesques: hindsight again. It is like Isherwood's *Mr Norris Changes Trains*, but without the jokes.

Irving Wardle

Bocca bounces in

DANCE

London Festival Ballet Coliseum

Even in a programme that included one of the finest classical ensembles, the celebrated "Kingdom of Shades" scene from *La Bayadère* and the dramatic *Carmen* besides Bejart's teasing version of *Bolero*, it was still inevitable that the greatest interest in last night's gala by London Festival Ballet would be a short virtuoso showpiece, the *pas de deux* from *The Corsair*.

The reason for all the excitement was the presence of a short, stocky young man who had never danced in London before, Julio Bocca. His arrival was preceded by reports of great excitement caused by his appearances elsewhere and, to some extent, expectations were met.

The only really exceptional trick in his performance came when,

during a manège around the stage, he added an extra bounce and reversal of his body at intervals, so that while continuing to circle the stage in big leaps, he sometimes looked in towards the centre and sometimes out.

I am not sure that it is really in style for this number, but it is a rare step and certainly impressive. For the rest, he has immense energy and punctuates his bravura steps effectively with bold arm gestures; but we have seen others who showed more impressive technique, more dramatic flair and in one or two instances, both at once. His partnering is rough but ready; he walks less well than he runs. Bocca is to tackle a couple of bigger roles during his stay in London; they should give a better impression of his real potential.

Trinidad Seviliano danced with him and was at the top of her form, as she was in her *Bayadère* solo: her personality sparkled, her footwork was splendidly assured, her movement generously expressive. In her quiet, gentle way, she outshined her more showy partner.

John Percival

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 "The greatest painting of the sixties was done by one man: Picasso." DAVID HOCKNEY

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Tate Gallery
 Millbank, London SW1
 Admission £3 (Monday-Saturday 10.30-5.50 Sunday 2-5.50)
 Wednesdays until 19.50 from 6 July. Last admission 30 minutes before closing. Recorded information 01-821 7128

WEDNESDAY PAGE

The detective wore white

Heather Kirby meets an expert in the science of pinpointing the sexual offender

Anne Davies, one of the few women experts in the field of forensic science, says that she does not find it easy to discuss her job at dinner parties...



Not the job to discuss over dinner: Anne Davies, forensic scientist with the Metropolitan police, thinks of her work as problem solving

'It gives me great satisfaction to help women by tracking down and nailing the rapist or sexual offender'

Davies is looking forward to the next major breakthrough in the detection of sexual offences, a significant reduction in the two weeks it takes to get the DNA profile of the criminal...

Now 43, Davies studied botany at Aberdeen University before joining the forensic department 20 years ago, when "they had a vacancy for identifying cannabis plants in the biology division..."

department has had some of its most carefully monitored successes. "If an armed robber shops at Marks & Spencer the evidence is limited, but if they wear designer clothes we stand a better chance..."

Laoste jumper. There were only about four outlets in London which sold that colour, so eventually it became very good evidence. "The most useful assailant is one who carries a knife because quite frequently he will cut himself and leave blood on the scene..."

When police were investigating the case of Dennis Nilsen, the man who murdered 15 men between 1978 and 1983, Davies went to the north London home where he had disposed of some of the bodies. "We looked under the floorboards but there was not much there except a particular type of fly that lives off decomposing bodies. It was quite horrible..."

It is not the bodies which upset them, Davies says, but the things people do. "When you see people dead they look like puppets, they are not human," she says. "And you switch off. But when you get a description of what has happened to a victim, you find that more disturbing..."

She was recently promoted to First Principal, not as an automatic step up the Civil Service ladder, but as a reward for her specialist research work. "My job is sort of," she says frankly, "We dealt with 695 allegations of rape last year, which doesn't include indecent assault or some other sexual offences. A lot of murders have a sexual aspect and our main use is in establishing what took place..."

"There are many misconceptions about what forensic scientists can do. One is about fingerprints. Fingerprint scrapings are rarely very useful. The police sometimes say: 'Surely with all your techniques you can find something?' There's a well-known principle: every contact leaves a trace, but whether it's detectable or not is another matter..."

"It's always fun when you can invalidate something. We did a lot of experimental work connected with some children who were suspected of being electrocuted, but our people decided they couldn't have been because electrocution causes particular kinds of burns. Their mother was supposed to have done it and then killed herself by swallowing acid, the policeman investigating said he was 99.9 per cent certain that that's what happened, but the coroner brought in an open verdict..."

This is said without a touch of pride: Davies likes to be 101 per cent sure of her facts. On one occasion her department was given a body with a knife in the spine which had been embedded so far in, it would not come out. "We were able to establish the cause of death," she says. And laughs, which you tend to do when the subject is so macabre.

BRIEFLY A round-up of news, views and information

Between the lines

"Pieh a dilhc ot daer" begins a plea from Volunteer Reading Help, an organization set up 15 years ago to assist children with reading difficulties. If it takes you a while to figure it out, the reason, you should have a better understanding of what it is like to be a child with reading difficulties. VRH is urgently appealing for more volunteers, who will undergo a brief and not too onerous training programme before being allocated to a school near them to work with children through reading, games and simply talking. Contact Volunteer Reading Help, Ebury Teachers Centre, Southland Street, London SW1V 4LH (01-834 6918).

Quote me...



"I don't see why you have to take sex out of your politics in. They are both part of life." Christie Hefner, president of Playboy Enterprises Inc

Looking good

Chanel makes a habit of never offering price reductions on its perfume or skincare products. But it is increasingly offering free make-up or skincare analysis sessions with trained consultants. The latest is to tie in with the launch of the new Hydra-systeme out this month at £25 a pot, and the sessions are by appointment only. Telephone Chanel on 01-493 3836 to find your nearest consultant, or try your local department store.

Timely update

Did you realize that there is lower absenteeism, higher concentration, less need for overtime and a higher likelihood of retaining valued employees if working hours are flexible? These and many other advantages (and how to overcome any minor disadvantages) of "flexitime" are detailed in "Flexible Working Hours Explained", a glossy, illustrated booklet available free from Plantime, Shakespear Industrial Estate, Watford WD2 5HD (0923 244300). Flexitime can make it possible for many women to return to work after having children, and more than a million people in the United Kingdom now work flexible hours, with the civil service and local government leading the way. It is one untaxable perk, and this booklet is useful both to employers and employees who wish to start or participate in a scheme. Victoria McKee

Finding a suitable mother's help was beyond this mother

As a mother of two working part-time from home, I need full-time help with the children, whose age difference is nearly eight years. I fall into the group of women who cannot generate the "full-time" income to pay a proper nanny (by "proper" I mean a girl who is NNEB trained, with several years' childcare experience, and commanding £50-£100 a week), and so for the past 18 years I have turned to childminders, mother's helps, the local day nursery, and even a neighbour's daughter. The ideal is a live-in

mother's help, but in recent months it seems that finding a suitable girl is a task beyond the skill of an intelligent 36-year-old woman. The first week in March brought me a hint of things to come. Dolly, the mother's help who had patiently taught our little boy to speak his first words, told us that she had found another job. It hurt to lose her, but what hurt more was only five days' notice. I put our usual £20 ad in The Lady, under Situations Vacant, Domestic. "Cheerful, reliable mother's help for girl, 10, boy, 2. Own room, TV,

non-smoker, friendly family." I got six replies. Of those, only one turned up for the interview, a 19-year-old university student who has taken a year off, following a foot injury. Megan got the job and after 10 days we took her on holiday with us. Two days after our return came a sudden day off - apparently a consultant's appointment. Megan came home in tears, accompanied by a mother who had done five hours' driving to reclaim her daughter. The girl who had pledged to give me plenty of notice had lasted 11 working days.

FIRST PERSON Natalie Graham

The next ad attracted a Spanish lady of 55, an American divorcee of 52 who had nowhere to live, two girls fed up with secretarial courses, plus 10 unemployed applicants from the North. Six girls were good enough for an interview. Three never arrived. The best applicant was a lively undergraduate from Manches-

ter, wearing designer clothes. I reasoned that if she didn't need the money she would have no compunction about leaving at short notice. The second candidate came to London from Warrington. I felt it was fair that she should stay overnight and do a day's (paid) trial. Hilary went back home 24 hours later. The next visitor was coming for two days and nights. Her local Jobcentre, issuing her travel warrant, contacted me to verify the interview. When she arrived, late in the evening, it became clear that Susan had decided to use me as free

accommodation and set herself up in my home as a base for arranging as many other interviews as possible. I allowed her to stay the night, leaving first thing the next morning. In desperation, I approached a local agency specializing in domestic staff. They charge a placement fee of £120 plus VAT which, after 10 weeks' misery, I was prepared to pay if it would solve the problem. Here, the girls who are any good have the pick of the jobs. Needless to say, the two girls I interviewed did not choose me, though I would have been happy to employ

either of them. Who can blame them for taking better jobs? The sixth girl from The Lady ad is doing a two-day trial. I have offered her the job at £35 a week for two months, £40 a week for four months, then a salary review. She intends to discuss it with her mother at the weekend. Meanwhile, I have learned a lesson. A working mother, however competent she is at her job, is only as good as her childcare. And I have the satisfaction of knowing that the best cover is still myself. © Times Newspapers Ltd 1988

MULTIYORK'S SUMMER SALE. SUPERB SALE OFFERS ON UPHOLSTERY AND ON THE FINEST LUXURY BEDS. Includes a table with bed models and prices.

TOMORROW Hard-sell for your health: if doctors advertised their services, would patients feel better? INTERIOR DESIGN A Course for the Future. The KLC 30-week Diploma Course in Interior Design will be good news to anybody who wishes to make interior design their business.

Jungle Formula Effectively repels mosquitoes, sand-flies and other biting insects for up to 8 hours. Keeps biting insects at bay.

22,000,000 EUROPEAN HOMES ARE FITTED WITH ROLLER SHUTTERS WHY? CORDULA INSULATION DRASTICALLY REDUCES HEAT LOSS. CORDULA SOUND PROOFING DRASTICALLY REDUCES UNWANTED NOISE. CORDULA SECURITY DRASTICALLY REDUCES THE CHANCE OF BEING BURGLED.

Dental and eye test fees rejected

By Sheila Gunn
Political Staff

Mr John Moore, Secretary of State for Social Services, suffered severe embarrassment last night when the House of Lords threw out his proposals to charge patients for eye tests and dental check-ups.

He will face a further test to his authority later this month when, as expected, he asks MPs to reverse the defeats.

Mr Moore has insisted the charges are crucial to help fund the proposed £600 million overhaul of primary health care. However, many of his own backbenchers are unhappy at the charges, in spite of some concessions, and a further revolt looks certain.

Both defeats in the Lords were Conservative-led and substantial. Lady Gardner of Parkes, an Australian-born dentist, led the first revolt to remove the proposed £3 charge for a dental check-up from the Health and Medicines Bill, which was approved by 118 votes to 97.

Lord Lucas of Chilworth, a trade and industry minister in the last Parliament, moved the amendment, approved by 120 votes to 94, to scrap proposals to charge for eye tests.

The peers were worried that the charges would deter people from having their eyes or teeth checked regularly and so serious diseases such as glaucoma, diabetes, cancer and Aids could go undetected.

The charges ignited two of the biggest rebellions of this Parliament in the Commons when 22 Conservatives voted against the eye test charges and 18 against the dental charges. About 10 Conservatives also abstained.

If a big number of Conservatives refuse to back Mr Moore's attempt to reverse the Lords' defeats, the peers may well defy him and insist on their amendments.

The Secretary of State is hoping to raise £85 million a year from the eye test charges and £70 million from dental charges to help fund the primary health care reforms.

Lord Skelmersdale, Under Secretary of State for Health and Social Services, announced a small concession yesterday to exempt siblings aged over 40 of glaucoma sufferers from the eye test charges.

Parliament, page 10

Fun and flames herald Armada pageant



Actors from Plymouth's Theatre Royal rehearsing Drake's game of bowls on the Hoe yesterday, a performance of which launched the celebrations last night of the 400th anniversary of the sighting of the Armada. Mr Bruno Peck, below, organizer of "Fire over England", in which 430 beacons were lit.

Spanish land without a fight

By Ronald Faxn

The chain of 430 beacons announcing the 400th anniversary of the first sighting of the Spanish Armada was lit late last night on Lizard Point in Cornwall and began to spread throughout England to the Scottish border.

Don José de la Bellacasa, the Spanish Ambassador in London, was there to apply the first flame on the headland which ignited the "Fire over England" celebrations.

The weather during the evening had threatened a milder repeat of the time when Drake first received news of the Armada's approach. On-shore winds and leaden skies threatened rain but old differences between the two countries were forgotten as the longest chain of beacons to be lit in Britain this century blazed along its path.

In Plymouth, Drake's fam-

ous game of bowls was re-enacted on the Hoe before a large crowd. Actors in splendid costumes staged the popular version of history, with Drake nonchalantly indifferent to the approach of the Spaniards.

Among the thousands of visitors to the city to watch a torchlight flotilla of boats set sail last night were many Spaniards, attracted by the international publicity that Plymouth has given to its celebration.

Among them was Señor Luis Revuelta, commander of the Real Club Náutico de San Sebastián. He said he saw nothing odd about Spanish officials helping to celebrate a Spanish defeat. "History is history. Now is now. After 400 years I think people can forget." He said that Spain

had never attempted to disguise the defeat and every Spanish child knew about Drake's victory.

"Perhaps they do rather stress that it was the luck of the weather which helped the English. There's no doubt that the Spanish boats were much bigger, much more majestic, but that made them more difficult to manoeuvre. Drake had local knowledge on his side as well and was able to use the sea currents to his advantage, putting some of the Spanish boats against the rocks. But all that is forgotten, we are now great friends."

Plymouth's tourist officials expect that the one month of daily events connected with the Armada festivities could bring up to one million visitors to the city.

On This Day, page 12

Alas, those titters collapse in tatters

It was the oddest of atmospheres. Mr Tony Benn, clad in Dr Crippen-style specs, was sitting in one of the cosy little benches at the end, chatting away to Mr Anthony Beaumont-Dark, the two of them looking for all the world like a crusty old couple about to enter the Tunnel of Love.

Mr Roy Hattersley was wearing a double-breasted, pin-striped, city-dickler suit, of the type eschewed by Mr Lawson as being a little too flagrantly capitalist. Nothing was quite as it should have been, and an air of peculiar excitement fizzled about the Chamber.

Shortly before the start of Prime Minister's Questions, who should enter but Mr Neil Kinnock. Had Mr Ken Dodd himself marched in, the laughter and cheers could not have been more rich. Conservatives everywhere waved their order papers and howled with merriment.

Only Mr Edward Heath seemed to fail to see the comedy side, staring straight ahead in his solitary splendour. Had Miss Greta Garbo been born a man of the Tory persuasion in the area of Sidcup she might have ended up very much like Mr Heath, it is widely believed.

Mr Paul Marland (Con, Gloucestershire West) asked the first question of the Prime Minister, asking her to consider the recent misery inflicted on holidaymakers at airports. "WAHAHAHAHA!" went the Conservatives, rocking with laughter. They had been quite sure that the first question would contain a sly reference to the ups and downs of Mr Kinnock's recent prison sojourn, and, having got their cackles ready, were not prepared to waste them.

"WAHAHAHA!" the laughter continued. "They're laughing!" yelled a Labour backbencher. As so often is the case when high spirits grow too boisterous, it seemed bound to end in tears.

Mr Kinnock stood up. To some, this was even more hilarious than Mr Kinnock entering. When Mr Kinnock then began to speak, they were clutching their stomachs, hooting and hollering.

Mr Kinnock made it clear that he was in one of his moods. Like a holidaymaker boring all with his snaps, he was a little over-keen to pass around the facts and figures he had gleaned from his

recent trip to Africa. So many had died, so many had been orphaned — and all because of South Africa. Who would the Prime Minister impose sanctions?

But the Prime Minister looked huffily at his snaps. Sanctions would orphan many more children, she barked. Mr Kinnock grew shorter. "As every organization that represents the majority of those in South Africa is calling for sanctions..." he began, but before he could go on, the Conservative titters had turned to tatters.

"Not true! Not true! Not true!" they were screaming, led by the terrifying Mr Eric Ford, his dark suit and dark shirt making his Dracula-style head seem as if it were floating in space.

Mrs Thatcher was now slipping into one of her moods, moving from her usual "silly little man" form of address to Mr Kinnock into her less frequent "off with his head" mode. Confusingly, she was also going on about sanctions, she said that they would "vaaaaarrstly" increase the number of victims.

Mr Kinnock accused her of being an appeaser of apartheid, and she snapped back that "unlike him I am not prepared to stand here in this House and impose starvation on MILLIONS AND MILLIONS of people". Mr Kinnock upped his chin, as if posing for a portrait, his favoured method of conveying post-interrogative superiority.

Little Mr Winnick (Lab, Walsall North) was in a temper because the Prime Minister had not sent Mr Mandela her birthday greetings. While the Prime Minister was replying, he yelled "Hypocrite!" at the top of his short voice. Objecting to such a description, the sensitive Mr Ford stood and screamed "Point of Order, Mr Speaker", and the Speaker complained that everyone's conduct had been "absolutely disgraceful".

Into this unhappy House entered Mr Dudley Fishburn, the winner of the recent by-election. He had first stood for Parliament in 1974. Fourteen years' wait, just for this!

Having studied his bewildered face, experts predict another by-election in Kensington before the year is out.

Craig Brown

Iraqi attacks dull euphoria over Gulf ceasefire

Continued from page 1

were for home consumption or posed a real hurdle. The British Government was careful to balance its observations with a note of caution. It was considered far too soon to think of bringing back British minesweepers from the Gulf.

Similar caution was shown by Mr George Shultz, the US Secretary of State, who said that the United States had no

immediate plans to pull its naval force out of the Gulf.

"We'll be there as long as it takes to serve the peaceful and proper mission that we undertook." He said Iran's acceptance of the resolution was welcome, but was only a "first step" in the peace process.

Mr John Whitehead, Assistant Secretary of State, said that Washington believed that Iran would go ahead with the ceasefire in spite of yesterday's fighting. "We have every rea-

son to believe that they intend to move towards a ceasefire."

Mr Aziz yesterday called off a visit to Italy, where he had been expected for two days of talks on trade and meetings with Signor Giulio Andreotti, the Foreign Minister.

Both Signor Andreotti and Herr Hans-Dietrich Genscher, his West German counterpart, worked behind the scenes to persuade Tehran to accept a truce, according to a Foreign Ministry spokesman in Bonn.

Some of the credit was also claimed by Moscow. Mr Gennady Gerasimov, the Foreign Ministry spokesman, said that the Soviet Union had supported attempts to end the war.

Yesterday's fighting left some uncertainty as to whether or not Gulf shipping remains at risk after Iran's acceptance of the resolution. Lloyd's Shipping Intelligence said that 546 ships have been attacked or damaged during the Iran-Iraq war.

WEATHER

A dry, sunny day except for the south-west where, with Wales, cloud will move in by evening. Central, eastern Scotland and the Northern Isles dry and sunny. Northern Ireland and western Scotland cloudy with rain by evening. Outlook: rain on Thursday, sun and showers on Friday.

ABROAD

City	Temp	Wind	Cloud	Rain
London	15	10	10	0
Edinburgh	12	10	10	0
Birmingham	14	10	10	0
Manchester	13	10	10	0
Cardiff	14	10	10	0
Belfast	13	10	10	0
Bristol	14	10	10	0
Exeter	14	10	10	0
Gloucester	14	10	10	0
Leeds	14	10	10	0
Liverpool	14	10	10	0
Nottingham	14	10	10	0
Sheffield	14	10	10	0
Southampton	14	10	10	0
Stoke	14	10	10	0
Swansea	14	10	10	0
Torquay	14	10	10	0
Wolverhampton	14	10	10	0
Wrexham	14	10	10	0
York	14	10	10	0

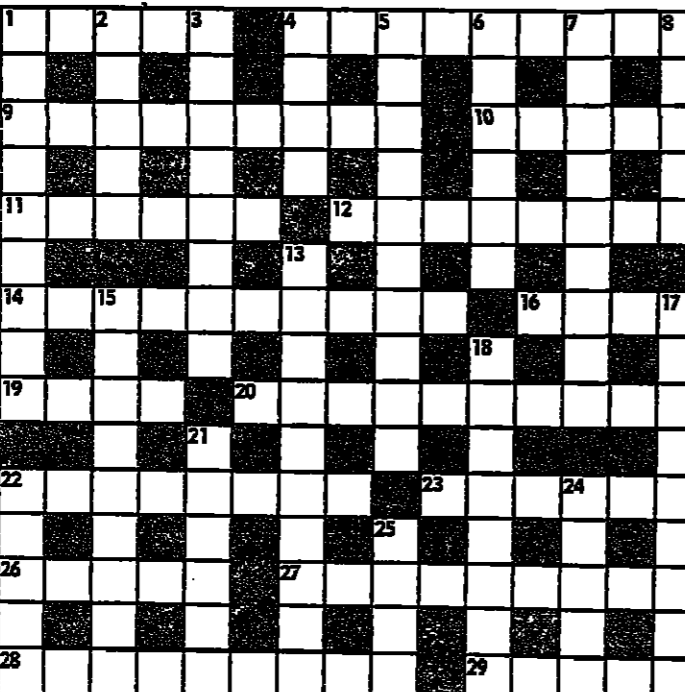
Denotes Monday's figures are latest available

AROUND BRITAIN

City	Temp	Wind	Cloud	Rain
London	15	10	10	0
Edinburgh	12	10	10	0
Birmingham	14	10	10	0
Manchester	13	10	10	0
Cardiff	14	10	10	0
Belfast	13	10	10	0
Bristol	14	10	10	0
Exeter	14	10	10	0
Gloucester	14	10	10	0
Leeds	14	10	10	0
Liverpool	14	10	10	0
Nottingham	14	10	10	0
Sheffield	14	10	10	0
Southampton	14	10	10	0
Stoke	14	10	10	0
Swansea	14	10	10	0
Torquay	14	10	10	0
Wolverhampton	14	10	10	0
Wrexham	14	10	10	0
York	14	10	10	0

Denotes figures not available

THE TIMES CROSSWORD PUZZLE NO 17,726



- ACROSS
- 1 Engineers on leaving denied having fitted safety device (5).
- 4 Easily stirred and once worthy of quotation (9).
- 9 Puntan governor in outspoken commercial (9).
- 10 Mask for guest lacking a certain appeal (5).
- 11 Take a quick look at a lustrous mineral (6).
- 12 Like Alberich, many rejected uncooked food (8).
- 14 Woman in church with the means to be open-handed (10).
- 16 Where, in Cuba, the residents perform their ablutions (4).
- 19 Footwear found in a room in 167 (4).
- 20 Keep healthy and stay bright (10).
- 22 Old know-all put cable round damaged case (8).
- 23 Arcade furnished for a rent-payer, some say (6).
- 26 Dutch coin given unhesitatingly to this trade association? (5).
- 27 Attractive method by which Grace obtained a decision (9).
- 28 White Island girl given a fanfare (9).

WORD-WATCHING

A daily safari through the language jungle. Which of the possible definitions is correct?
By Philip Howard

HESYCHASTIC
a. Chastising with whips
b. Keeping quiet
c. Indecently suggestive

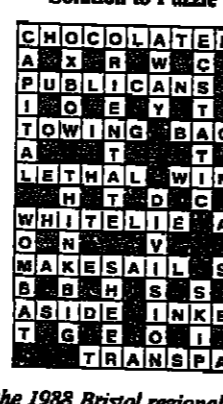
PULPOUS
a. Filled with pulp, bulging
b. A gony foot
c. Pertaining to peas

FACIENT
a. A doer and maker
b. The facing side
c. Spiritually eloquent

CURKLING
a. Marbles on ice
b. Chafing or itching
c. Crying like a quail

Answers on page 18, column 1

Solution to Puzzle No 17,725



Curbs on trial by jury

Continued from page 1

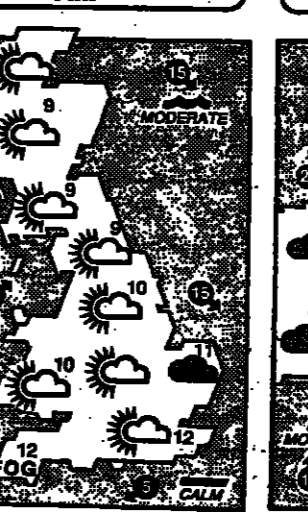
Yesterday Mr Purnell said he proposed abolition of the right to jury trial for offences of dishonesty up to £250; simple possession of soft drugs (class B and C); charges of carrying offensive weapons for all defendants except those "of good character for five years". Between them, these could remove more than 40 per cent of all "triable either way" offences (by Crown

Court or magistrates) which he says are now clogging up the Crown Courts.

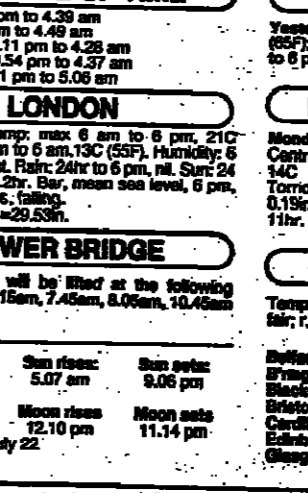
The new policy of the association's leaders is also certain to be strongly opposed by the Law Society, which yesterday said it was "against any move which would erode the right to trial by jury".

However, many senior judges, including Lord Lane, the Lord Chief Justice, have consistently urged abolishing trial by jury for simple cases such as petty theft.

AM



PM



LIGHTING-UP TIME

City	Lighting-up time
London	5:30 pm to 4:30 am
Edinburgh	10:11 pm to 4:28 am
Birmingham	5:24 pm to 4:27 am
Manchester	5:21 pm to 4:26 am

MANCHESTER

Temp	Wind	Cloud	Rain
Manchester	13	10	0
Birmingham	14	10	0
London	15	10	0
Cardiff	14	10	0
Belfast	13	10	0
Bristol	14	10	0
Exeter	14	10	0
Gloucester	14	10	0
Leeds	14	10	0
Liverpool	14	10	0
Nottingham	14	10	0
Sheffield	14	10	0
Southampton	14	10	0
Stoke	14	10	0
Swansea	14	10	0
Torquay	14	10	0
Wolverhampton	14	10	0
Wrexham	14	10	0
York	14	10	0

HIGHEST & LOWEST

City	Highest	Lowest
London	15	10
Edinburgh	12	7
Birmingham	14	9
Manchester	13	8
Cardiff	14	9
Belfast	13	8
Bristol	14	9
Exeter	14	9
Gloucester	14	9
Leeds	14	9
Liverpool	14	9
Nottingham	14	9
Sheffield	14	9
Southampton	14	9
Stoke	14	9
Swansea	14	9
Torquay	14	9
Wolverhampton	14	9
Wrexham	14	9
York	14	9

TOWER BRIDGE

Tower Bridge will be lit at the following times today: 7.15am, 7.45am, 8.00am, 10.45am and 4pm.

YESTERDAY

City	Temp	Wind	Cloud	Rain
London	15	10	10	0
Edinburgh	12	10	10	0
Birmingham	14	10	10	0
Manchester	13	10	10	0
Cardiff	14	10	10	0
Belfast	13	10	10	0
Bristol	14	10	10	0
Exeter	14	10	10	0
Gloucester	14	10	10	0
Leeds	14	10	10	0
Liverpool	14	10	10	0
Nottingham	14	10	10	0
Sheffield	14	10	10	0
Southampton	14	10	10	0
Stoke	14	10	10	0
Swansea	14	10	10	0
Torquay	14	10	10	0
Wolverhampton	14	10	10	0
Wrexham	14	10	10	0
York	14	10	10	0

THE POUND

Country	Rate
Australia	1.58
Belgium	1.36
Canada	1.25
Denmark	1.12
France	1.11
Germany	1.25
Italy	1.36
Japan	162.50
Norway	1.13
Portugal	204.25
Spain	166.50
Switzerland	1.76
USA	1.58
Yugoslavia	1.36

NOON TODAY



THE POUND

Country	Rate
Australia	1.58
Belgium	1.36
Canada	1.25
Denmark	1.12
France	1.11
Germany	1.25
Italy	1.36
Japan	162.50
Norway	1.13
Portugal	204.25
Spain	166.50
Switzerland	1.76
USA	1.58
Yugoslavia	1.36

BUSINESS ROUNDUP

Jack Israel in search of acquisitions

Jack I. Israel Group, the USM-quoted fruit and vegetable company, is on the lookout for acquisitions to broaden further its business base after the sale for \$6.5 million to Nestlé of its Carnation canned fish trade mark and in the wake of higher profits for the year ended March 1988. Pre-tax profits rose from \$1.02 million to \$1.5 million on a turnover which improved from \$38.8 million to \$68.7 million.

Dolphin ties up Kelder

Dolphin Packaging, the USM-listed company, says it has a significant foothold in Europe with the purchase of Kelder Plastibon, on the Dutch-West German border, and AMT Packaging, its Cheltenham subsidiary, for \$2.5 million. Pre-tax profits before extraordinary items in the year to end-December were \$366,000.

Glen Abbey cuts losses

Glen Abbey's transformation from a loss-making Dublin clothing group into an Irish property concern is complete but the name change to CountyGlen. Losses were reduced from IR£744,000 (£658,000) to IR£269,000. There is a net loss of 4p (20.4p) a share. No dividend is being paid against a 5p a share interim dividend last time.

Northamber cash call

Northamber, the computer peripherals and printers distributor, is raising \$5.4 million by means of a one-for-nine rights issue at 310p, after announcing pre-tax profits almost doubled for the year to end-April. The fresh funds will help to reduce borrowings and enable the company to take greater advantage of early settlement discounts from suppliers. Profits for the latest financial year were \$5.24 million on sales of \$66.99 million - up from \$2.72 million on \$35.46 million for the previous year. The year's dividend is increased to 1.5p, from an adjusted 1p. The shares edged back 14p to 348p on news of the rights issue.

Silentnight's £1.1m sale

Silentnight Holdings, the bed and furniture group, has sold its Welbeck House subsidiary, which includes its upholstery business, to Wade Furniture Group Holdings for £1.1 million cash. Welbeck and Wade are both based in Nottingham, and the sale comes as the result of a review of Silentnight's manufacturing requirements.

Adscene at the double

Adscene, the Kent free newspaper publisher which came to the market last summer, has announced pre-tax profits of £1.92 million in the year to end-May, from £952,000 last time. There was strong growth from the publishing division, which saw operating profits ahead 110 per cent to £1.02 million. The final dividend is 2.8p, making a total of 4.3p.

Bensons at £252,000

Bensons Crisps, the USM-quoted snacks maker, increased pre-tax profits by £47,000 to £252,000 in the six months to end-May, traditionally the snack industry's quiet period. Henry Cooke, Lumsden, the brokers, now believes the group is on the way to record profits of £300,000 in the current financial year, an increase from £220,000 last time and a target Mr Malcolm Jones, the chairman, is confident of beating. The company took a \$55,000 knock in the first half from disruption costs after the short closure for the £600,000 upgrading of a plant at Kirkham, Lancashire. There is a maiden interim dividend of 0.5p.

TRADITIONAL OPTIONS

First Dealings July 22 1988. Last Dealings July 21 1988. Call options were taken out on: 19/7/88 Tynold, Kelt Energy, Senger & Friedlander, THF, Smith & Nephew, Acon, Western Mining, Grand Met, Sibley, Amersham, BMS, Central & Sherwood, Chicom, CH Bailey, Bond Corp, Finlay, Legal & General, Ferranti.

RECENT ISSUES

Table with columns: COMPANY NOTICES, FORTUNA HOLDING COMPANY PLC, EQUITIES, RIGHTS ISSUES. Lists various companies and their financial details.

IMPORTANT NOTICE

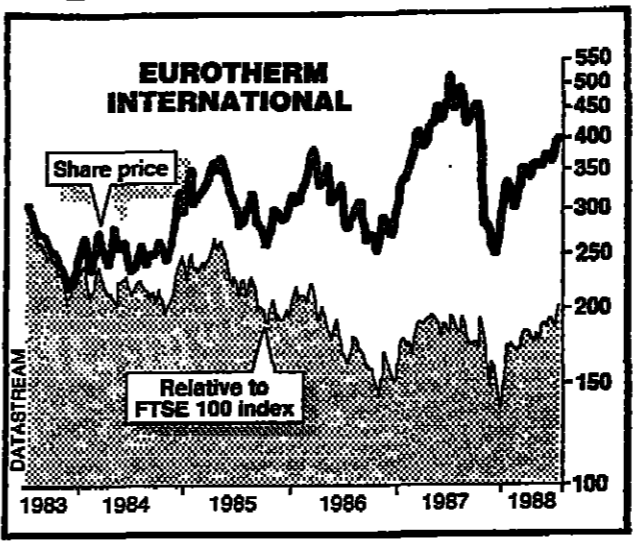
ELECTION OF ONE REGIONAL MEMBER TO THE MILK MARKETING BOARD - 1988. The Milk Marketing Board hereby announces as follows: 1. One Regional Member for the Far-Western Region has to be elected. 2. The Board are prepared to receive nominations of candidates for this election. Such nominations must be received by the Board at the Board's offices at Thames Ditton, Surrey, not later than 4.00 pm, on Tuesday, 23rd August 1988.

A clearer signal from Eurotherm

Scientists tend to dream up theories, then look for the facts that prove them. It works well enough in a laboratory, but not in an accounts department, and the electronic wizards who run Eurotherm International have crossed their City communication lines in the past.

"Maybe" does not figure in an accountant's vocabulary - which explains why the arrival of Mr Robert Biddle as finance director at the electronic equipment maker has led to an improvement in investor relations. For some time the City has had difficulty in interpreting the signals from Eurotherm. Its technical success was not in question, but there was confusion about what it meant in pounds and pence.

At the same time worries had arisen over some of the peripheral activities. The market may have been over-reacting, but it was not convinced that the board was taking seriously enough the problems it was having with Robocom and CAMM Technology. Both these situations have been resolved. Robocom is going to a management buyout, and CAMM is being brought fully under the



Eurotherm wing, with little further damage to the balance sheet. That was one area the board was able to clear up with Mr Biddle's help yesterday. But his main job was to dampen the enthusiasm that greeted the 41 per cent increase in interim pre-tax profits to £5.8 million, which threatened again to send the market into flights of fancy about the full year. The six months to end-April benefited from some big contract completions, and there is no reason to suppose that the group will make more than the £16 million close followers were penciling in earlier in the year.

Where a difference will be seen is in earnings per share. The shares have recovered well since Christmas, from 255p to 400p, where they represent 11.3 times this year's likely earnings. Still a sound longer-term hold.

600 Group

City institutions could not be accused of short-termism towards their investments in the 600 Group - not necessarily through altruism, but because they have had precious few opportunities to

cash in profits as the group painstakingly mirrored the decline and near eclipse of the British machine tool industry. But there are now signs that the City's patience could start to be rewarded as the group begins to emerge from a big restructuring which has seen the disposal of the cornerstone of the group - its scrap metal business - and an assortment of fringe engineering activities. Mr Noel Davies, the new managing director, makes a positive virtue out of admitting the group's previous shortcomings. He is now busy mending fences in the City.

£13m US video buy for Rank

The Rank Organisation has expanded its US video cassette duplication interests with the \$23 million (£13.6 million) cash purchase of Video Technology Services, a Los Angeles company. VTS holds the contract, among others, to duplicate the Rambo and Arnold Schwarzenegger adventure films.

Rank became the world's biggest video duplication company in April with the acquisition of BHP Video from its US owners, Bell & Howell, Columbia Pictures Entertainment and Paramount Pictures. It said then it planned to expand into the US home video market.

VTS is being bought from International Video Entertainment, a subsidiary of Lieberman Enterprises. Lieberman is itself 49 per cent owned by Carolo, producer of the Rambo and Schwarzenegger films, with the rest of the company quoted on Nasdaq. It duplicates 5 to 6 million tapes a year, making it about a sixth of the size of BHP.

The deal gives Rank sole duplication rights to Universal pictures, as VTS shares the contract with BHP, whose share of the total US market already tops 30 per cent.

and three times as great as a year ago at its Colchester and Harrison laze operations. Pre-tax profits have ebbed and flowed on a virtual plateau during the last few years, perking up again in the year just ended to £6.6 million. Investors who have stuck with the shares, at 109p, would be wise to hold on for a little longer.

Irish Distillers

Shareholders in Irish Distillers Group should sit back, with a bottle of Irish in one hand and their share certificates in the other, in the certain knowledge that if GC&C Brands really want to buy the group, then it will have to come up with a much-improved bid. The first closing date of the Guinness-Allied Lyons-Grand Metropolitan offer, made via the GC&C Brands bid vehicle at IR315p share, came and passed yesterday with only the most desultory of acceptance.

GC&C Brands started off with a contracted 20.02 per cent holding in its favour. In spite of a spirited campaign, it now speaks for only 20.21 per cent. Investors rarely rush for an offer by first closing date, except in a knock-out situation, and though no competitive bid has yet appeared, ID shareholders are clearly going to take some convincing that they should sell. In the market place, Irish Distillers, at 315p sterling (Ir369p), still trades at a substantial premium.

Irish Distillers is a tough nut to take on, following its defensive tactics since GC&C Brands announced its bid in May. A report by the relevant Irish authorities on potential competition conflict is due in August. The OFT in London has been asked to look into various aspects of the bid; and the European Commission has also been asked to investigate.

ID, whose recent profit history has not been covered in glory, has forecast that profits could jump from IR£13.1 million last year to IR£18 million this year. ID is not just sitting back and laughing at the first closing date results, believing itself to be safe. It is ready for the higher offer and, at the same time, is getting on with the business of making its own profits sing its praises.

Meanwhile, ID shareholders should sit tight. Sir Adam Thomson, once chairman and chief executive of British Caledonian and now chairman of Gold Sing, is to be the new chairman of the Institute of Directors (IoD). He will take over in October from Mr Pary Rogers, who has been chairman since 1985.

Sir Adam, an IoD member for more than 20 years, said he planned to build on existing achievements, which during Mr Rogers's three years included a steady increase in membership, up 10 per cent to 36,000. But Sir Adam, whose chairmanship will run to the autumn of 1991, said he would be keeping "an increasingly watchful eye" on Europe and the moves towards the single market in 1992.

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Tool maker cuts 114 jobs. Jones & Shipman, the Leicester machine tool maker, is reducing its workforce by 114 in a reorganization that includes the closure of a Cotes Park, Derbyshire, factory where there will be 49 redundancies. The other 65 jobs are going at Leicester.

Mining deal. Northgate Exploration has bought for \$23 million (£14 million) 45 per cent of the equity and 88 per cent of the voting rights in ABM Gold Mining Corporation, which operates the Jamestown gold mine, controls other land in California and owns 32 per cent of the Canadian Sonora Gold Corporation.

Monotype 'loss'. USM-quoted Monotype Corporation, which supplies equipment to the printing industry, expects a first-half loss not exceeding £2 million, after charging £2.2 million product development spending against profits.

Radius buy. Radius is buying Stina Computer, a computer software house based in South Yorkshire, for an initial £1 million in shares, and a possible further £200,000.

Salvesen post. Mr John West, who recently retired as chief executive of Reckitt & Colman, will take over as chairman of Christian Salvesen, the Edinburgh food-to-energy services group, at the end of next year.

Aim hits the target with 53% jump

Aim Group, the aviation-to-property development company, increased pre-tax profits 53 per cent from £2.4 million to £3.6 million in the year to end-April. Sales advanced from £25.3 million to £34.9 million. Earnings per share rose 62 per cent from 14p to 22.7p. A final dividend of 5.5p was declared, making a total of 7.5p for the year, up from 6p. The strongest advance came from the aviation division, which grew from £1.3 million to £2.3 million. However, Mr Jeff Smith, chairman of Aim, said: "It may experience a year of consolidation this year, but should return to the growth track in 1989-90."

COMPANY BRIEFS

LESLIE WISE (int) Pre-tax: £1.69 (£1.07)m EPS: 3.75 (2.41p) Div: 1.25 (0.50) Company confident of further progress. The move into lightweight woven fabrics is showing excellent returns.

TREVIAN HLDGS. (fin) Pre-tax: £1.04 (£0.64)m EPS: 9.5 (8.7p) Div: 1p (nil) Company's newly-purchased subsidiary, Davis & Coffey, continues to perform above expectations.

WIDNEY (int) Pre-tax: £0.32 (£0.18)m EPS: 2.2 (1.7p) Div: 0.5 (0.4p) Slow start was followed by a satisfactory second quarter and company now has a healthy order book.

TOPS ESTATES (fin) Pre-tax: £0.77 (£0.31)m EPS: 1.60 (1.03p) Div: 1 (0.475 adj) Proposed introduction of an executive share option scheme. Authority sought for directors to allot shares for cash.

MELDRUM INV.TST. (int) Pre-tax: £1.24 (£1.08)m EPS: 2.24 (1.83p) Div: 1.4 (1.2p) NAV 155.5p (143.1p at Dec. 31). Gross revenue £1.4 (£1.30)m. Income available for shareholders £0.9 (£0.74)m.

LONDON TRADED OPTIONS

Table of London Traded Options with columns: Series, Bid, Offer, Last, etc. Lists various options for different companies and indices.

£13m US video buy for Rank

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Rank became the world's biggest video duplication company in April with the acquisition of BHP Video from its US owners, Bell & Howell, Columbia Pictures Entertainment and Paramount Pictures. It said then it planned to expand into the US home video market.

Bond 'has 36%' of Bell Group

Melbourne (Reuters) - Bond Corporation Holdings said it held about 36.6 per cent of its takeover target, Bell Group. Brokers said it bought more shares yesterday.

Bond told the stock exchange here that it held 117,075 million shares of Bell Group's 320 million shares as of close of business on Monday - up from 78.23 million.

A further 14.61 million Bell Group shares, or 4 per cent, traded in the market yesterday in dealings that brokers said had again been dominated by Bond, which is fast approaching effective control of Mr Robert Holmes & Court's company. Bell Group shares closed steady at Aus\$2.63 (£1.25) while Bond was up 5 cents at Aus\$2.25.

The Bond statement confirmed brokers' assessments that the Perth-based brewing and investment company had been behind the heavy trading in Bell Group shares.

£2m Brussels fine on British Sugar

British Sugar, a subsidiary of S&W Beristord, was yesterday fined £2 million by the European Commission for abusing its dominant market position in the United Kingdom. The commission, after a three-year investigation into allegations of uncompetitive practices, said that British Sugar, before August 1986, had been found in violation of Article 86 of the Treaty of Rome.

Under Mr Peter Sutherland, the Commissioner for Competition Policy, the European Commission has taken an extremely hard line against anti-competitive behaviour, such as predatory pricing and market sharing arrangements, in the run-up to 1992.

The complaint was made in 1985 by Napier Brown and Co, a British sugar merchant which decided, in association with Whitworths Holdings, to begin repackaging industrial sugar into one-kilogram bags for retail in competition with British Sugar and Tate & Lyle.

The company believed that the large price margin that existed between the cost of retail sugar and industrial sugar, provided an opportunity to enter the retail market at a competitive level. But British Sugar, which has a monopoly for the production of sugar from sugar beet

and which holds 58 per cent of the British market for granulated sugar, attempted to force Napier Brown to abandon its retail venture. The commission's preliminary investigation, found in favour of Napier Brown and ordered British Sugar to refrain from any further anti-competitive behaviour until the inquiry's completion.

The commission's final decision found that British Sugar had refused to supply Napier Brown with industrial sugar which the company needed for its own retail operation. British Sugar was also found guilty of adopting predatory pricing policies by reducing the cost of its retail sugar in order to curtail Napier Brown's retailing activities.

The additional jobs largely arise at the network centres, which are in Belfast, Birmingham, Bristol, Cardiff, Chelmsford, Edinburgh, Exeter, Glasgow, Leeds, London (where there are two), Luton, Manchester, Newcastle upon Tyne, Peterborough, Reading and Redhill, Surrey.

Datapost claims its expansion will bring guaranteed delivery by 10am the next day to three-quarters of all addresses in the country.

Advertisement for City Call. Features a large number '0898 12 12 20' and text: 'For the UK. Money Supply figures today. Market report updated every 30 minutes 8.30am-5.00pm. CITY CALL'. Includes a logo for Bank of Credit and Commerce International.

Essoldo acquisition lifts bingo network to 64 clubs

Granada in £16m purchase

By Cliff Feltham
Mr Alex Bernstein's Granada television and leisure group is paying £16.5 million for the Essoldo Group, which runs a chain of 15 bingo clubs in the Midlands and the North of England. The deal boosts the number of bingo social clubs run by Granada in this country to 64.

Mr Bernstein, the chairman, said: "The addition of the Essoldo clubs represents a major expansion of the Granada bingo network. Granada's clubs have achieved consistently good profit growth and high returns. The Essoldo acquisition will capitalize on our strengths in this business."

Essoldo, which is privately owned, has been making profits of about £1 million a year and will continue to be operated under the well-established Essoldo name.

Granada's expansion of this side of its leisure business reflects a belief in the growing popularity of bingo, especially among younger people.

Mr Graham Wallace, Granada's director of corporate finance, said: "We have been spending a lot of money making our clubs more attractive, offering an improved range of food and drink, and this has been reflected in the way more and more younger people have started coming along to play."

Granada is attracting average weekly attendances of about 4,000 at its clubs. Admissions have increased sharply after the introduction of the computerized national game, which links 800 clubs throughout the country and offers nightly prizes of up to £50,000.

Mr Wallace said: "The signs are that we are now attracting a younger and more wealthy cross-section of people. The game used to be played by people over 40. Now it is the 30-plus age group which is starting to show a keen interest in the game."

Granada is paying for the acquisition through the issue of shares.

Oil chiefs link up to build Monument

By Carol Ferguson
Mr Antony Craven Walker, former chief executive of Charterhouse Petroleum, has joined forces with Mr John Heaney, former chief executive of Saxon Oil, to breathe new life into Monument Oil and Gas, the USM-quoted independent oil exploration company.

Mr Craven Walker, through his unquoted oil company Nimex, plans to take a 40 per cent stake in Monument to make it the main vehicle for the acquisition of British and other European oil and gas assets.

"With Nimex as a major shareholder, Monument will have the support necessary to expand its operations and to pursue an active acquisitions policy," he said.

Nimex has a considerable financial backing as its leading shareholders include Compagnie Financière de Paris, the French bank; Groupe Bruxelles Lambert, the Belgian holding company; and Electra House, the investment manager.

Both Mr Craven Walker and Mr Heaney have impeccable credentials for the purpose they have in mind. In 1974, Mr Craven Walker took control of Charterhouse when it had 1 per cent of a single licence block and was capitalized at £200,000.

During the 1980s, Charterhouse pulled off a number of deals, and in 1985, it was taken over by Petrofina for £150 million.

Mr Heaney started Saxon in 1980 as an eighth licensing round company which was bought by Enterprise Oil for £120 million in 1985.

Nimex's first move will be to buy 29.34 per cent of Monument representing 12.87 million shares which are currently frozen under a High Court order, from Lombard Odier et Cie, the Swiss bank for 12p a share.

Under the terms of the takeover code, it will then bid for the whole company on the same terms, offering 12p a share. However, it does not expect to receive many acceptances as the shares are currently quoted at 15.5p, up 1.5p on the news.

In addition, Nimex will sell its British subsidiary, Nimex UK, to Monument.

Who will listen now to the listening bank?

Profits seem to speak louder than words at Midland Bank. There is no doubt that David Potter, who is in charge of Midland Bank's relations with its largest corporate clients, gave his word to Ranks Hovis McDougall that the bank would not act on behalf of possible predators.

That was in March. Just over three months later he has been over-ruled by his chairman and chief executive, Sir Kit McMahon, who has decided that Midland should back Goodman Fielder Wattie. The bank could not act for both sides and took a simple decision based on the premise that it was not RHM's lead banker, and that the business was expendable.

This, however, misses the point. The important issue is that Midland has broken its word. It might be argued that Mr Potter was in no position to make promises to RHM in the first place because he could not see through the Chinese wall that separates him from Samuel Montagu, Midland's merchant bank. Nevertheless, as far as the client is concerned, a promise is a promise.

It might in future be hard for any customer of the bank to believe in assurances given by anyone less than Sir Kit McMahon himself. It also puts other senior officials at Midland in an invidious position because they cannot make

promises to customers in the certainty that they will not be over-ruled. Mr Potter has been sorely embarrassed and must be wondering whether to resign.

The background to Sir Kit's decision is Midland's policy of cutting down its relationships with large corporate customers, from which it is notoriously difficult for banks to make any money. Instead, it is pressing hard into the more lucrative area of investment banking.

But the aggression of Midland Montagu has already caused serious problems at least once. Midland's investment banking arm is still being sued by British & Commonwealth for its part in the agreed sale of MW Marshall and William Street, the money-brokers. B&C agreed to sell the companies to Quadrex Securities earlier this year on the basis of assurances given by Midland Montagu that Quadrex, its client, had the financial backing to consummate the deal. In the end, Quadrex could not come up with the money, the deal fell through and B&C was understandably upset.

Midland's record will not help its other banking activities such as the push into the middle corporate market, where it sees tempting profits. Medium-sized companies are likely to wonder how they would fare with Midland if the bank treats its biggest clients the way it has handled RHM.

Gunn's Atlantic sweetener

Few shares have been as disappointing as British & Commonwealth over the past year, except to the Cayzer family who brought John Gunn in to run the family flagship and then got out while the price was riding high on pre-crash Gunn-euphoria.

Mr Gunn has done little to deserve the vote of no confidence which seems to be his present lot, although his reputation did suffer somewhat when the deal to sell the money-broking businesses collapsed into a heap of litigation. But the 22p fall in the already weak B&C share price in the wake of the bid for Atlantic Computers speaks volumes about B&C's current standing.

Unfortunately, that was not helped by B&C tucking away in the text of the bid announcement the unwelcome, if not entirely unexpected, news that profits have gone nowhere in the first half.

Mr Gunn is not unaware of the standing of B&C among the investing professionals, and has done his best to ensure that there will be no overhang of shares following the issue to part finance the Atlantic bid. Nobody, however, can

be sure how many of the Atlantic shareholders (other than those who have already tied themselves to the terms) will opt for equity in the mix'n'match alternative, and the market is taking no chances.

Those who do decide against B&C shares may, however, live to regret that decision. Atlantic has a phenomenal growth record, with pre-tax profits showing a compound growth rate of nearly 80 per cent per annum since flotation. But one of the reasons Atlantic listened to B&C's sweet talk was that its adoption by a wealthy parent would allow it "to concentrate on long-term objectives without short-term City pressure." Given that B&C is already facing the consequences of short-term thinking in the City, Atlantic may be deluding itself.

But investors who can allow themselves the luxury of thinking in years rather than weeks should pick up loose B&C shares as they become available. The company has, after all, just picked up the world's third largest computer leasing company.

Profits at BBA down by 24%

By Our City Staff
Pre-tax profits for the USM-quoted British Bloodstock Agency fell 24 per cent from £745,000 to £563,000 in the year to end-March.

Turnover was down, in a difficult trading period, from £5.6 million to £5.4 million. Earnings per share fell from 11.9p to 9.8p. A total dividend of 8.8p for the year is being paid.

The company, whose managing director is Major Christopher Philipson, maintained its share of British auction sales during 1987. But the environment in which it is operating remains competitive because of the dominance of wealthy Arabians.

Ladbroke Group, the hotels, property and betting shops group, has taken an option to buy The Meadows race track in Pennsylvania, provided the state approves laws aimed at legalizing off-track betting. Ladbroke already runs a race track in Detroit. Ladbroke shares were 2p lower at 422p.



Stable share of auction sales: Christopher Philipson of the British Bloodstock Agency

Beatson rejects bid by TT Group

By Colin Campbell
TT Group, whose driving force is Mr John Newman who once led the acquisition team at Hanson, and Mr Nick Shipp, a former stockbroker, yesterday launched a full bid for Beatson Clark. It values the Rotherham, South Yorkshire, glass container manufacturer at £25.8 million.

Beatson shares jumped from 288p to 338p in recognition of the valuation tag of 348p a share. TT Group shares advanced by 2p to 263p.

Beatson made pre-tax profits of £1.56 million on turnover of £42 million in the year ended December. Last night, it rejected the offer out of hand as "unwelcome and opportunistic."

The group has at least four significant blocks of shareholders on its register. TT Group has a holding of 10.12 per cent, which includes purchases from Sir Ron Brierley, the New Zealand entrepreneur - a previous holder of 11.2 per cent but who sold half his interest to TT Group. The South African investment house, Anglo African Finance, has a 24 per cent stake and the Beatson family speaks for at least 20 per cent.

TT Group was last night in talks with both Sir Ron and Anglo African Finance whose agreement to its terms would considerably help its case. TT is offering four shares in TT for every three shares in Beatson.

TT announced a doubled interim dividend of 2p a share following pre-tax profits of £1.03 million for the six months ended July 2 compared with £360,000 on a turnover of £7.8 million

Tonks pays £19m for lockmaker

By Alexandra Jackson
Newman Tonks, the door controls and building supplies group, has agreed a £19.2 million bid for J Legge, Britain's last large independent lockmaker.

Mr Doug Rogers, Newman Tonks' chief executive, said: "The deal complements and enlarges our existing lock business and will give us a 20 per cent market share."

"There are considerable synergistic benefits to be gained from this acquisition throughout our door hardware and controls business, so we should be able to improve Legge's level of profitability."

Legge, a private company, made £1.4 million pre-tax profits in 1987, on sales of £8.6 million. Its net assets at the last year-end were £2.6 million.

Mr Rogers said: "There was intense competition from Britain and from abroad to buy Legge. I understand there was a higher offer from a European bidder, but the Legge family was keen to sell to a British company, particularly one which had a knowledge of the business."

The deal will be financed through the issue of 17,966,240 new convertible redeemable preference shares in Newman Tonks and £1.2 million in cash. Mr Rogers said this would leave Newman Tonks gearing at around 20 per cent, and would not dilute earnings per share.

Mr Tony Legge, the locksmith's managing director, is staying on in this position, and will be supported by his existing management team.

Newman Tonks shares rose 3p to 182p. The group continues to look for acquisitions.

'Back door nationalization' charge

By Colin Narborough
Mr Jack Jeffery, the chairman of the Water Companies Association, yesterday accused the Government of deliberately allowing the water authorities to undertake "back door nationalization" of the publicly quoted water companies in the run-up to privatization.

In an angry response to the news that the Southern Water Authority had bought substantial stakes in three statutory water companies in its area, he said it was a question of "ethics in the public sector," and of what would happen to the water authorities' acquisitions if the Government's plans for privatizing the water industry had to be aborted.

A WCA statement said it "strongly deprecates such misuse of public money in furtherance of monopolistic ambitions which cannot be in the public interest."

It regretted the "clandestine" manner in which Southern Water made the acquisition and said its hiding behind nominees belied the authority's declared intention of closer co-operation with the three companies.

Furthermore, the acquisition of such stakes by a water authority could be ultra vires, WCA said.

French companies have been buying into the publicly quoted water companies in advance of privatization of Britain's 10 water authorities, forcing prices in water company shares up sharply.

Mr Jeffery has asked for a meeting with the Secretary of State for the Environment, Mr Nicholas Ridley.

The other Jackson's bouquet

When Jane Wilkinson went into Hammersmith Hospital to give birth to her daughter, Lucy, the other day she outshone all the other mothers. Because, thanks to the business connections of her husband Andrew, a director of Rupert Lowenstein Investments, advisers to the stars, she was inundated with bouquets from the likes of Rolling Stones Mick Jagger and Bill Wyman.

The flowers apparently filled two adjacent beds as well as the nurses' rest room. But the piece de resistance was when a bouquet arrived from the pop mega star of the moment, Michael Jackson. Or so the awe-struck mothers thought. But Jane knew better. It was of course from that other Michael Jackson, the director of burgeoning City investment house Guidehouse Securities - the man who has to use his middle name, Edward, when booking airline tickets in the US because no one takes him seriously. "She knew at once who it was really from but I don't think she let on to anyone," chuckles an amused Jackson, who assures me that he cannot even dance, let alone sing.

Richard Denny, stalwart of the conference circuit and self-styled expert on management training and the art of selling - his Professional Selling - video courses, sell for £985 - today publishes a book Selling

THE TIMES CITY DIARY

Foulston's thunder

The death in a motor racing accident last September of John Foulston robbed Atlantic Computers of an energetic, high-profile chairman. It also robbed Foulston, who founded the company in the 1970s, of the opportunity to have any say in its £411 million takeover yesterday by British & Commonwealth. But one party at least, while stressing that the deal was an agreed one, thinks Foulston may have approved. "Just as we signed the deal, there came a roll of thunder from outside," said his successor, the banker John Gillum, adding that he took it as a good omen. Really?

To Wm. So convinced is he it will be the answer to every salesman's prayers that he is offering a money back guarantee on the £4.95 paperback price. "I am so confident that if you apply the techniques thought from this book you will increase your sales and that if you are not satisfied I will give you your money back," he writes on the cover. He clearly anticipates that implementation of his advice will have an immediate effect. The small print adds the condition to his guarantee that the book must be returned, accompanied by the receipt, within 10 days of purchase. Perhaps that is a lesson in the art of selling in itself.

Lorna's move
The offices of Warburg Securities are about to be glamorized by the recruitment of sultry Lorna Tilbian, the advertising analyst, from Sheppards. Lorna, aged 31, and a product of Cheltenham Ladies College, has just signed a lucrative contract to head the old Rowe & Pitman ad agency research team. Lorna's entry into Warburg has been somewhat smoothed by the imminent departure - revealed in this column yesterday - of David Ireland to Hoare Govett. For as well as primarily covering industrial holding companies, he had also been responsible for the agency sector.

Loanie Patterson of Urbana, Illinois, may be regretting his decision to invest the proceeds of an armed robbery in a savings account, especially as he chose Urbana's First Federal of Champaign Savings & Loan bank. For, not only had he robbed that bank three days before, but the teller at the window was the one who had handed him the cash.

Carol Leonard

Somebody tell Sid

There is no stopping Sid... It seems that making applications for privatization shares has become something of a habit with the public - as, indeed, have some of the vices that go with it. J Henry Schroder Wagg, the merchant bank handling the sale of Girobank, has already received letters from eager individuals begging to be sold some shares. They do not seem to have grasped that Girobank is being auctioned lock, stock and barrel to institutional buyers, not to private investors. And the public's enthusiasm does not stop there. Among the applications are a number of letters in poorly disguised handwriting, all bearing the same address. "We seem to have received our first multiple application," says an amused Gerry Grimstone, Schroder's privatization wizard. Otherwise, the auction process is going smoothly, he tells me. Some 100 institutions have so far expressed an interest in the bank and the next stage, which will separate the men from the boys, begins after the bank publishes its report and accounts on Friday.

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Carol Leonard

And for businesswomen who aren't just married to their work we offer exactly the same thing. Because, understandably, trip after trip abroad can put a strain on a relationship.

EVEN

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ON

are concerned - a stepping stone to the Indian subcontinent, Far East and Australasia - it looks as though a business trip is about to turn into a welcome break for two.

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125 Pall Mall, London SW1

THE ANTIQUES WORLD

While London dozes in August and the main houses stop holding sales, there's a great deal still going on out in the provinces, says Huon Mallalieu

If collecting cannon is your forte...

Though London no longer closes down like Paris in August there are fewer natives about. In 1851, the year of the first great London tourist invasion, everyone who was anyone among the inhabitants was away. A tourist handbook for that year announced: "August 12, grouse shooting begins; London emptier than ever... August 31, London very empty; partridge shooting begins; British Museum closed until the 7th... September 16, National Gallery closed until beginning of November..."

The antiques world still observes some of the old conventions. The main houses of Christie's and Sotheby's stop holding sales and concentrate on their autumn catalogues. By the middle of July most of the selling exhibitions for the London season have already opened, and many have reached a successful conclusion.

Among those which can still be seen are the 16th-century maps of Europe at Jonathan Potter, 21 Grosvenor Street, W1, until mid-August; the "Heraldry, Naval and Noble, 1588-1788" show of prints, maps and charts at the O'Shea Gallery, 89 Lower Sloane Street, SW1, until August 6; and just around the corner at 85 Bourne Street, SW1, until July 29, David Ker's annual summer show of decorative, and often pleasingly cheap, oil paintings, watercolours and drawings. They include a further group by Louisa, Marchioness of Waterford (1818-1891).

The O'Shea show starts with the Armada, and the Parker Gallery, Martine print specialists, at 12a and 12b Berkeley Street, W1, will display examples in commemoration of the 400th anniversary, for two weeks from July 25.

Spink of King Street, St James's, will exhibit at the Game Fair at Floors Castle, near Kelso in Scotland, July 22-24.

Other people will no doubt be taking advantage of provincial fairs, either as exhibitors or as buyers.

Among the fairs of the next few weeks are the 17th annual Edinburgh event at the Roxburgh Hotel, July 26-28, the Antique & Collectors' Fair at Wilton House, July 29-31; the 20th annual Highland event at the Caledonian Hotel, Inverness, August 1-3; the Knights Hill Conference Centre fair, King's Lynn, Norfolk, August 6-7; and one at the Rowley Mile Racecourse, Newmarket, Suffolk, August 13-14.

Tomorrow, Lawrence of Crewkerne Somerset, is selling three small cannon, two of which are signal guns, one of brass and the other iron. The third is a handsome example made in the 1830s and perhaps with a more serious purpose. The bronze barrel measures 39 1/2 inches and the carriage is of wood with brass rings. The maker was one of a Southampton family called Wolff, and seven examples of his workmanship, captured from the Mexicans, are at the American Military Academy at West Point. The estimate is £2,000-£3,000 and the Tower Armories has shown interest.

One unusual item in the sale is a rosewood square piano of around 1820, by L.H.R. Mott of London. Square pianos are not uncommon, though far too many have been gutted for dressing tables, drinks cabinets and such-like barbarities; the unusual feature here is the central pillar stand, rather than corner legs. The estimate is £500-£1,000. On July 26 there will be two worth-

while out-of-London sales, a general sale held by Beanes in Torquay, Devon, and sporting paintings amassed by Sotheby's at Billingshurst, Sussex. Many of the leading names in the field are represented, and the auctioneers are expecting great things from a collection of paintings by George Wright (1860-1942).

Syon House, Middlesex, I suppose, is *in situ*, but any rural peace normally to be found there should be shattered on July 27 when Bonhams will be offering classic and vintage cars.

Westwards, and on August 9 at Dorchester, Henry Duke is selling silver, jewellery and furniture.

Although the London sale rooms do not close down entirely for August buyers might do better to try Edinburgh. These days, Phillips, Bonhams and Christie's (South Kensington) still sell on, and during the second half of August Sotheby's will be housing an exhibition devoted to the current state of the decorative arts.

Until July 29 there is also still the chance to see a small Byron centenary exhibition in Sotheby's book saleroom in Bloomsfield Place, off Bond Street.

Another non-selling exhibition, which should not be missed by any lover of English watercolours is "The Glory of Watercolour", selected from the diploma collection of the Royal Watercolour Society. After its return from a national tour this can be seen at the society's home, the Bankside Gallery, south of Blackfriars Bridge, for a month from August 4.

One of the last sales at Sotheby's before their summer break is of books and maps, July 28-29. It is strong in modern and 19th-century first editions, as well as in topographical literature. Fishermen, cricketers and doctors are particularly well catered for, and for the latter, as well as medical books, there is a collection of about 1,000 portrait prints of doctors, surgeons, astronomers, astrologers and other scientists from the 16th to the 19th centuries.

This will be offered as one lot, and if it does no better than the estimate of a mere £800-£1,200, it must surely be something of a bargain.



A rosewood square piano, by L.H.R. Mott, circa 1820



One of the three small mounted cannon at the Lawrence of Crewkerne auction tomorrow; the estimate is £2,000-£3,000

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MEDIA & MARKETING

Victims of ad industry hype

Just over a week ago the Health Education Authority appointed a new advertising agency to handle its £4 million campaign to combat the spread of Aids. A specific requirement of the HEA's brief to the agency was that it should influence the way that Aids is reported by the media.

The idea that advertising might influence what opinion-formers in the Press and on television will say on an issue of major public concern is interesting at least, and some might even think it sinister.

There is a widespread belief in the advertising industry just now that the news media, and by extension the country at large, is desperately interested in all its works. It is a view that is supported by a certain amount of evidence.

Advertising is one of the "media" which are the subject of those comparatively recent phenomena, the Media Page and the Media Programme. There have also been, in the recent past, a number of television commercials that have attracted a great deal of publicity over and above that for which the advertiser paid.

The most celebrated example is the Levi jeans campaign which sent various 20-year-old pop records back to the top of the charts, made a star out of the formerly obscure male model who took his jeans off in the first commercial, and generated editorial coverage with an estimated value equivalent to £9 million worth of advertising.

Yet despite this and other similar "successes", we are still comparative newcomers in this country to the notion of advertising which is specifically designed for PR hype.

In France, for example, where newspapers carry a media page every day rather than once a week, and where there is a weekly television

OPINION

Barry Delaney

programme devoted entirely to advertising, hyping the media is built into many more advertising strategies.

As British advertisers and their agencies contemplate what has already happened in France and has begun to happen here, an increasing number of them are seized by a euphoric belief that anything is possible. Just come up with the right creative idea, they say, and every pound you spend on advertising will yield many times its value in free editorial.

If it achieves nothing else the new Aids advertising should expose the limits of this simplistic theory. It will, of course, be widely reported and commented upon, just as the first Aids commercials (Icebergs, and so forth) were. But it will not change what is said.

Serious commentators in the press, ITV and on radio will have many more sources to draw on than the HEA's ads. And they will consider most of them to be more authoritative, more informative and more reliable.

As for that section of the media which an HEA spokesman referred to as the gutter press, they are even less likely to change. Aids is a subject that offers too many opportunities to exercise the prejudice and prejudice that form the basis upon which their circulations are built.

It is obvious that media attention can be caught with show biz gimmicks and PR events. But editorial policy, whether the editor is of the high-minded or low life school, is not so easily bought.

And any adman who tells you it can be done (even with £4 million of taxpayers' money) has fallen victim to his own hype.

Barry Delaney is a director of the Delaney Fletcher Delaney advertising agency.

All dandy at The Beano

Britain's best-loved comic is 50 years old next week. Joseph Connolly met its happy editor and describes its evolution over half a century



Job stability: Euan Kerr is only the third editor of *The Beano* in 50 years

Question: Which 50-year-old weekly boasts a circulation considerably in excess of *The Spectator*, *The Listener*, *Punch*, *The Economist* and the *TLN* put together?

Answer: *The Beano* - still the best-selling comic in Britain, by far.

For some unfathomable reason its proprietors, D.C. Thomson, are very coy about actual figures, and it is evident that W.H. Smith (the chief distributors and outlet) have been instructed to be similarly evasive. The sales, however, are as follows: around 350,000 weekly - more than twice the circulation of its nearest rival, *The Dandy* (which, with *The Topper* and *The Beezer*, makes up the remainder of the Thomson stable).

The proud and fiercely non-union company employs more than 2,000 people on 35 publications and printing plants spread between Dundee ("the main employers since the marmalade went"), Glasgow, Manchester and London. But *The Beano* remains its best-known product.

Presiding over a staff of just five in Dundee is Euan Kerr, a local boy, 37 years old (the same age as the comic's

'The traditional perk is to get to write The Bash Street Kids'

star, Dennis the Menace) and editor since 1984 - only the third in the comic's 50 year history.

Had this been Kerr's eternal Dundee dream? "No - I wanted to be a PE teacher, but no one would take me on. I knew a girl at the time who worked for D.C. Thomson, and so in 1969 I sort of drifted in as the lowest sub on a boy's paper called *The Hornet*. The following year I joined *The Beano*."

The seemingly casual way in which the comic is put together belies a tight professionalism as well as sheer Scots efficiency. "The staff think out all the storylines and write the scripts," explains Kerr, "and these are sent out to freelance artists all over Britain."

No artwork is carried out in-house. "The strips are then coloured here and the captions added to the speech balloons. The traditional perk for the chief sub-editor is to get to write *The Bash Street Kids*." (This wonderful strip has been running since 1954, and is second in popularity only to Dennis and his "extremely rare Abyssinian wire-haired Tripe Hound", Gnasher). "My job," continues Kerr, "is basically to keep everything running

smoothly, while reading all the scripts and writing the bits I choose." The bit he generally chooses is the recent (1985) and very popular *Ivy The Terrible* - the storylines sometimes suggested by Kerr's seven-year-old daughter, Laura. (His own favourite character is the off-beat Calamity James - an acquired taste that appeals

chiefly to the comic's estimated 15 per cent adult readership.) Kerr is also responsible for the three annuals (*The Beano*, *Dennis the Menace*, and *The Bash Street Kids*), the Summer Special and the Calendar, as well as the marketing side - (D.C. Thomson used to resist all spin-offs, but now you can buy Dennis the

Menace boxer shorts) - and he replies to all personal correspondence. Some 1,500 letters arrive each week at *The Beano* office (many from prisons) but a large proportion of these are for the Dennis the Menace Fan Club - a highly successful venture set up in 1976 which now has nearly one million members. The Bishop of Durham has just been enrolled by a minister who wishes to remain anonymous.

To many, the continuing charm of *The Beano* lies in its apparent stubborn immutability in a world of change. "Oh, there have been many, many changes during 50 years," Kerr insists, "but we always try to do it subtly. We would never wish to offend the traditionalists."

Lord Snooty - the only character to have appeared in every single issue - had declined in popularity to such an extent that he has now been redrawn in an effort to regenerate favour. "But we would never ever remove his top hat and Eton collar," reassures Kerr.

All reference to corporal punishment has been expunged and no character nowadays would ever be seen accepting a lift in a stranger's car.

'We would never put Dennis in long trousers; his knees have become too much of a feature'

The arsenal of weapons is down too; Dennis is occasionally permitted a pea-shooter, but catapults are out.

Is there - shock horror - a danger of the comic actually becoming up to date? "Very little," says Kerr. "We would never put Dennis in long trousers, say; his knees have become too much of a feature."

He sees no rival comic as coming close to *The Beano* and *The Dandy* - although he admits to some regard for an organ called *Onk*, which has attempted to break away from the winning Thomson formula.

Kerr is clearly a *Beano* man down to the soles of his boots, throwing himself heartily into the coming 50th birthday celebrations. The July 30 issue will appear with a new highly-coloured and glossy gravure cover and contains a free poster, while in the autumn the comic will carry advertising for the very first time - from companies such as Weetabix and Waddingtons.

How would Kerr feel about presiding over the 80th birthday issue in the year 2018? "Oh yes, lovely," he enthuses. "I never want another job; I'm very, very happy in what I do."

Glowing reports Do company accounts need to be glossy?

Last week British Gas despatched copies of its latest 45-page annual report (designed by N & N, a specialist group) to 2.9 million shareholders.

Don't tell Sid, but the designers and producers of annual reports have done rather well out of privatisation. Lynn Hall, managing director of Wolff Olins/Hall, another specialist in print design, says reports have changed dramatically in the past 10 years, from wretched resumés of accounts to lavish, well-illustrated statements of company policy.

We try to make the annual report part of a company's overall corporate communications strategy," she says. "It offers a company a fabulous opportunity to update its shareholders and others every year on exactly how and what it is doing."

It is not a cheap package. John McConnell, partner in Pentagram Design, estimates design and creative input for a medium-sized public company (around 40,000 shareholders) at between £70,000 and £100,000, with an extra £60,000 for printing a 64-page A4 report. He says the relatively high prices result from tight deadlines and an unusually large number of authors' corrections.

British Gas is consequently in the forefront of a lobby, composed mainly of large, newly privatised companies, to encourage the Government to reduce the amount of information they need to send their shareholders. Statistically this includes balance sheet, profit and loss accounts, notes to accounts and a directors' report.

This, however, rather detracts from the idea of the annual report as an essential element in corporate communications. English reports, after all, are not merely an invention of the corporate design industry. Are they? Michael Duncan


Director of Creative Services

The world's first multi-channel satellite broadcasting organisation, Sky Television, is seeking a highly motivated and experienced 'hands-on' executive to establish, inspire and supervise its promotion and advertising activities.

This is a high profile position and in addition to your creativity, intellectual maturity and superb communication skills you will have gained extensive experience in the relevant areas. These include promotions, broadcast operations, advertising, including working with agencies, and sales development.

Reporting to the Managing Director this job offers a salary and benefits package commensurate with the seniority of the position. In terms of creative development - there is no limit.

As an accomplished professional, in search of a new creative and corporate challenge, you should write in complete confidence, enclosing a detailed CV and current salary to:



Jim Styles
Managing Director
Sky Television
31-36 Foley Street
London
W1P 7LB

MENTOR ADVERTISING LTD.

You will need to be competent, adaptable and unflappable. You must also enjoy telephone work as the post involves both client contact and basic media buying. Attractive salary for the right applicant. Please ring Caroline Gresham on 01-836 9282.

We are a small busy Covent Garden agency specialising in theatre and the arts. We need a **SECRETARY** WITH A DIFFERENCE

SALES & MARKETING MANAGER

2 prestigious newly refurbished Hotels in SW7. An experienced manager 25+ is required to plan and execute the launch.

£15,000 + Car + Commission

2 Sales executives required to sell an extremely marketable graphics product which is already well established in the U.S.A. Applicants must be experienced.

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GRADUATES

Who better to give a great start to your marketing career?

In marketing, what counts is really knowing the industry. The ins and outs, the ups and downs. So when you're starting out, you need to get the best possible training, from the biggest possible company.

And who better than Hoover?

A worldwide organisation, we are an acknowledged leader in the domestic appliance industry with an impressive 50 year history.

In the UK we manufacture from sites in Scotland and South Wales, with our UK Head Office based at Merthyr Tydfil, and our European operations directed from West London.


Of course, when you join us as a Marketing Graduate, you'll gain experience at all these sites as part of your thorough first year induction, so enabling you to quickly build up a knowledge of all aspects of our industry.

After that, it's up to you. In your second year you'll be given a permanent post and plenty of career development training. Quite simply, how far you get depends on how hard you work, the only limits on your progress are your own.

Naturally, we offer competitive salaries and all the benefits you'd expect from a successful organisation such as Hoover.

So give your career the start it deserves, because for marketing Hoover knows best.

To find out more, please contact the Personnel Manager, HQ and Field, Hoover plc., Abercainid, Merthyr Tydfil, Mid Glamorgan, CF48 1PQ
Tel No: (0685) 721000



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BUSINESS SALES

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Required by the Business Sales Group

We are specialist property agents with 7 offices dealing with the acquisition and disposal of licensed and leisure property throughout the UK. We have a strong involvement in the corporate sector and act on behalf of public companies and independent operators and now have a proven reputation in the market place.

We are seeking a Graduate to be based in our London Office to assist the Directors responsible for this growing Corporate sector. We are looking for initiative and application, and are requiring you to undertake specified research and produce clear reports. An interest in the general business community, as well as the leisure industry is required plus a desire to consider how companies develop, an understanding of property and planning would be useful, but is not essential.

You are likely to be a Business Studies or Business Management graduate looking for a more challenging role. We are a growing company who can offer very interesting and rewarding prospects.

Please write to:
J R Rice ARICS, Director - Corporate Clients
Business Sales Group
162 Regent Street, LONDON W1R 5TB.

COALFAX AND FOWLER SALES REPRESENTATIVE

A self motivated, flexible, sales representative is required to extend and develop our sales in London and East Anglia.

Relevant experience is not vital, although an interest in interior design and general enthusiasm is essential.

The successful applicant will report to the Sales Manager and be part of the UK sales team.

Competitive salary and company car.

Please send applications with CV to:
Ruth Morgan, Coalfax and Fowler,
307 Merton Rd, London SW18.

AFRC INSTITUTE OF FOOD RESEARCH

Norwich Laboratory

Liaison Officer

up to £15,000 (pay award pending)

We are seeking an experienced communicator with an interest in promoting and marketing scientific expertise and innovation.

The IFR, of which the Norwich Laboratory is an integrated part, is Britain's leading centre for basic and strategic food research and its scientific interests also touch upon other sectors such as fine chemicals and pharmaceuticals. The major scientific disciplines are all represented. Although predominantly funded by Government, sponsorship through other agencies and collaborative and contract research play an increasingly important role.

Candidates should have demonstrable skills in communication in order to promote the Laboratory and its scientific potential to the relevant agencies and industries. They will work closely with Liaison Officers in the Institute's other two Laboratories in Reading and Bielefeld.

Appointments will be at Senior Information Officer level on salary scale £13,000-£15,000 (pay award pending). Candidates should possess a degree in an appropriate subject, together with experience in either media, marketing or public relations in either public or private sectors.

Application form and further details from the Personnel Officer, AFRC Institute of Food Research, Sharnfield, Reading RG2 9AT, Tel (0734) 883103.

The AFRC is an equal opportunities employer.
Closing date for applications: 28th August 1988.

Production Controller Children's Hardbacks

A challenging opportunity for an experienced Controller to join our busy, professional team.

Working on a broad range of children's books, you will need a minimum of three years' experience of managing a varied and high quality list. Sound technical knowledge and ability, particularly with colour, is essential, together with good organisational and communication skills.

This is a key role which calls for very high standards, creative flair, and a sharp awareness of market trends. You will also need outstanding common sense when problem-solving, the ability to work effectively on your own initiative while under pressure, and within tight deadlines.

To apply please write, enclosing a full CV, giving details of current remuneration to:
Christian Kelly, Assistant Personnel Manager,
COLLINS PUBLISHERS, 8 Grafton Street, London W1X 3LA.

Collins Publishers

GRADUATES

Do you need:

- Career prospects
- Professional sales training
- Good basic salary and commission

We can put you in touch with our clients who are top publishing houses in London looking for young, enthusiastic graduates to train for a career in media sales.

To find out more contact Geoff or Heather on 01-439-1188 extn. 2165
The Career Partnership, Premier House, 77 Oxford Street, London W1R 1RB

TIME FOR A CHANGE?

£15K p.a. OTE

A leading West End company have just opened a new office in Oxford Street. As a result we are looking for people (19+) with potential to achieve managerial positions in the next 12 months.

For more information telephone:
David or Mark on 01-255 1632

MARKETING OPPORTUNITY LYMM, CHESHIRE

BCT Business Systems specialises in designing and installing comprehensive computer systems for builders and timber merchants throughout the United Kingdom and is currently seeking to fill a senior post in their marketing department.

The Marketing Director requires a graduate with approximately 2-3 years' experience to implement an aggressive marketing campaign. An understanding of the sale and promotion of high capital value products would be beneficial. Ideally with knowledge of the computer software industry.

Salary negotiable.

Please apply with CV to Mr E J Stanley, Director, BCT Business Systems Ltd, Bridge House, 2 New Road, Lymm, Cheshire WA13 8DY. Tel: 092 575 8074.

HEATHROW, GATWICK AND STANSTED ASSISTANT SALES EXECUTIVE

SKY SITES LTD are responsible for selling advertising at BAA Plc airports in the UK, including Heathrow, Gatwick and Stansted.

We are looking for an ASSISTANT SALES EXECUTIVE to be based in all aspects of selling and negotiating advertising contracts with corporate and advertising agencies for BAA airports.

Initially, you will act as a back-up to the sales operation, helping with admin systems and sales phones, but with training and experience you will soon become directly involved with prospective and existing clients.

Ideally, you will be a graduate in your early twenties. You should be energetic, numerate with a good head for business and flexibility to work long hours if required. Some sales training would be helpful but not essential.

Commencing salary for this appointment will be £20,000 pa. If you are the right person for the job please contact: Carolyn Stone, Personnel Department, 01-255-5000, extension 3404.

DURNAN LINSTAD & ASSOCIATES RECRUITMENT CONSULTANTS IN MEDIA

INTERNATIONAL ADVERTISING SALES £20,000 plus Car

You will want to join a major publishing Company in Media sales and also be prepared to get involved in some international travel. An essential language would be preferred but is not essential. In return you can expect a basic salary of £15,000 to £17,000 (depending on level of experience), extremely generous commission plus satisfactory year-end and usual benefits.

Please write to: Durnan Linstad and Associates, 25 Abchurch Lane, London EC4N 3DF. Tel: 07-409 1238.

01-481 4481

LA CRÈME DE LA CRÈME FREEDOM

01-481 4481

PA/Secretary EC3 £14,000 + benefits

A high standard of education and a stable work record are essential for this position in the Private Clients' Department of a well-established commodity company. Varied and interesting duties include arranging sales conferences, keeping diaries, and taking shorthand dictation. You will be using an IBM word processor with Multimate package. Ref: W1115
65 Fenchurch Street, EC3
01-481 2661

Secretary to Director EC4 to £13,500

Previous experience of carrying out a full secretarial role is very important for this position working for Director of Managed Funds and Marketing. Duties include shorthand (100 wpm), audio and copy typing, screening telephone calls, desk-top publishing and organising promotions and presentations. Excellent package includes LV's, pension scheme, mortgage loan scheme. Ref: S3195
Unit 4, Cannon Street, EC4
01-929 7959

Audio Secretary WC2 £12,000

Up-market Solicitors requires an excellent Audio Secretary to work for Partner dealing with libel. Duties include audio typing (55 wpm) of reports and correspondence, filing and some client contact. 'O' level English would be an advantage. Good college leaver would be considered. Ref: S1597
402 The Strand, WC2
01-836 8815

Graduate W1 £12,000

Video company is looking for a graduate with secretarial experience to work for young, dynamic MD. A second language would be an asset. You will be travelling to Europe and US, arranging exhibitions. Must be a good organiser and highly ambitious. Ref: 1238 JN
197 Regent Street, W1
01-439 0303

Secretary SW10 £12,000

Start afresh with this brand-new company! The Interior Designer of an Estate Agents needs a Secretary, based in beautifully designed reception area, to look after clients and perform a full secretarial role. The company will cross-train onto latest WE which has a laser printer. Duties include some audio typing of letters and contracts. Ref: W121
54 South Molton Street, W1
01-491 4610

Shorthand Secretary x 2 WC2 to £11,500

Two Partners of a small business require two Shorthand Secretaries, who will be sharing an office and a Junior. Duties include typing, some audio, word processing, keeping diary, arranging meetings and telephone liaison. Speeds 80-50 wpm. There are 60 staff in the London office, and the company has branches all over the UK. Ref: 103
80 Kingsway, WC2
01-405 9542

FOR DETAILS OF THE BRANCH NEAREST TO YOU CALL THE FREEDOM HOTLINE ON 01-380 6822

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Senior Personal Secretaries

The surroundings to echo your efficiency
Central London To £12,700 (pay award pending)

British Telecom's Risk Management and Insurance Division is a new department responsible for developing and implementing policy across the Group. It is based in the prestigious headquarters building near St. Pauls.
Two senior and highly responsible positions are offered; one is working directly for the Divisional Head, the other for the Group Insurance Manager. Both involve the full spectrum of personal secretarial duties at the highest standard.
Candidates must have first class shorthand and WP skills, ideally using the Merlin 4000, along with the ability to organise themselves and others. Previous experience in a legal or insurance related area is desirable.
Excellent benefits and working conditions.
For further information please call Chris Brown on Line 0800 282220 (the call is free). Alternatively, write for an application form to: British Telecom Corporate Headquarters Recruitment Centre, 3rd Floor, Haddon House, 2-4 Fitzroy Street, London W1P 5AD.
British Telecom is an equal opportunity employer. Applications are welcome from all suitably qualified individuals irrespective of sex, racial origin or disability.

British TELECOM

AUDIO TYPIST
Property Managers and Estate Agents in Kensington
Must be of the highest standard and have word processor experience but will cross train.
Good Salary.
Telephone 01-221-5838
Ref:MBS.

CITY PR
Fast expanding company requires hardworking experienced secretary to become part of a busy team must be able to work on own initiative.
Salary negotiable. Immediate start.
Telephone 01 583 2690

PA/SECRETARY
Required for busy trading company in Kensington. Working on one-to-one basis with M.D. Must have similar senior level experience and be able to cope in often hectic environment. Must be keen, flexible and organised, with good secretarial skills.
Computer literacy an advantage but not essential.
Would suit mature candidate over 25.
Very interesting position with potential for career advancement, if desired.
Generous package will be offered according to age/experience.
Please write with CV to: Mrs Firbank, 27 Marefield Gardens, London NW3 5ST.

CREATIVE MEDIA AND MARKETING APPOINTMENTS

THE TIMES EDUCATIONAL SUPPLEMENT
The Times Educational Supplement - the leading Educational newspaper with a weekly readership of over half a million - requires a talented, highly effective **Advertisement Sales Executive**
You will above all be an articulate enthusiastic self-motivated and well educated. Although based in London you will be expected at times to travel throughout England and Wales.
A persuasive and confident personality is essential as both face to face and extensive telephone selling make this a very challenging and exciting job.
In return you will receive a good salary (initially £12,500 per annum) six weeks holiday, free BUPA membership and the use of a Company Car.
If you feel you have the confidence and ability then please write to:
Mr. John Ladbrook, Advertisement Manager, The Times Educational Supplement, Priory House, St. John's Lane, London EC1M 4BX.

GENUINE OPPORTUNITIES FOR A SALES CAREER
CORNHILL PUBLICATIONS are leading international publishers of prestige business books. This year we shall be launching a further six major international titles dealing with finance, business and technology.
We are looking for men and women who are genuinely interested in either commencing or continuing a career in Advertising sales with a first class Publishing Company.
You will probably be between 22-35 with some sales experience, although that may not be necessary. Above all you must have drive, personality and absolute determination to succeed. Our commission structure is designed to create realistic earnings of between £22-£45K per annum.
If you are ambitious and have the confidence to present at the most senior level then call Chris Humphreys or Julien Wildman on 01-240 1515.

£20,000+ COULD THIS BE YOU or someone you know?
You are familiar with personal computers, articulate and numerate, mature, self-confident, of good appearance with a desire to succeed and build a career in an established, profitable computer company of integrity. You have no inhibitions about contacting our prospective clients and establishing long-term business relationships with them. We seek to develop our 'blue chip' client base by selling quality system solutions; particularly in the field of local area networking. We will invest in training the right person and provide every possible assistance - most especially our considerable experience and expertise in implementing computer-based systems.
Please write with information you consider relevant to:
Fauline McKenzie at Digitus Ltd, 16-17 Clerkenwell Close, London EC1R 0AA or call Christopher Bunn on 01-251 1010.

GROW WITH OUR COMPANY!
We need intelligent people to help us expand. We are a small marketing and sales company with good status but not enough people to sell them. Experience unnecessary but intelligence, good personality and vice essential. Our goals are achievable - achieve and progress.
01-580 5468

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SALES ASSISTANT for W1 ANTIQUE JEWELLERY DEALERS
Age 30 plus. Experience and references necessary. Driving licence advantageous. Salary fully negotiable.
Telephone evenings 01 451 2870.

GRADUATE TRAINEE MERCHANDISE c£8,500 NUMERATE GRADUATES
are required by our clients, one of Britain's leading Fashion Groups, to train for a career in merchandising. You need to be under 25, with a genuine desire for a future in the Fashion Industry, some work experience in a fashion or figures orientated environment is helpful, but not essential. Assistant Merchandiser positions also available.
For further details please phone:
PREMIER CREW PERSONNEL 01-493 4053

PRESTIGIOUS BOND STREET JEWELLER
requires Japanese speaking sales person. Retail experience in selling luxury goods preferred but not essential. References and smart appearance essential.
Please apply in writing with C.V. and photo to:
Mogems (UK) Ltd, 25 Grosvenor Street, London W1X 9FE.

MARY HOLLAND ASSOCIATES
CORPORATE DEVELOPMENT PA
Basic to £13,000 + Banking Benefits
The Corporate Development Director of this major international Bank needs a top quality PA with excellent skills (90+/50+) and great presentation to assist him. Legal experience would be an asset but your excellent administrative and secretarial experience is most important. Confidence and sparkling personality is essential.
STOP PRESS!
PA (no SH) basic to £18,000
Call or send CV's to: Pam Kennett or Helen Kay

LOVE LEGAL UP TO £14,000
You have shorthand or audio skills plus a legal background - although this is not necessarily essential. We have a range of vacancies throughout central London paying salaries up to £14,000 plus benefits.
Call for more details.
01 439 7001 - West End
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SECRETARIES PLUS

EXECUTIVE ASSISTANT - BILINGUAL
Our client is an international construction company handling major projects worldwide. The Managing Director, well-known within the industry, has a consistently demanding role which involves a considerable amount of travel on a regular basis throughout Europe, U.S.A. and the Far East. He is now seeking an Executive Assistant with bilingual skills to provide impeccable back-up. The suitable candidate will have the absolute confidence to make executive decisions and maintain crucial communication flow in his absence. This new position requires an exceptional degree of commitment and will give applicants already in a similar role, the opportunity for greater responsibility and challenge.
Languages: French (preferred)
Keyboard skills.
Age indicator: 30-40.
MacBlain Nash WEST END Recruitment Consultants
Carrington House, 130 Regent Street, LONDON W1R 5FE.
Tel: 01-437 1564

CHARGED PARTICLE £12,000 NEG
Knowledge isn't the place you'd expect to be involved in (Finance and Nuclear Technology). We are looking for someone who'll not only expect a spark of fun into the run-of-the-mill secretarial tasks working in an administration team, but can bring themselves into setting up committees, organising meetings and consulting databases - and still have an atomic personality at the end of the day.
No S/H or Audio but WP an absolute must.
A career that should really up like a bomb!
Age open. Exc. benefits.
Bernadette of Beauchamp Place
Recruitment Consultants
185/187 Hampden Rd, SW18 1HE
Tel: 01-899 4422

FIVE STARS £12,000 + 3 monthly review
Yes literally!
One of London's greatest hotels needs a secretary to the Finance Director working in the most glamorous surroundings.
Go, general office admin, some figure work and no starbusts! Being computer literate, you'll help.
The total package includes the job - it's all Five Star called - excluding free meals.
Age 22 - 40
Bernadette of Beauchamp Place
Recruitment Consultants
185/187 Hampden Rd, SW18 1HE
Tel: 01-899 4422

PROPERTY QUEEN BEE £15,000
Do you know about commercial property? The dynamic MD of a top Mayfair practice needs a PA who can match him for energy. You will be someone who is a real high-flyer controlling all office admin, helping with project management, being totally computer literate and be very much part of the buzz.
Age 25+
Bernadette of Beauchamp Place
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Tel: 01-899 4422

PA TO CHIEF EXECUTIVE £15,000
This is the ideal position for a top PA who is seeking a high profile position in an expanding investment firm with offices near Covent Garden.
Working closely with the Chief Executive, you will need savoir faire and diplomacy to handle his varied schedules and excellent communications skills to build a rapport with his many clients.
Professionalism and initiative gained through previous experience at senior level and a high standard of education are prerequisites as are skills of 100/60. Age preferred late 20's/early 30's.
Please call 01-631 0479.

personnel in banking £8.5k+£4k benefits
College leavers have you ambition. At levels and 90/50 skills? This prestigious merchant bank in the city needs you now! Develop your role in this young, friendly team liaising with senior executives and co-ordinating diaries, meetings and interviews. Here is an excellent training opportunity with genuine promotion prospects within a professional, fast moving organisation. Benefits include profit share, mortgage subsidy, sports facilities and more!
Call now for an immediate interview.
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MEDIA CREME
CITY University BUSINESS SCHOOL
MARKETING ASSISTANT
Salary £9,351 to £10,823 p.a. inc.
Could you help manage a major City conference or a national competition? Talk to the press and major business figures like Anita Roddick, The Body Shop, Alan Sugar, Armstrong? Help prepare leaflets, newsletters and press notices? Process invoices and organise a reception for 100? Not to mention some word processing, filing and envelope-stuffing.
City University Business School, located in the Barbican Centre, is looking for a Marketing Assistant to help run a busy, interesting and expanding office. This would be a challenging, varied job for a graduate looking for opportunities to build a career in marketing, public relations or university administration. We are looking for someone who is a good administrator, enthusiastic and who can be relied upon to represent the School, often with minimum supervision.
We offer a full range of benefits which include season ticket loan scheme, generous holiday entitlement and excellent sports and social facilities.
For further details and an application form, please write to Ms Jane Cameron, Personnel Office, City University, Northampton Square, London, EC1V 0HB, or telephone 01 250 1107 (24 hour ansaphone service). Closing date: 3rd August, 1988.

MULTILINGUAL SERVICES
FRANCE
Bilingual Secretary with English and French shorthand to join President Director General's small, busy secretariat. The field is banking, the location central PARIS, and this is an ideal job for a young, competent, self-sufficient person with very fluent French.
GERMANY
Famous drinks firm is looking for a young Bilingual Secretary of English mother tongue, with English shorthand and fluent German. German shorthand useful. An excellent start to your career, with a salary equivalent to £12,000 - £13,500 plus package
01 836 3794
22 Charing Cross Road, London WC2H 9ER

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MANAGER RECRUITMENT CONSULTANCY LONDON c£18,000
Sales experience and an ability to communicate with people at all levels will merit a challenging role with Select. We're already the UK's fastest growing recruitment consultancy, with offices in France, the USA and Australia.
As Manager of one of our City offices, your enthusiastic approach and motivational skills will form a solid base for your future success providing a quality service to both clients and employees. Previous recruitment consultancy experience would be advantageous.
The excellent rewards package includes Share Option and Profit Share Schemes and private medical cover.
Please apply in writing with a Curriculum Vitae (including daytime telephone number).
Angela Pothorin, Select Appointments PLC
38-39 Queen Victoria Street, London EC4N 3LS
Tel: 01-493 9247

CHAIRMAN'S PA/SECRETARY ADVERTISING
We are a leading London Advertising Agency looking for a mature PA/Secretary for our extremely charming and personable Chairman.
Applicants should have a calm and efficient nature, excellent audio skills, an ability to deal with clients at senior level and, above all, a sense of humour.
You should also be able to work on your own initiative and a knowledge of word processing would be an advantage. Previous advertising experience is not essential.
We offer an excellent salary and benefits. Age: 35 plus.
Please reply in writing to Julie Reade, Ayer Barker Limited, 22 Percy Street, London W1P 9FF. No Agencies.

BRUSSELS PA/ADMINISTRATOR
- recruited by Director of IEC-level trade association for Western Europe plastics processing industry.
Interesting and varied work covering commercial and technical projects and office administration.
A fabulous opportunity to work in Brussels for someone with sound educational qualifications, together with organisational skills, WP experience and a desire to develop foreign language facilities. Please send full C.V. to:
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La Creme SECRETARIAL RECRUITMENT CONSULTANTS
GOOD MIXER FOR DRINKS COMPANY c£14,000
A special PA is needed for the MD of this leading West End Wines & Spirits Group. He needs a combination of solid shorthand secretarial skills and limitless charm for liaison with all levels of management. It's a plum role for a born-organiser. Ideal age late 20ies. Please call Julie Rawlings on 01-491-1868.
OFFICIAL SPONSOR OF THE 1988 BRITISH OLYMPIC TEAM
01-491 1868

INTERIOR DESIGN OFFICE
Small friendly successful fashion based company urgently needs secretary/general assistant (shorthand not necessary). Busy office with lots of potential.
Please call Tracy/Hughes 01-726 2801. (No agencies please) £7,200 p.a.

WANTED
Experienced Receptionist for a dynamic Kensington Estate Agents. Typing helpful but not necessary. No agencies please. Salary to be negotiated a.s.a.
Please call Reilly on: 01-689 8895

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We specialise in television, advertising, PR and publishing. Only the best will do. How about you?
who stand out from the crowd
JUDY FISHER ASSOCIATES
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£13,000
This is a chance in a million! As sec to the MD of a luxurious high class car dealership in the heart of a prestigious area of London...

FOOD - FOOD - FOOD

£12,000 + +
As PA/Sec within this international food manufacturers you will get completely involved in all the day to day running of the Chairman's office at Board room level.

HIGH SOCIETY

£15,000
Your style and poise will grace these exquisite offices, housing a superb restaurant, social, shopping and sports facilities.

PA IN PR - HAMMERSMITH

£14,000
Enjoy this creative, fun media environment as PA to a young and humorous executive when together you will deal with highly confidential matters...

YOU'LL KNOW YOU'VE ARRIVED WHEN...

UP TO £13,000
You join this rapidly expanding professional company, as the MD's right hand person. Take a hold of the reins and provide the support in a young sociable environment.

Be seen with the right company

CAREER SECRETARY to £16,000

Join this top film company as secretary to a very senior executive. Become his right hand, total variety, one minute you'll be speaking to an international film star in California...

Please telephone 01-240 3511
Early/late appointments arranged.

Elizabeth Hunt

Recruitment Consultants
2-3 Bedford Street London WC2

RECRUITMENT CONSULTANTS

You will want to know that the company you will be applying to has a reputation second to none in its field, has achieved growth considerably above average in the last few years...

The majority of our business comes from recommendations, and Recruitment Consultants, who are the key to the operation, are expected to interview, counsel and represent candidates with the level of commitment, professionalism and personal interest that justifies the trust given to you.

Our plans offer considerable opportunities and we will welcome applications from candidates educated to degree level, with direct recruitment experience or with service company backgrounds.

Starting salary is negotiable, but remuneration is part of a participative process and is designed to reward a combination of performance, team contribution, long term growth and loyalty.

Apply with CV to John Mortimer, 22-23 Prince Street London SW1Y 4RN

ANGELA MORTIMER

Recruitment Consultants

Marketing to £11,000

The Marketing Director of a prestigious group of clubs needs a confident, organised secretary to look after the smooth running of his office. You will liaise with a variety of other departments - so should have an excellent telephone manner. Skills: 90/50.

Design to £12,000

Major design and retail group needs a PA to assist the director and team members working on diverse projects including furnishings and ceramics. Fascinating environments where you will see things through from initial concept to finished design. Skills 90/50 - French useful.

GRADUATE APPOINTMENTS

7 PRINCES STREET, W1. 01-629 7262

MAYFAIR SECRETARY/PA

Britain's most prestigious Business Centre located in Mayfair wishes to expand their existing Executive Secretarial team, looking after the Business Affairs of their Members from all round the World.

Applicants must have top skills (WP - Wordstar preferred - Audio & S/H), be well-spoken, have excellent presentation plus a sense of responsibility and commitment. As much client contact is involved, social ease is essential. An outstanding remuneration package is available for the successful applicant...

PHONE NOW 01-629-6116 AND ASK FOR LINDA WILSON

THE PERFECT COMBINATION

£14,000
This is the secret of the crop if you have a flair for organisations and excellent shorthand secretarial skills. As the Chairman of this public company and get totally involved in the exciting pursuit of his glorious life, interact with his clients, organize his hectic schedule and be fully appreciated.

Call Virginia Dreyong on 493 8104.

Mayfair House, 30-36 Shepherd Street, London W1Y 7LJ

Berberley Appointments

P.A. with Panache

£13k
As P.A. to the senior partner of this law firm (EC1) any legal experience is acceptable. Accepts a willingness to get fully involved. This man likes to delegate. He is very high profile and expects the same of his P.A.

Pressure Not Included £12.5K
Be a shorthand secretary to Managing Director without pressure? Possible when you are the right arm to the Managing Director of a major competitor in British industry.

Money, Money, Money £12K
The "ideal" position - involvement, potential and yes, even (eventually) break free from the typewriter. As PA/Secretary (90/60/WP) to a Manager in a major City Stock exchange all can be yours.

The Spice of Life To £12K
The Managing Director and his Senior Manager of this very American Management Consultancy are seeking a "right hand" person to help them lead. They provide a unique service and as well as having excellent secretarial skills (100/60) you should have a telephone manner which enables you to liaise skilfully with important clients and cover routine questions.

Personnel Appointments

95 Aldwych, London WC2B 4JF. Tel: 01-242 0785 (ansaphone after office hours)

EXECUTIVE SECRETARY/P.A.

SOVEREIGN OIL & GAS PLC, an independent British oil company with significant North Sea interests, has an immediate vacancy for an Executive Secretary at their new offices at Chelsea Harbour.

This position reports directly to the Managing Director but also provides support services to other Board members as required. It offers variety and challenge and involves use of the Company's computer network for communication and information.

The successful applicant will have a minimum of 5 years relevant experience including word processing, preferably gained within the oil or computer industries but a secretarial background is not a pre-requisite. Self motivation and the ability to get on with people at all levels will be essential. Knowledge/experience of personal computers and a desire to develop skills in this area would be a distinct advantage.

If you possess the qualities, skills and experience to match the criteria indicated and would like to work in a friendly open environment please telephone Sarah Cowper on 01 376 7622 for an application form.

Closing date: Friday, 19 August 1988.

No agencies please

SOVEREIGN

CHILDREN'S BOOKS £10,000

As PA to the MD of this small company publishing children's books you will not only need good organisational and typing skills but you will also enjoy the diversity of liaising with clients, authors and a design team.

01-493 0238

JUDY FISHER ASSOCIATES Recruitment Consultants

MUSIC £11,000

The Director of Special Marketing of a leading international record company is looking for a bright, organised secretary/PA.

01-493 0238

JUDY FISHER ASSOCIATES Recruitment Consultants

CREATIVE RECRUITMENT £10,000

Convent Garden based company dealing with recruitment of creative personnel - Copywriters and Designers etc. In the media, need a secretary with fast accurate typing and a flexible informal attitude to join their team.

01-493 0238

JUDY FISHER ASSOCIATES Recruitment Consultants

HAMMERSMITH Marketing PA £13,000

A young executive with similar responsibilities in a fast growing marketing company is looking for a top level PA with excellent typing and shorthand skills.

01-489 6586

The CROSVENOR Group

EDITORIAL SECRETARY c £9,000

A leading publishing house in the West End requires a competent and highly motivated secretary.

01 489 6586

The CROSVENOR Group

TELEVISION c £9,250

A college leaver with some office experience would ideally suit this highly professional sales and marketing team as a junior secretary.

01-499 6586

The CROSVENOR Group

TO £13,500

PA/Sec mid 20's 100/50/WP for a newly appointed director of a prestigious investment firm.

01-493 0238

JUDY FISHER ASSOCIATES Recruitment Consultants

£11,000 IN HOUSE PR

The director in charge of public relations world wide Commission WI requires the assistance of a PA/Sec early 20's 100/50/WP. PR experience not necessary. A friendly confident personality is essential with good organisational ability, top level typing.

01-493 0238

Miller/M'Nish

La Creme

SECRETARIAL RECRUITMENT CONSULTANTS

DON'T CRAWL ALONG WITH THE CROWD

If you enjoy the variety of temporary work and have the skills and confidence to approach new challenges, get in the swim with a prestigious temporary team where you will be well respected and looked after.

Phone Amanda Jackson on 01-4911888 and get ahead of the tide.

01-491 1888

SECRETARIES - MARKETING £9,500

EC2 Office in a division of Publishing Holdings plc, specialising in the direct mail industry - one of the fastest growing marketing niches in the UK.

01-491 1888

John Ford & Co FULHAM

We urgently need capable person with fast accurate typing skills, (secret shorthand) to run busy office. 22-35, near station, up to £14,000. TEL: 381 8444

DIRECTORS' SECRETARIES

PA IN BANKING - £15,000

FRENCH AND/OR GERMAN

An English Director in an American Bank needs help on the International Marketing Desk.

He loves to delegate and will hand over projects for you to develop on your own.

Speeds 100/60 Age 25 - 35

01-629 9323

PA IN PR - £15,000

Superb opening in one of the leading international PR companies for an enterprising PA to work alongside the dynamic lady MD.

Good skills are a must but you will have your own specific projects as well as liaising directly with clients and organising presentations.

Speeds 100/70 Age 30 - 40

STELLA BOYD-CARPENTER

01-493 2545

COUNTDOWN 1992

Can you speak to Europe in its own language?

Opportunity in Munich Experienced Office Manager/PA with fluent German and plenty of drive and energy. £k excellent.

German in International Banking Where good skills (incl. shorthand & WP) and initiative are rewarded with superb remuneration packages. c £12,000 basic.

PA to Chief Executive Prestigious retail textile company in West End. Initiative, common sense and diplomacy together with skills of 90/50. Languages an asset. £13,000.

PA to City MD - International Insurance 50% secretarial and 50% administration. Good skills (100/60) and fluent German plus the ability to liaise extensively with clients. £13,500.

International Secretaries

01-491 7100

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STRATFORD 72 The Broadway, Stratford E15 01-519 6343
HOLBORN 96 High Holborn, London WC1 01-831 0666
WEMBLEY 11 Park Lane, Wembley 01-903 4901
VICTORIA 150 Victoria St., London SW1 01-834 0388
WEST END 225 Regent St., London W1 01-734 0911
KENSINGTON 10 Pembroke Rd., London W11 01-221 5072
BOND STREET 72 New Bond St., London W1 01-355 4878
CROYDON 6 Suffolk House, George Street, Croydon, Surrey 01-688 5698
CITY Plantation House, 31-35 Fenchurch St., London EC3 01-623 1226
HAMMERSMITH 14 The Broadway, Hammersmith W6. 01-846 9787

DRAKE DRAKE DRAKE

On Top Recruitment SHORTHAND/WANG SECRETARY

£12,500 + bonus + benefits

Busy MD of City company requires an efficient, non-smoking, secretary. Very pleasant offices and friendly people.

Telephone Maureen on 01-435 7492

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Matching people to places, office skills to office systems. We specialise in getting it right.

And that's for permanent jobs too!

Call 01-486 7865

MANPOWER

Temporary Staff Specialists

German in Personnel £13,000
A mainly administrative role requiring previous experience in Personnel, English to read and fluent German, WP is essential (CPT ideal) to enable access to confidential reports. Duties are varied including payroll, arranging social functions and recruitment of some staff. Status: 09/90. Age: 25-35.

Sec/Recpt with Spanish £10,500
Frontline in manufacturing. Your duties will include typing, 1/4 (90wpm) and WP (Wordcraft ideal) as well as lots of client liaison. Excellent presentation is a must as well as a clear, articulate manner. Previous banking exp a plus. Age: mid 20's. A truly bilingual position!

BOYCE AGENCY 01-404 4434

Sec to PR Manager £13,000 p/wk
A nice position has arisen to provide full secretarial support to PR Finance Manager in young and informal department of TV Co. Lots of telephone liaison at Senior level to Press & Stockholders, meetings and travel arrangements, typing (not to large extent), some dictation, high level of confidentiality. You will need to be reliable, flexible (paid over-time), articulate, age 25-35.

Promotions in TV £11,000
You will be trained in marketing and promotions working as the Manager's Secretary in well-known TV Co. If you want total involvement, a variety of duties and are mature, capable and flexible, with shorthand and typing skills, you may find this an excellent opportunity. Relevant experience a plus.

BOYCE AGENCY 01-404 4434

PA SECRETARY TO GROUP CHAIRMAN
Circa £12,500 p.a.
New Malden

The position of P.A. Secretary to the Group Chairman of Higgs and Hill PLC. presents an outstanding opportunity and challenge for an experienced administrator and organiser, with flair and initiative. The P.A. becomes significantly involved in company affairs and is frequently dealing with highly confidential material. Her/his work is very closely alongside the Group Chairman constantly dealing on his behalf with senior managers, directors and senior persons outside the Group. We are looking for someone with the skills, confidence, experience, flair and personality to work in this environment. Responsibilities will include dealing with all the chairman's mail and telephone calls, managing his diary, and a chauffeur's diary, co-ordinating all meetings and travel arrangements. Daily dictation from the Chairman will range from answering general correspondence, minutes of board meetings, detailed reports and correspondence to directors. To meet these requirements it is essential that applicants have excellent secretarial, organisational and decision making skills. In addition the P.A. is responsible for the total organisation of annual company events requiring a strictly organised and creative approach. Our attractive benefits package includes a contributory pension scheme, life insurance, a minimum of 24 days annual leave, a share option scheme, and subsidised staff restaurant. Please apply in writing, giving full details to: R.J. Howard, Group Personnel Manager, Higgs and Hill PLC, Crown House, Kingston Road, New Malden, Surrey KT3 3ST.

HIGGS AND HILL
AN EQUAL OPPORTUNITY EMPLOYER

OFFICE MANAGER

As a leading City firm we require only the best! If you feel you could deal with the day to day problems of a fast moving City legal firm, then you are the right person for us. We are looking for someone who can cope under pressure and keep cool whilst maintaining efficient office services and personnel functions. Excellent salary will be paid to the right applicant together with the usual large firm benefits. Please apply in writing together with a detailed C.V. to Jan Fuller, Hill Dickinson & Co., Irongate House, Dukes Place, London EC3A 7LP. (No agencies please)

HILL DICKINSON & CO

Irongate House, Duke's Place, London EC3A 7LP

SECRETARY UK SALES MANAGER

Thomas Nelson is a leading publisher of primary and secondary textbooks for the UK educational market and is poised for a period of considerable growth and development. A vacancy has arisen for a secretary in the Sales Department to work for the Sales Manager and provide an important link for the Field Sales Team. Essential requirements are a real interest in the daily activities of the Sales Department, a high level of keyboarding and other secretarial skills, an excellent telephone manner, self motivation and initiative. This job offers an exciting challenge for a person wishing to make an important contribution to the Company within the busy sales Department. The Company offers excellent terms and conditions and is based in modern offices adjacent to Walton on Thames Station. Salary: c£9,000 per annum. For further details and an application form please contact: Sue Martland Thomas Nelson & Sons Limited Nelson House Mayfield Road WALTON ON THAMES Surrey Tel: 0932 246133.

BUSINESS CENTRE MANAGER

Small busy executive office centre in smart Moorgate building is seeking a lively and well organized person to manage the facility. Responsibilities will focus on client handling, marketing, administration and general support of the existing secretarial team. Smart appearance and a high level of tact, sensitivity and diplomacy required to deal with clients and staff. Personal qualities must be allied to secretarial and administrative skills of a high level. The person we seek is intelligent, articulate and age 28-45. Salary will reflect the responsibilities of the job and your own experience level. Ring Dawn Mills on 01 588 1811

ADMINISTRATOR /SECRETARY PERSONNEL DEPT

For expanding company marketing a quality range of engineering products with 150 employees. Reporting to the Personnel Manager, applicants aged 25+, should be educated to at least 'O' level and have previous administrative and secretarial experience. Administration forms 75% of the workload, but there is also a need for speedy, accurate shorthand and typing. Word processing and VDU skills are desirable, but training can be given. The job offers a fair degree of autonomy and in addition to personnel administration, the department is responsible for a car fleet of 66 vehicles, catering facilities and office equipment and machinery and maintenance of the building. Excellent salary and conditions, including profit sharing, pension, private medical insurance & flexitime. Please apply: Personnel Manager, George Meller Limited Orion Park Northfield Avenue Ealing, W13 9SJ 01-579 2111

George Meller Limited

EUROPEAN OPPORTUNITY 16,000 Package

By 1992 the Chairman of a leading communications company and his PA will have set up a complete European Marketing and Sales Network. He is 30, already very successful, and well known for his totally professional and open approach to business. Over the next three years, you will travel with him, often at short notice and for extended periods, providing a total PA service, at the drop of a hat, anywhere from the South of France to the Black Forest. Good skills, and the mastery of at least two major European languages are obviously necessary, however professionalism, loyalty and excellent people and PR skills are as important. As the company grows, it is envisaged that this will develop into a responsible and independent career position. Still 100/80 Age: 25 - 34

CITY OFFICE 600 0286

ANGELA MORTIMER

THE RITZ MEDIA, FASHION, PROPERTY ... RITZ TEMPS CAN EARN C £15,000 P A + GENEROUS HOLIDAY SCHEME

Temping as a career... in between jobs... Sampling before accepting permanently... or temping before travelling? Ritz enjoys an excellent reputation for providing professional and reliable temporaries for our many clients. If challenge and variety appeals and you have proven secretarial skills, phone Victoria Hume for more details on 01-629 4343. RITZ RECRUITMENT 11/12 HANOVER STREET LONDON W1R 9HF TELEPHONE 01-629 4343

SECRETARY

The Assistant Director (Public Affairs) of the Nuclear Electricity Information Group requires a competent, efficient Secretary/PA. Applicants must have experience in Word Processing and excellent organisational ability. Please write enclosing full C.V. including current salary to: Sue Chapman, Nuclear Electricity, Information Group, 22 Buckingham Gate, London SW1E 6LB.

NUCLEAR ELECTRICITY
Energy of the future

MEDIA - FINANCE - ADVERTISING - SALES - PERSONNEL - MEDIA

Design Our Heritage £12700

This position offers the successful candidate an opportunity to combine a senior PA role with a chance to fulfill an interest in Design. Based in award winning offices, this prestigious and rapidly expanding firm of Design Architects are looking for an Assistant to a Partner whose special interest is the re-development and restoration of historic buildings. If you are bright, on the ball and would enjoy a high degree of involvement in a creative environment please contact Mandy Owsay for further information on 01-439 6021. Shorthand would be useful, but not essential, but good typing and word processing are a must.

HAZELL - STATON
RECRUITMENT SPECIALISTS

MEDIA - FINANCE - ADVERTISING - SALES - PERSONNEL - MEDIA

LIVE WIRE TO £16,000

Are you at your best in an exciting, fast moving environment? Would you enjoy the cut and thrust of a successful City business? Our client, the lively and charismatic Director of a prestigious firm of underwriters seeks a like-minded PA with style and spirit to become involved in all aspects of his business. No two days will be the same and you will need to be quick thinking and have the confidence to communicate effectively with his many clients. Skills required 90/60. Age preferred 23-32. Please call 01-631 0479.

Dec Mate Olivetti 2010 IBM Displaywrite

Temptations for Temporaries

Up to £850
▲ ADVERTIME PAY
▲ FRIENDLY PROFESSIONAL SERVICE
▲ MANY LONG TERM BOOKINGS
TO JOIN OUR TEAM OF VALUED HIGH CALIBRE SECRETARIES, PLEASE CALL RUTH MILLS

RECRUITMENT CONSULTANT
We need an additional consultant 25-30 to our Personnel Department. Proficiency necessary with experience who has a knowledge of, comprehending and synthesising approach to candidates and clients alike. Interviewing, negotiating, telephone confidence and a familiarity with up-to-date office technology essential. We are a closely-knit team in superb offices. If interested please phone me personally, Joyce Guinness on 01-589 8807.

01-589 8807 JOYCE GUINNESS

RECEPTION SW1
Constantly in the news, expanding leisure group look for a charming, self-assured person to man a Monarch Switch, deal with interesting V.I.P.'s and give occasional assistance with over-looked typing. c£10,500, early review and Co. benefits.

01-589 8807 JOYCE GUINNESS

RECEPTION SW1
This director dealing with investment projects has a number of clients and needs a PA, both morning and afternoon hours and abroad and needs a super typing-qualifier who will cope with a lot of organisation, handle travel arrangements and keep the inter-departmental liaison flowing. Shorthand not essential, good typing and w.p. exp. needed.

01-589 8807 JOYCE GUINNESS

RECRUITMENT CONSULTANTS

Maine-Tucker CREATIVE RECEPTIONISTS...

Receptionists Dream In PR £10,000 + superb pkg Meet the top PR people (30 wpm +). Reception With A Difference £9,500 + pkg Join the Customer Services team (40 wpm +). Receive For Video/Film Co. £8,000 + perks Get promoted fast! (30 wpm +)

PA/SECRETARY KNIGHTSBRIDGE

Managing Director of leading firm of Investment Advisers needs a hard working and enthusiastic PA/Secretary (25-35) with excellent audio skills (and ideally shorthand). Must have pleasant personality and be able to look after and organise him and his office. Therefore initiative and ability to work unsupervised in a busy environment required. Non-smoker preferred. Offices 100 yards from Harrods. For the right person, salary will be more than you're earning now. Write today (with telephone number if possible) describing the jobs you've had, what you're like and the salary you expect, to Mrs. Linda Cartwright R. J. Temple & Co. 33 Sloane Street LONDON SW1X 9NR. Member of F20284

DIRECTORS' TEMPORARIES TEMPORARY WITH A PERMANENT OPTION

for a Secretary to arrange conferences throughout the UK for the political and business world. Based in SW1. Speeds 90/60. Age 25 + 40

MEDIA - FINANCE - ADVERTISING - SALES - PERSONNEL - MEDIA

PA - Art Gallery c £13,500 German Mother Tongue

We are handling an assignment for an International and famous Art Gallery where using your German will be of great advantage where constantly liaising with top European clients!! Using your impeccable shorthand and typing in both German and English you will work for the Managing Director and become totally involved in the running of the gallery including organising exhibitions and translating brochures. You must be exceptionally well spoken and well presented, with a keen interest in art. The ideal candidate will be aged between 24 and 50, be German mother tongue and have proven skills of 100/60. Please call Adrienne Burns for further information on 439 6021.

HAZELL - STATON
RECRUITMENT SPECIALISTS

MEDIA - FINANCE - ADVERTISING - SALES - PERSONNEL - MEDIA

SENIOR MANAGEMENT SECRETARY

An opportunity exists within this major ITV company for an experienced secretary to fill the important role of Secretary to the Head of Sales if you have:
● well developed and effective communication skills and are confident dealing with people at all levels
● a minimum of two years senior secretarial experience and are at least in your mid-twenties
● excellent administrative skills, (a knowledge of personal computing would be an advantage)
● an education to 'A' level standard and a good level of numeracy
● experience in advertising or television (desirable but not essential). Please send your full C.V. to: Sally Bald, Central Independent Television plc, 35-38 Portman Square, London W1A 2HZ. An equal opportunities employer.

CENTRAL

FRENCH SPEAKING PA £12,000

This world famous soft drinks company seeks a high calibre PA with fluent written and spoken french to assist a European Director. He is keen to delegate and will leave you to liaise with international suppliers and contractors. 100/50/wp skills needed. OSBORNE - RICHARDSON Call Anna French, Debbie Horwood, Judith Osborne or Linda Richardson 10 NEW BOND STREET LONDON W1 01-409 2393 RECRUITMENT CONSULTANTS

Westside Estates

28 Wigmore Street London W1 Tel: 01-486 9666
SUPERB OPPORTUNITY FOR EXCELLENT W.P. SECRETARY EXCLUSIVE W1 ESTATE AGENTS IMMEDIATE START - AGE 22+ SALARY NEGOTIABLE! I am looking for someone with high standards and enthusiasm to train in order to take over from me when I leave the company in September. The job includes Audio/Visual W.P./Planning, Advertisement Department/Supervising Temp. etc. I am willing to train on the W.P. for the right applicant. Post 100. NO AGENCIES

MAYFAIR PR CONSULTANCY

handling prestigious restaurant and leisure clients offers an interesting and varied post to the ideal candidate. You need to be a fast, accurate typist, able to operate an Amstrad WP, have an excellent telephone sales technique and be flexible, bright and unflappable. Call Laura at PRESS GANG on 01-499-4272

AT THE TOP to £14,500

Join the managing director of this large blue chip company as Secretary/PA. He travels extensively; you will run his office and carry top level liaison with the media and important government officials. Amazing benefit package will be offered. 100/60 skills needed. Please telephone 01-408 8247 Early/late appointments arranged. Elizabeth Hunt Recruitment Consultants 18 Goswami Street London W1

TOP SALARY IN SOUTH KENSINGTON

Sec/PA to MD at small expanding company. Initiative and drive. Car owner preferred. CV in first instance to Miss Grief Rees, Kingsgate House, 530 Kings Road, London SW10 0TE.

TEMPORARY SECRETARIES AND WP OPERATORS

All systems and skills for Knightsbridge, West End and City. Top Rates, Bonus Scheme and Cross Training Facilities. Call Mary Overton on 01-734 7262 170 SLOANE STREET, SW1

KOMPASS RECRUITMENT CONSULTANTS

Vertical text on the right edge of the page, including "batt" and other illegible characters.

Art Gallery

This is a stimulating, exceptionally busy opening with one of London's leading Art Institutions for a well-presented, mature and outgoing individual. In this front-line position as PA to two expert Directors - you will enjoy a richly varied role - helping to set up exhibitions; organising brochures; amending launches; logging pictures; liaising with their PR agency and VIP clients. First class secretarial skills (90/60) and a calm, self-possessed approach are essential for this key position. Excellent benefits. Telephone 01-493 5787.

GORDON-YATES

Recruitment Consultants

Broadcast News...

Fascinating career opening for an exceptionally bright, outgoing College Leaver with this world famous Television company. Working alongside their Book Editor your role will never be dull - organising meetings; liaising with famous name authors and as well as providing full secretarial support you will get the chance to help out on the editorial side as well... Solid secretarial skills and the ability to prioritise essential. Unrivalled promotional prospects. If you want to make your name, call 01-409 1232 today...

Recruitment Consultants to the Communications Industry

A Personnel Interest... in Knightsbridge

International, multi-discipline Management Consulting Group, seeks a polished, articulate individual to join their high-profile Executive Search Division. Working alongside a forward-thinking Manager, you need to be exceptionally well organised as your role will incorporate extensive client and candidate liaison; attending Group meetings etc. Basic numeracy and impeccable communication skills are essential in this key position. Confident audio skills preferred. Salary £11,000 plus excellent benefits. Age 21+? Call 01-493 0713.

MERRYWEATHER ADVERTISING & SELECTION

MERRYWEATHER

A Co-ordinating Role

Young, flourishing Design company specialising in Interiors, Corporate Identities, Product and Packaging - seeks a highly competent, motivated individual for a busy, front-line position. As one of two Co-ordinators, your role will be organisational and you will act as a positive filter to the Board of Directors - your responsibilities encompassing scheduling travel; liaising with their overseas offices; co-ordinating the Board's activities; etc. Proven administrative skills essential. Age 25+. Call 01-409 1232.

Recruitment Consultants to the Communications Industry

MERRYWEATHER

Venture Forth!

Our client - a major force in the UK Venture Capital business - has always recruited exceptionally high calibre staff. They currently seek a highly-motivated individual for a front-line role. As a key member of a high-powered team, you need strong organising flair to co-ordinate client lunches; plan itineraries; ensure the office runs smoothly. You can also enjoy the luxury of magnificent new offices overlooking Covent Garden's bustling piazza. Sound secretarial skills? Call 01-493 5787 for details.

GORDON-YATES

Recruitment Consultants

Professional PA

Our client, a prestigious West End-based International Bank, offers a challenging, high-profile role for a socially-confident, polished individual. As PA to the Head of UK Equities - a prominent Marketing figure within the organisation - your role will embrace dealing with senior level clients; maintaining a busy diary; co-ordinating extensive travel arrangements etc. No figure typing but sound secretarial skills requested. Confident interpersonal skills? Call 01-493 5787 for details.

GORDON-YATES

Recruitment Consultants

Piccadilly PR!

Young, progressive PR consultancy seeks a bright, outgoing self-starter to work alongside a newly-appointed Director. He's heavily involved in high-profile New Business pitches - so this is a good time to join and make your mark! Confidentiality and superb communication skills vital for extensive client and press liaison. The ability to keep a cool head when others can't a definite advantage! Sound skills (80/55)? Age 20+? Call 01-409 1232 for more details.

Recruitment Consultants to the Communications Industry

MERRYWEATHER

Social Secretary

Your client, a world-renowned Charitable Trust, offers a superb, challenging opening for a well-educated, socially-confident individual. As right hand to their very high profile Director, you will enjoy an enormously varied role - co-ordinating Publicity; liaising with the press; organising venues; attending prestigious London and regional shows; setting up client receptions. Previous senior level experience essential. Top notch secretarial skills (inc shorthand) requested. Age 25-50. Call 01-493 0713.

MERRYWEATHER ADVERTISING & SELECTION

MERRYWEATHER

Sports Promotion Press Office

Learn all about the media with this high-profile Sports Promotion company supplying national and regional media with stories on major sports. As Secretary to their Press Office Director, your role will include liaising with the Media - TV, Radio, journalists, etc; preparing press releases; attending major sporting events; monitoring the Press; handling accreditation; updating the photo library etc. Enthusiasm, good humour and good typing essential. Previous media experience? Salary £9,000+ bonus & benefits. Call 01-493 0713.

MERRYWEATHER ADVERTISING & SELECTION

MERRYWEATHER

Design Conscious?

Delightfully unusual, fast-expanding Design Consultancy - specialising in contemporary Retail Interiors - seeks a quick-thinking self-starter for a truly challenging role. Working alongside their charming Director - responsible for promoting international trade links - you will be liaising with VIP clients; co-ordinating manufacturers; sorting out price lists. Lots of scope for implementing your own ideas. Calm under pressure? Accurate typing? Age 19+? Call 01-493 0713 for details.

MERRYWEATHER ADVERTISING & SELECTION

MERRYWEATHER

OIL

£14,000 + BENS

Leading Oil company are seeking an experienced PA to assist a Senior Manager. Proving your organisational and communication skills in a busy office environment. This is a highly demanding position with a high level of responsibility to meet the demands of a busy office. (P&O)

CITY: 01 481 2345 WEST END: 01 408 2264 VICTORIA: 01 834 7787

PROPERTY

£14,000

As an experienced Property Secretary, you will be responsible for a wide range of duties ranging from answering correspondence to running the office. This is a highly demanding position with a high level of responsibility to meet the demands of a busy office.

CITY: 01 481 2345 WEST END: 01 408 2264 VICTORIA: 01 834 7787

LESS PRESSURE

£12,500 + BENS

If you are now looking for a less demanding position than the City, we are seeking a Secretary with 5+ years experience to act as a PA without the pressure. It means they offer an excellent salary and benefits including membership of a top City sports club.

CITY: 01 481 2345 WEST END: 01 408 2264 VICTORIA: 01 834 7787

CAREER MOVE

£13,000 + BENS

Fabulous chance for a Secretary with excellent skills to move into a top PA role in a well-known City company. A bright personality and the ability and experience to manage office projects is essential. Salary benefits package.

CITY: 01 481 2345 WEST END: 01 408 2264 VICTORIA: 01 834 7787

FINE ART

£12,000

Two very busy Directors are looking for a PA/Office Manager with good skills and presentation. The position offers variety and total involvement for a confident, energetic person. Duties will include preparing and organising an interesting environment, liaising with clients.

CITY: 01 481 2345 WEST END: 01 408 2264 VICTORIA: 01 834 7787

PROMOTIONS

£9,500

An opportunity of a lifetime for a Junior Sec 18+ with organisational skills to get on in the first rung of the PA ladder and climb fast. This position with high status offers a great total involvement in an exciting working environment.

CITY: 01 481 2345 WEST END: 01 408 2264 VICTORIA: 01 834 7787

abbatt abbatt abbatt abbatt abbatt abbatt

PAPER TIGER

£13,000

The young Advertising Director of a national daily newspaper wants to recruit a secretary. A prime user of modern technology, the paper is continually upgrading its service to advertisers. As a result the advertising team, which is a busy and exciting one, works at a fast pace in order to satisfy the demands of their clients.

Working alongside the Director as a key member of his team, you will be in daily contact with the advertising agencies as well as providing him with full secretarial support. Although national experience would be useful, a cool head and an eye for detail are essential.

Age: 21-25 Skills: 90/60

CITY OFFICE 726 8491 ANGELA MORTIMER

ON THE BRIGHT SIDE

Before jetting off for that holiday in the sun why not make the first move towards a bright new career so that your home coming will be something to look forward to....

HOLIDAY SPIRIT

Continue in the holiday spirit at this leading Advertising Agency where a bright, sunny personality is a must. Working alongside this award-winning creative team your contribution will be vital in achieving some of the most exciting TV, radio and magazine advertising campaigns. Compile, present, liaise with clients and the media, organising film and radio sessions will ensure your days are action packed! Excellent typing. Age 19+. £10,500 plus profit share.

Specialists for the 18-25 year olds

FINESSE APPOINTMENTS

01-499 3531/3551

SUMMER COLLECTION

This International Fashion House is already working on next summer's collection. As PA to the MD you will be one of the first to see the new designs develop from work-room to catwalk. You will organise shows for international buyers, liaise with designers, suppliers and retailers and prepare promotional material. A young creative environment with a truly international flavour. Shorthand and typing skills. Age 21+. £12,000 plus generous dress allowance and discount.

BILINGUAL SECRETARY

International Bank requires Secretary with good Spanish to assist two Managers. WP experience preferred. Age 22 to 30. To £12,000 a.a.e. Plus good banking packages. Please send C.V. to Box No. 485 Times Newspaper, 1 Virginia Street, Wapping E1 9DD

JUNIOR SECRETARY

with good typing required by young and dynamic Knightsbridge PR Company. Start as soon as possible. Call Sue on 584-1744

MARKETING PA

£14,500

Dynamic environment of the well-established PR company need an energetic, high profile and well-organised individual who can cope with ever changing projects, tight deadlines and ensure the success of the office. If you are a challenge, you'll love this job. Call Jill Thomas on 481 0383

SECRETARY

Salary £12,000 Neg. Assisted by professional and modern secretarial office equipment and training. Excellent benefits. WP experience essential. Please send CV to: 21-25 Skills 90/60

£14,998 in NW10

Director of manufacturing company seeks PA. Superb opening to outgoing personality. Age 25 to 40. STELLA BOTT CARPENTER 01 483 2545

PA/SECRETARY/RESEARCHER

£13,000 - £16,000

We are a small but expanding group, based in Victoria, whose business is recruitment by Executive Search and advertised assignments, specialising in the IT industry. We deal with a wide range of jobs from Programme and Analysts through senior Sales and Marketing positions to National and Board-level appointments.

HUTTON INTERNATIONAL

31 Palace Street, London SW1E 5HW

LEGAL SEC/PA

West End, £14,000 + Bonuses

Our client, a prestigious Solicitor's Firm, requires a proficient Conveyancing PA to work at Partner level. You'll have lots of client contact and real involvement in this position. Superb offices, excellent prospects and fabulous perks.

TEL: MELANIE NASON at 01-623-9898

Finance & Legal Personnel Specialists.

NO QUEUEING - KNIGHTSBRIDGE - PART-TIME

Public Company boss, away too much to occupy full-time secretary, needs intelligent, hard-working, reliable, flexible, serene secretary. Permanent, varied position in five person office. Target 20 hours per week by mutual arrangement, sometimes more, usually less.

Any persons living within easy access who think they could put up with fast-talking, insensitive, self-opinionated insouciant (I heart of gold) please write the usual stuff and send it in. We'll talk around £8 an hour. Don't queue outside, I'm away this week!

Chief Executive, (KC) 2 Post Street, London SW1X 9EL

RECEPTIONIST / SECRETARY

Young company dealing with serviced offices is currently looking for 4 Receptionists/Secretaries for their superb offices based in Hammersmith, Kensington, St James's and Mayfair. Applicants should be bright and self-motivated with smart appearance, good telephone manner and the ability to type essential. The benefits will include good salary, 4 weeks holiday, contributory pension scheme and medical insurance after 1st year of employment.

For further details on these vacancies please contact Pascale or Caroline on 528 9861

Excellent College Leaver Opportunity

SECRETARY - PERSONNEL/PUBLIC RELATIONS

£8,000 + full banking benefits

The Personnel Department of this busy Japanese investment bank has an opening for a Secretary to assist four personnel professionals. As well as providing a secretarial service there will be opportunities to assist in recruitment and personnel administration. An additional, interesting part of the job will be to assist the Head of Public Affairs.

Shorthand and WP skills are essential. Knowledge of personal computers would also be an asset. Applicants should have at least 4 GCSE 'O' levels including English and Maths plus a recognised secretarial qualification. Confidence in dealing with people is important as is the need to be well groomed and well spoken.

Please apply in writing to: Alastair Wood, Personnel Department, The Nikko Securities Co., (Europe) Ltd., 35 Victoria Street, London SW1H 0EL.

NIKKO

Client Co-ordination

Salary negotiable

A new and key role has arisen in this prestigious Management Consultancy for a competent organiser with excellent social skills. You will be totally responsible for the co-ordination of all client programmes from ensuring parking availability to overseeing receptions, conferences and dining facilities. Your ability to motivate others and dedication to follow projects through are essential as are good typing skills. Call 01-493 5787.

GORDON-YATES

Recruitment Consultants

CITY PR PROFESSIONAL SECRETARY

£13,000

Active, expanding corporate and City PR Agency needs ambitious, professional secretary to work for Director. WP skills, shorthand, good telephone manner and presentation essential. Some client liaison, varying daily workload, arranging conferences and meetings. Good annual bonus.

Please send your C.V. to: Mr Barry Lloyd BINNS CORNWALL LIMITED 36 St Andrews Hill London, EC4V 5DE

PROPERTY MANAGEMENT ADMINISTRATOR

Experienced administrator who enjoys both people and property required by Knightsbridge leading agency. The position involves general administration of our rental portfolio and of the office. Interest and understanding of WP helpful. Salary approx £12,000 + neg. Apply to: IRONSIDE 01-581 5877/2470

JOAN TREE

After Tina optimised the Media Planner's provisional TV schedule on her PC she used the DDS terminal to analyse its frequency and coverage against competitive schedules. The result? TVRs well below the requisite level. As Tina buzzed her boss on the Merlin she experienced that special feeling of power enjoyed by people in media planning...

If you have the right secretarial skills and have a rapport with the world of advertising call Joan Tree in Covent Garden on 01-379 3515.

CREATIVE ENVIRONMENT MULTI-MARVELS

£12,000-£13,500 + BONUSES

Short-hand or audio skills please for these 5 director level PA/Secretarial positions. With consulting engineers/architects in the West End & Covent Garden. They are in the fields of design, research and development. Call for more details.

01 439 7001 - West End 01 377 8600 - City

SECRETARIES PLUS

Fluent in Italian and English

Newly created Finance company (part of very substantial bank in Italy) requires experienced bilingual secretary with at least 5 years experience in banking able to use wordprocessor and work on own initiative. Please send CV to Mr Fantechi, 7 Moore St, London SW3 2QN Telephone 01-589 7337.

BILINGUAL SECRETARY TO THE DIRECTOR

£16,000 + Full banking perks.

One of the top Executives in the U.K. Division of this major international Bank needs a first class secretary. Very much a full P.A. role, on a 1-1 basis, so you'll need to have experience at a similarly high level. Varied admin. content as well as shorthand and word processing. Excellent working environment and full banking facilities and benefits. Age 25-35.

Contact Karen Collier on 628 0187 Wordsmiths (Rec Cons)

PR RECRUITMENT ASSISTANT SECRETARY

£8,000 - £10,000

As a busy team of PR Recruitment Consultants we currently seek a Secretary/PR Operator with bubbly personality to fit into our lively environment. Probably aged 20-25, you should possess accurate typing and good telephone manner, common sense, initiative and a keen desire to learn about the PR recruitment industry. The position will involve all normal secretarial duties plus lots of liaising with consultants and clients.

Please contact Susan Partridge on 01-236 7307

QUICK SMART TYPES

You're quick. You're smart. And you're fussy. You don't want to temp just any old where. You want top agency work, and top rates. Well, you should talk to Amanda. She's fussy too. She only deals with companies who want the best - and are prepared to pay for it. So why not give her a call, today?

Barrington. She's fussy, because you are. Call her today - 01-379 7007

Recruitment Consultants

Amanda

Recruitment Consultants

BI-LINGUAL SECRETARY

TO THE MANAGING DIRECTOR

THE ABILITY TO COMMUNICATE EFFECTIVELY IN ITALIAN, BOTH VERBALLY AND IN WRITING, AND EXPERIENCE IN THE WINE TRADE ARE ALL NECESSARY REQUIREMENTS.

THE COMPANY IS BASED IN GREENFORD, MIDDLESEX. SALARY £12,000 P.A. CONTACT MR. CONSOLI ON 01-578-4388

Come Temping with us!

the TEMPTING TIMES FEATURE

MONDAY JULY 25th

Quality temporary jobs for Quality temporary people Telephone 01 481 4481

SENIOR SECRETARY

TO BANKING EXEC. £16,000 + Full banking perks.

One of the top Executives in the U.K. Division of this major international Bank needs a first class secretary. Very much a full P.A. role, on a 1-1 basis, so you'll need to have experience at a similarly high level. Varied admin. content as well as shorthand and word processing. Excellent working environment and full banking facilities and benefits. Age 25-35.

Contact Karen Collier on 628 0187 Wordsmiths (Rec Cons)

HODGE

THE UNUSUAL £12,000 (+ mort sub) NON SEC

Become one of two assistants who solely look after the private interests of a wealthy Board Director. With no two days the same, topics you cover are: wine buying, cellar administration, race horses, antique buying, sporting and holiday interests. With 50 wpm/wp for minimal typing this would suit someone whose strengths lie in efficient admin and intuition. Age 22+.

Call 01-629 8863

Recruitment Consultants

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Recruitment Consultants

at jobs too!

POWER

FOR MANAGER SECRETARY

CENTRAL

Westside Estate

01-481 4481

LA CRÈME DE LA CRÈME

01-481 4481



Secretaries with ambition - come and join Esso

If you live within easy commuting distance of London and Leatherhead, come and STRIKE OIL with ESSO. Based initially in Victoria Street, London, we will be relocating in 1990 to the new HEAD OFFICE which is now being built in LEATHERHEAD.

We are looking for well qualified Secretaries, with a good sense of humour, aged 22-35 with shorthand of around 80wpm. We have VACANCIES IN SEVERAL DEPARTMENTS at this moment and we have an URGENT REQUIREMENT FOR AN EXPERIENCED MEDICAL SECRETARY for our OCCUPATIONAL HEALTH DEPARTMENT.

Ideally you should have 5 'O' levels and 1 'A' level with a minimum of 2 years secretarial experience.

Fast word processing skills are essential, preferably IBM Displaywrite for which we offer cross training. We would also train you on our PROFS Electronic Communications System and you should be enthusiastic and interested in computer based activities.

INITIATIVE, ENTHUSIASM and willingness to work flexibly in a team with Management Groups coupled with good communicative/organisational/interpersonal skills are qualities we look for.

We offer excellent salaries and good CAREER PROSPECTS which could lead you into TECHNICAL/COMPUTER BASED AND ADMINISTRATIVE POSITIONS. While working in London, you will receive a London Weighting Allowance of £2,500 p.a. and a Luncheon Allowance of £670 p.a. There will also be an interest free SEASON TICKET LOAN, and after one year service, an attractive SHARE OWNERSHIP SCHEME. These are but a few of the benefits we offer.

ESSO IS PROGRESSIVE - ESSO WILL INVEST IN YOUR FUTURE. Write with full CV to: Head of Recruitment, Esso Petroleum Co. Ltd., Esso House, Victoria Street, London SW1E 5JW.

Esso is an Equal Opportunity Employer and positively welcomes applications from men and women and members of ethnic minority groups.



SECRETARY

FOR MARKETING & BUSINESS DEVELOPMENT
Royal Exchange (Bank tube) • c.£12,000 + benefits

In just 5 years, the London International Financial Futures Exchange has grown to become one of the world's leading exchanges for financial futures and options contracts - and this growth is still continuing. Because of this, we need to recruit a competent and well presented secretary to work for the small team of directors and senior managers responsible for our marketing and business development activities.

This high-profile role will involve extensive liaison with City VLPs and international financiers in a very fast

moving environment: smart appearance and excellent speaking voice are therefore just as important as good shorthand, typing and WP skills. Previous City experience would be an added advantage.

Competitive financial-sector benefits complete the package.

If you are educated to 'A' level standard and meet our requirements, please write enclosing your cv to Helen Jenkins, Personnel Manager, LIFE, The Royal Exchange, London EC3V 3PJ.



The London International Financial Futures Exchange

Financial and Property Services Co. P.A. to Marketing Manager and Company Administrator c £11,000 p.a.

This exciting and interesting secretarial position presents a unique opportunity for an experienced secretary to develop as an important member of a newly formed company whose initiative and ideas will be valued.

Recently established by the Law Society this company will be launched in September 1988 and aims to provide solicitors with the ability to give financial service advice to clients by providing either access to a financial advice database or access to an advice and broking service. Areas covered will include property mortgages, investment, tax planning, chain-breaking and relocation facilities.

To be effective in this environment we seek a good all-round secretary with a solid marketing background (min 5 years). Essential experience required includes minute taking, arranging seminars and conferences, setting up an invoicing system and co-ordination of diaries. Solid Word-Processing, shorthand and audio skills and a knowledge of computers are also important. Some travelling may be involved.

We offer a 35 hour week, 24 days holiday, pension and season ticket loan schemes and a subsidised staff restaurant.

To apply send full typed C.V. to the Assistant Personnel Officer, The Law Society, 113 Chancery Lane, London WC2A 1PL.

The Law Society is an Equal Opportunities Employer. NO AGENCIES

Closing date for applications: Wednesday 27th July 1988.

Experienced Word Processor Operator

Prestigious offices near St. Pauls

up to £8,600 (pay award pending)

How would you like to work in one of British Telecom's most impressive new buildings, just two minutes from St. Paul's tube station. The job is in our Risk Management and Insurance Division which advises the whole of our business on these specialist matters.

You will work with the Division's secretaries - using the Merlin 4000 word processor and supporting the Division's technical staff. You will need good WP skills, ideally audio experience, and a flexible approach. The flow and variety of work provides plenty of scope.

Excellent working conditions and benefits include staff restaurant and social facilities.

To find out more, please call Chris Brown on Linkline 0800 282220 (the call is free). Alternatively, write for an application form to: British Telecom Corporate Headquarters Recruitment Centre, 3rd Floor, Haddon House, 2-4 Fitzroy Street, London W1F 5AD.

British Telecom is an equal opportunity employer. Applications are welcome from all suitably qualified individuals irrespective of sex, racial origin or disability.



Secretaries in International Trade

ICL, one of Europe's leading Information Technology companies, is looking for experienced secretaries to work for the Vice President (Services) and Director of Finance in its International Trade division, which deals with Africa, East Europe, India and the Middle East.

Both jobs are based at our pleasant modern offices in Putney, close to the tube. First class shorthand, word processing experience and a pleasant telephone manner are vital. You'll often have to run the office while your boss is overseas.

so ability to work well under pressure is essential.

These vacancies provide a stimulating and unique opportunity for experienced secretaries who would like the chance to develop their excellent administrative skills. There is an attractive salary and benefits package for the right people.

If you meet the above requirements and are looking for a challenge within an international environment, please contact Myra Khan at ICL, ICL House, 1 High Street, Putney, London SW15 3SW. Alternatively call her on 01-788 7272, ext. 2485.



We should be talking to each other.

Recruitment Consultants

Package £15,000 - £18,000

Graduate Appointments would like to announce two specific career opportunities for recruitment consultants, capable of meeting the demands of an extensive client base.

We are a recruitment company organised into six operating divisions, enabling you not only to develop your career in recruitment but the option of changing your industry specialisation without changing companies.

The key to our success is the quality of service we provide both to our clients and candidates through a substantial team of highly professional consultants.

We are looking for two additional people: a Senior Consultant to join our Finance Division (banking, accountancy, broking) and a Consultant for our Secretarial Division.

Ideally a graduate in your mid to late 20's, you should have at least 2 years' business experience which should preferably encompass selling, servicing, problem solving and managing your own client portfolio. Experience in recruitment consultancy would obviously be an advantage.

The company is long-established, highly respected and expansionist; the positions challenging, rewarding and long-term.

If you are keen to develop your career in recruitment we'd like to hear from you. For an initial discussion, please contact Helen Scarlett on 01-629 7252.



Property Challenge W1 - to £15,000

An indispensable Personal Assistant is needed to help the entrepreneurial Managing Director of this small property company run his business. He will rely on your professional support to deal with clients and site contacts, organise social functions, run the office, supervise junior staff and keep abreast of current issues. The ideal candidate will be well spoken and excellently presented with a charming, diplomatic and flexible approach. An understanding of the property business and good secretarial skills essential. Please call 01-434 4512 or send your CV to: Virginia Wanke, Victory House, 99/101 Regent Street, London W1R 7HB.



Temps - £14,200 p.a.

All our temps are paid this rate

£7.80

We offer:

- Regular temporary work
- Well organized and interesting assignments
- £200 holiday bonus - no strings attached

You need:

- 100 wpm shorthand
- 60 wpm typing
- Two years' Director level secretarial experience in London
- Professional WP skills on at least one machine
- Enthusiasm and a professional approach

Please telephone 01-434 4512 now for an appointment.



MERIDIAN Recruitment Consultants

JUNIOR P.A. -

STOCKBROKERS c£12,500

+ BENEFITS (INCL. SUBS. MTGE)

Superb opportunity for professional young secretary (age 20-24) to work in ultra-luxurious surroundings of large international company based in W1. Exceptional company benefits.

25 Museum St, London WC1A 1JT

Tel: 01- 255 1555

SECRETARY/PA Substantial Salary

For a Financial Management Consultant, a responsible person able to handle a wide range of financial and administrative responsibilities in the public sector. Will be based in London, with some travel to other parts of the country. Excellent salary and benefits. Send CV to: Stella Fisher, 01-836 6644.

PA PROPERTY £14K NEG

Initiative and drive are 2 of the most important qualities this property entrepreneur is looking for in his PA. He needs someone to run the office in W1, to take on responsibilities, to organise his hectic day and supervise a junior secretary. Run short-hand and an excellent organisational ability required.

PA - £13K LIVERPOOL ST

As PA to 2 Board Directors within this large Co. near Liverpool St Station you will need to be confident, committed and on-the-ball to organise and keep track of your busy bosses. An excellent telephone manner, an ability to use your initiative and work under pressure are essential. Skills of 90/60 wpm. Age 23-45.



SPORTS MANAGEMENT COMPANY

We are a leading Sports Management/Independent Production Company based in beautiful offices overlooking the Thames in Chiswick. We now require 3 Secretaries with good skills and WP experience.

1 with fluent German for the Tennis Division - you will be working as part of a team for two executives who travel extensively; so you must be able to run the office in their absence.

1 with an excellent telephone manner as there is lots of liaison in our Broadcasting Division with well-known personalities - Must have organisational capabilities.

1 to cover the general administration of our Golf Tournament Division - interest in the sport an advantage.

All the above positions offer Excellent salaries and benefits.

Please send your C.V. to:-

Kate Hepburn, Personnel Officer, IMC, The Piar House, Strand-on-the-Green, Chiswick, W4 3NN

TOP GUN

£13,500 + Excellent Package

Join the Chief Executive's office of a British merchant bank and work at senior level early in your career. With another secretary you will handle correspondence and reports, liaise on the Chief Executive's behalf and sort out his hectic business life. If you are in your mid 20s with good audio (60 wpm), WP and some shorthand this is the perfect move for you. City experience is useful, but more important is a flexible and calm approach coupled with the ability to work quickly and accurately under pressure. Call Cathy Ferguson on 588 3535 for more details.



CHARITY WORK Appointments

IN THE NAVY! £11,000 The MD of this London based Naval Architectural Consultancy seeks a secretary to help with daily running. Audio experience and accurate typing advantageous. Excellent holidays and earned progression are yours for the taking. Ref: TE.

PEOPLE'S PERSON £11,000 French professional and rapidly expanding, these City financiers are offering a competent WP secretary a career with prospects and - rivaled benefits including mortgage subsidy, BUPA and non compulsory pension scheme. Ref: GT.

COMPUTER LITERATE PA £11,500+ A problem solver with an understanding of databases, a flair for word processing and good all round secretarial ability is just the ticket to enter the forward thinking W1 fashion company whose perks are too numerous to mention! Ref: AD.

DIRECTORS PA (25-35 yrs) £12,500 Respected and established recruitment association are currently looking to take on board a 25-35 year old secretary with initiative and motivation to assist in important daily routines. An interesting and varied role offering stimulation and involvement. Ref: FR.

ALSO FOR WELL PAID TEMP ASSIGNMENTS CALL US NOW

43 BROMPTON RD, KNIGHTSBRIDGE SW2 IDE 01-225 1777

14 GREAT CASTLE ST, OXFORD CIRCUS WIN 11A 01-255 3140

Health Care up to £11,000

Secretary required for the Managing Director of J E Hanger, a company based at Roehampton, London SW15 and trading world wide in rehabilitation products. Excellent administrative, word processing and audio skills are essential, as is previous experience at senior level. Send full details to Jane Pemberton, Personnel Administration Manager, J E Hanger & Co Ltd, Roehampton Lane, London SW15 5PL or telephone 01-789 6565 extension 242 for further details.



J E Hanger is an Equal Opportunities Employer

MORE THAN JUST A PA SECRETARY

Age 25-35 c.£12,000

An unusual post has arisen for a professional and efficient secretary to work for an American businessman now relocating his company in Britain. You will need a varied background as you will undertake the responsibility involved in setting up his office, liaising with solicitors to organise all of your own equipment. Based at home to begin with. Hours will be flexible, most contact between you and boss will be over the telephone. Excellent opportunity for a self-motivated person looking for a more involved job. For further information contact Suzi on:

01-834 0031 (24hrs) Rec Cons

CHELSEA ANGELS

SURVEYORS' SECRETARY to £11,000 But with an early review, LVs, PPP 23 days holiday (minimum) and bonuses it'll be to your benefit to survey this Sloane Square scene. If you're a second jobber in your 20's, work for these three - their steady work flow is a temporary's dream! Very fast audio please. Call VAL IGNATIUS.

KINGS ROAD DESIGN PA. £10,500 This upmarket, newly established furnishing design company want a PA, with get up and go, to team perfectly with their staff of four. With no shorthand or audio, a crucial credential is WP but above all it's your manner and personality that count - why not test it on DEBRA SMITH, and call her today?



Personal Assistant ca £15,000 plus car

The newly appointed German Chief Executive of a fast moving consumer goods manufacturer and retailer, based in Basingstoke, seeks a top level Personal Assistant with fluently spoken and written German.

This position offers an enterprising Personal Assistant an excellent career possibility on a national and international level in this strong and fast expanding company.

Please reply in writing with C.V. to:

Fiona Crawford, NMC Management Consultants, 42 Curzon Street, London W1Y 7RF

THE INTERNATIONAL FEDERATION OF AIR LINE PILOTS ASSOCIATIONS WP OPERATOR/SECRETARY £5,000 negotiable

We have two vacancies at our headquarters in London for individuals with excellent secretarial skills & exp. in WP/TP operations, to join a great & dynamic team, and becoming the secretary and of our Senior Staff Officers working on one of the industry's professional aspects of the Federation activities. An attractive & excellent salary, free car/phone, excellent pension scheme & generous allowance scheme plus a challenging post. Candidates should be aged 22-40 & able to demonstrate recent exp. in the office & position outlined above. If you are interested, telephone Miss Blair on 0204 57001 for an application form.

TRAVEL ADVERTISING PR TV MAGAZINES £10-£16,000

If you are looking for more than a 9 to 5 routine and want some fun please call us. Age to 24. Speeds 80/60. Possibilities of temping in.

Please call us for an interview until 6.00pm. LONDON BRUSSELS

DOMINION INTERNATIONAL GRP plc Keen to find busy and varied job?

Busy secretarial and administration office of public company, based near Wimbledon village requires a secretary with shorthand. Would suit 2nd jobber or excellent college leaver wishing to gain experience in a wide range of office procedures.

Salary up to £8,500 according to age and experience + generous fringe benefits. Please send detailed CV to: Mrs Angela Lammond, Dominion International Group plc, Dominion House, 49 Parkside, Wimbledon, SW19 5NB.

SECRETARY/ PA

Required for prominent bloodstock agency. Must have initiative and be thoroughly proficient in all secretarial skills.

Salary negotiable. Applications with CV to:

Olympic Bloodstock Ltd 6, Cadogan Lane London SW1X 9EB

DORLING KINDERSLEY PUBLISHING CAREER OPPORTUNITIES Covent Garden

Successful International Publisher requires 2 Receptionists. Ideal position for college/school leaver interested in publishing. Suitable candidates should have secretarial and W.P. skills accuracy more important than speed. Salary £7,500 benefits include bonus scheme and 4 weeks holiday pa. Phone Jackie Etheridge 01-836 5411.

SECRETARY/PA TO DOCTOR

An interesting position is offered by this Medical Practice, specialising in Kidney disease, artificial kidneys and transplantation based in NW and Hatley Street.

The position involves the co-ordination of the practice and will suit someone who enjoys responsibility and working independently. SH required. Medical experience an advantage but not essential.

Apply in writing with C.V. to: Dr. R E Crockett, National Kidney Centre, 118, Hatley St, London WIN 1AG

PROPERTY BUYERS' GUIDE

RESIDENTIAL PROPERTY

COUNTRY PROPERTY

EAST ANGLIA

SUFFOLK/ESSEX BORN. Old Foundry, Nayland. Detached 5th century property...

SWORDERS

7/85 North St. Safford, Suffolk. Tel (0771) 75355

SUFFOLK

2 miles Lavenham. Safford 1st level barn conversion...

SUFFOLK FARM HOUSE PLUS BARN

Suffolk Grade II listed Georgian detached house...

ESSEX

BARKINGSIDE. Large 2 bedroom 1st floor flat...

WOODFORD GREEN

Attractive, spacious 2 bed flat, fully fitted kitchen...

CLACTON-ON-SEA

Compendious 4 1/2 bedroom 1st floor house...

WOODFORD GREEN

Detached architect designed house in most prestigious...

GLoucestershire

COSWORTHING. Main road, modern stone house...

HANTS, DORSET, & I.O.W.

Southampton Residential Marina. 2 bed luxury flat...

NEW FOREST

Old Country School House and School buildings...

MIDDLESEX

ANDOVER. Jane Aileen village. 200 year old detached house...

MIDLANDS

COLLINGTON. Northants. M1. 10 miles from London...

DOVER

DOVER. Intriguing timber framed house...

NEWMARKET

NEWMARKET. Home. Charming 2 bed terraced house...

RIVER HAMBLE

RIVER HAMBLE. Lower Swanwick. Overlooked Marina...

LEICESTERSHIRE

CHAWTON, NR ALTON. Quoted 18 miles, Winchester 13 miles...

DREWEAT-NEATE

Old Alford. Spacious 1970's family house...

MILFORD-ON-SEA

King Charles second, in High Street...

SHREWSBURY

SHREWSBURY. Dorset. Outstanding 2 1/2 bedroom...

HEREFORDSHIRE

HEREFORDSHIRE. Worcester & Shrop. Herefordshire...

HERTFORDSHIRE

WELWYN VILLAGE. Substantial 4 1/2 bedroom...

IRELAND

NORTH WEST COUNTY MAYO. Traditional 2 bedroom...

KENT

BEAUTIFUL KENT VILLAGE. Easy reach of BR stations...

APPELDEON

APPELDEON. Detached oak house. Large, detached oak house...

WYE VALLEY

WYE VALLEY. Attractive cottage in old village...

WYLLINGHAM

WYLLINGHAM. Charming country residence in the Drove Hills...

WYLLINGHAM

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SOMERSET & AVON

SOMERSET/CASTLE CARY. A charming country house...

BRISTOL BUCHANANS WHARF

3 bed, 6 room apartment. Bathing, swimming, tennis...

NORTH WEST

BRADSHAW HALL LANCAIRESHIRE. Detached house circa 1770...

OXFORDSHIRE

OXFORDSHIRE. 3 miles north of Oxford. A family home...

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SOMERSET & AVON

SOMERSET/CASTLE CARY. A charming country house...

BRISTOL BUCHANANS WHARF

3 bed, 6 room apartment. Bathing, swimming, tennis...

NORTH WEST

BRADSHAW HALL LANCAIRESHIRE. Detached house circa 1770...

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IN THE MARKET

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Verdley Hill House at Henley, West Sussex, near Haslemere. A totally secure main estate approached through electric gates to a courtyard...

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The privately owned Charles Church company was started by Charles and Susanna Church in 1966 with the building of one house in Camberley, Surrey...

They have more than 20 house designs, including the brick-and-flint country-style house designed for the 1985 Ideal Home Exhibition...

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Bargain buy Cooks Gorse to put Alzao in limelight again

While fortunes are again being currently spent on yearlings in the United States it is refreshing to be able to report that bargains can still be found on this side of the Atlantic.

Take Cooks Gorse, for instance, who is napped to register his third victory in a row at Sandown this evening.

He cost only 15,500 guineas during Tattersalls' October sale last year when he was bought by his trainer John Hills in conjunction with that renowned spotter of talent, James Delahogue, on behalf of Mrs Robin Hastings, John's stepmother Penny and Dick Bounycastle, who all had something to reinvest after selling another of their best bargain buys Fenney Rough so well.

Recalling the occasion yesterday, second season trainer Hills, son of Barry, and brother of the twin jockeys Michael and Richard, told me that they had picked Cooks Gorse out because he was such a bonny horse with a nice temperament.

Apparently breeding did not come into it and upon reflection why should it have done? For, at the bottom of the market, you tend to go for the individual rather than the pedigree.

Uttoxeter's £20m plan passed by council

Proposals for the £20 million redevelopment of Uttoxeter racecourse were formally approved by East Staffordshire District Council on Monday night.

Tony Bin limbers up for Ascot with racecourse gallop

Pat Eddery, undefeated in three races on Tony Bin this season, is to ride the Italian challenger for Saturday's King George VI and Queen Elizabeth Diamond Stakes in a gallop over 1 1/2 miles at Ascot racecourse at 7.40 this morning.

Northern Dancer colt tops day at \$2.45m

Sheikh Mohammed paid \$2.45 million for a colt by Northern Dancer out of the 1980 Prix de l'Arc de Triomphe winner Detroit, the top price on the first day of the Keeneland Selected Yearlings Sale in Kentucky on Monday night.

SANDOWN PARK Selections

- 6.25 Mambrocher. 6.55 Whistler. 7.25 Maiden Bidder. 7.55 COOKS GORSE (nap). 8.25 Aim To Please. 8.55 Debden.

THE TIMES RACING SERVICE

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KING GEORGE PROBABLES

- Going: good (good to soft in places). 3.20 KING GEORGE VI AND QUEEN ELIZABETH DIAMOND STAKES (Group I; £218,808; 1m 4f) (11 four-year-olds).

YARMOUTH Selections

- 2.15 Connie's Gift. 2.45 Welfie. 3.15 Sesame. 3.45 Rainward. 4.15 What A Henry. 4.45 Serby Connection.

Going: good

- 6.25 EBF SUPERLOANE MAIDEN FILLIES STAKES (2-Y-O; £2,481; 5f) (6 runners). 1 (8) 00000 ANAOLVA'S PASSION 32 (N) (Byca-Smitly) J Bridger 8-11.

7.55 CHAMPAGNE HENRIOT BACCARAT STAKES (2-Y-O colts & geldings; £3,798; 7f) (5 runners)

- 1 (4) 311 COOKS GORSE 12 (D.F.S) (Mrs R Hastings) J Hills 9-5. 2 (5) 21233 JAMES PAYNE 1 (B.P.G) (N Topley) J Payne 9-3.

3.45 APPLEGATE FILLIES HANDICAP (3-Y-O; £2,666; 1m) (6)

- 8 0111 RAINWARD 5 (F.G.S) B Hanbury 9-10 (See) Pat Eddery 4. 9 0000 FULL BLAST 8 (F) Mrs N Macaulay 8-7.

4.45 BATTLEFIELD HANDICAP (2:138; 7f) (9)

- 4 3300 GUNNER'S HILL 25 (D.C) K Stone 3-9-10. 5 001 TWILLER 22 (D.F.S) G Armstrong-Gordon 3-9-10.

6.55 HARRPERS & QUEEN HANDICAP (2:121; 1st) (8 runners)

- 1 (8) 00-1001 WYRM OF HARBLECH (B.D.F.) (T Balfour) D Eborath 5-10-0 (See). 2 (1) 110000 SERENITY DIANA 19 (C.D.S.) (Mrs J Moore) P Howling 4-9-7.

8.25 GARRARD OKAY YAH HANDICAP (2:457; 1m 6f) (7 runners)

- 1 (4) 313-22 PROFESSIONAL GIRL 41 (S) (Mrs M Harcourt) J Tice 4-5-10. 2 (1) 10-0011 AUNT TO PLEASE 18 (S) (Mrs J Rothchild) R J Houghton 4-2 (See).

5.15 THE FRESHIES (nap). 3.45 Rainward.

- 1 000000 CONNIE'S GIFT 14 (F) (Mrs J Macaulay) 8-11. 2 000000 JAMES PAYNE 1 (B.P.G) (N Topley) 9-3.

Course specialists

TRAINERS: H Capel, 30 winners from 72 runners, 41.7%. M Prescott, 5 from 24, 20.8%. M Morley, 7 from 35, 20.0%. A Stewart, 10 from 54, 18.5%. B Hanbury, 9 from 49, 18.0%.

7.25 SILKS OF ST JAMES' HANDICAP (2:078; 5f) (12 runners)

- 1 (11) 2000-00 REBEL RAISER 96 (F) (R Scott) M Ryan 4-9-10. 2 (11) 001300 SIR CAPTAIN 12 (D.F.S.) (J Emmerling) J Buntington 4-9-4.

8.55 FIAT CLAIMING STAKES (3-Y-O; £3,071; 1m 2f) (10 runners)

- 1 (4) 00-0423 BLISSFUL KINGDOM 18 (S) (Shahk Mohammed) J Dunlop 9-8 (See). 2 (4) 002-00 SHINGING STAR 37 (S) (Haggan) W Haggan 8-13.

6.45 VAGUE. 7.15 Orchestration. 7.45 Deputy Tim. 8.15 Jadedelle. 8.45 Chaplin's Club. 9.15 Kafu Lady.

- 1 1003 SANGHAN 11 (D.F.S.) B Hanbury 8-11. 2 1322 DOM PLAS 29 (M) P Prescott 8-11.

8.15 EBF WALLACE MAIDEN STAKES (2-Y-O; £1,592; 6f) (4)

- 3 0444 NEVER IN 11 (C) Tinsley 3-0. 4 0344 NEVER IN 11 (C) Tinsley 3-0.

FORM

WYRM OF HARBLECH (B.D.F.) (T Balfour) D Eborath 5-10-0 (See). SERENITY DIANA 19 (C.D.S.) (Mrs J Moore) P Howling 4-9-7.

FORM

PROFESSIONAL GIRL 41 (S) (Mrs M Harcourt) J Tice 4-5-10. AUNT TO PLEASE 18 (S) (Mrs J Rothchild) R J Houghton 4-2 (See).

FORM

CONNIE'S GIFT 14 (F) (Mrs J Macaulay) 8-11. JAMES PAYNE 1 (B.P.G) (N Topley) 9-3.

FORM

BLISSFUL KINGDOM 18 (S) (Shahk Mohammed) J Dunlop 9-8 (See). SHINGING STAR 37 (S) (Haggan) W Haggan 8-13.

CATTERICK BRIDGE Selections

- 2.00 Les Yeux D'Amour. 2.30 Blue Bell Lady. 3.00 Gamble On. 3.30 Sterling Ace. 4.00 Skippy. 4.30 Turmeric.

3.00 WAKEFIELD HANDICAP (3-Y-O; £1,718; 1m 4f) (9 runners)

- 1 (1) 00-0041 GAMBLE ON 12 (D.S) (Sheikh Mohammed) J Dunlop 9-8 (See). 2 (4) 331-03 SENATORIAN 5 (A) (Grahamwood) M Gandy 9-8.

6.45 ROSS MAIDEN CLAIMING STAKES (3-Y-O; £384; 1m 4f) (7 runners)

- 1 (4) 00-0041 GAMBLE ON 12 (D.S) (Sheikh Mohammed) J Dunlop 9-8 (See). 2 (4) 331-03 SENATORIAN 5 (A) (Grahamwood) M Gandy 9-8.

8.15 LUTHER NURSERY HANDICAP (2-Y-O; £1,758; 5f) (8)

- 231232 TIME TO GO HOME 12 (D.F.S.) G Holthoorn 9-10. 1 0000 FLEET FOOTED 32 (F.S) J Jenkins 5-8-11.

Guide to our in-line racecard

103 (12) 6-422 GOOD TIMES 74 (D.F.S.) (M Robinson) B Hall 9-10-0. B West (4) 88

4.0 DEWSBURY MAIDEN STAKES (2:22; 1m 4f) (9 runners)

- 1 (7) 00-0100 MISCHIEVOUS MISS 25 (D.F.S.) (W Barker) Miss G Hall 4-10-0. 2 (4) 002011 TURBICUS 13 (D.F.S.) (Mrs O Morley) D Morley 5-8-8 (See).

6.45 HULLFAX HANDICAP (2:125; 1m 7f) (10 runners)

- 1 (7) 00-0100 MISCHIEVOUS MISS 25 (D.F.S.) (W Barker) Miss G Hall 4-10-0. 2 (4) 002011 TURBICUS 13 (D.F.S.) (Mrs O Morley) D Morley 5-8-8 (See).

Course specialists

TRAINERS: C Thornton, 9 winners from 38 runners, 23.7%. M Prescott, 14 from 81, 17.3%. M Jervis, 5 from 25, 20.0%.

Going: good

- 2.0 BRADFORD MAIDEN FILLIES STAKES (2-Y-O; £222; 5f) (6 runners). 1 (8) 00-0000 ANAOLVA'S PASSION 32 (N) (Byca-Smitly) J Bridger 8-11.

3.30 HUNDERSFELD STAKES (2-Y-O; £1,856; 7f) (5 runners)

- 1 (5) 041 OPTIMIST 11 (D.S) (D Brown) S Norton 9-3. 2 (12) 12 STERLING ACE 19 (D.F.) (Sheikh Mohammed) G Starkey 8-9.

6.45 HULLFAX HANDICAP (2:125; 1m 7f) (10 runners)

- 1 (7) 00-0100 MISCHIEVOUS MISS 25 (D.F.S.) (W Barker) Miss G Hall 4-10-0. 2 (4) 002011 TURBICUS 13 (D.F.S.) (Mrs O Morley) D Morley 5-8-8 (See).

Course specialists

TRAINERS: C Thornton, 9 winners from 38 runners, 23.7%. M Prescott, 14 from 81, 17.3%. M Jervis, 5 from 25, 20.0%.

2.30 LEEDS SELLING HANDICAP (3-Y-O; £1,023; 5f) (13 runners)

- 1 (13) 23-2321 BLUE BELL LADY 5 (D.G) (T DeWey) J Barry 10-0 (See). 2 (4) 00-0000 ANAOLVA'S PASSION 32 (N) (Byca-Smitly) J Bridger 8-11.

4.0 DEWSBURY MAIDEN STAKES (2:22; 1m 4f) (9 runners)

- 1 (7) 00-0100 MISCHIEVOUS MISS 25 (D.F.S.) (W Barker) Miss G Hall 4-10-0. 2 (4) 002011 TURBICUS 13 (D.F.S.) (Mrs O Morley) D Morley 5-8-8 (See).

6.45 HULLFAX HANDICAP (2:125; 1m 7f) (10 runners)

- 1 (7) 00-0100 MISCHIEVOUS MISS 25 (D.F.S.) (W Barker) Miss G Hall 4-10-0. 2 (4) 002011 TURBICUS 13 (D.F.S.) (Mrs O Morley) D Morley 5-8-8 (See).

Course specialists

TRAINERS: C Thornton, 9 winners from 38 runners, 23.7%. M Prescott, 14 from 81, 17.3%. M Jervis, 5 from 25, 20.0%.

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On the eve of the fourth Test at Headingley, Andrew Longmore explores the mysteries of swing bowling

Equation that has baffled the scientists

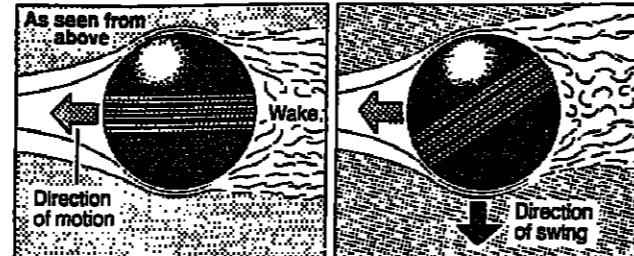
One of the fascinations of cricket is that it encourages and repels science at one and the same time. Scientists can follow in batting figures and bowling analyses and scientists can predict the flight of the ball, measure the effect of spin, talk of the Magnus Force, critical speed and air resistance and still fall far short of comprehension. And nowhere do the forces of mathematics and folklore clash more violently than over the phenomenon of swing bowling.

With the fourth Test match beginning tomorrow at Headingley, a group which has often rewarded the swing bowler, the signs are that this particular cricketing art form is undergoing a revival. Dilley has rediscovered his outswinger. Jeffries has demolished Derbyshire with his inswinger and Marshall has demolished everybody everywhere with a lethal combination of pace and

swing. Yet swing still continues to defy the perfectionists. In mathematical terms, Dilley ought to be able to bowl like he did at Lord's on the first morning of the second Test every day of the week. In practical terms, he does not. There is a simple explanation for that, of course. Unlike the golf ball, the cricket ball is not a mathematically precise object. It is full of human imperfection in the stitching and in the seam. No two balls will be the same and no two balls will behave the same, which is a source of constant frustration to the swing bowler.

"Sometimes you can start off with one ball and it doesn't swing, you change it for some reason and the next ball will suddenly start swinging, even though the conditions are exactly the same," John Lever said. He has been one of the most effective swing bowlers in the country for the past 20 years. "I don't really know

WHAT MAKES A CRICKET BALL SWING



A cricket ball bowled with the seam vertical and in line with the direction of motion. The flow is the same on both sides and there is no sideways force.

A cricket ball bowled with the seam vertical but offset from the direction of motion. The flow is the same on both sides and there is no sideways force.

why that happens, but the swing bowler has to get the best out of every day because every day is a bit different."

Physics can explain swing quite effectively — up to a point. Mike Biddulph, a reader in chemical engineering at the University of Nottingham, has made a study of the characteristics of the cricket ball and is preparing a book on the subject. Swing, he says, is

caused by the seam moving through the air.

If the seam is completely vertical in a delivery, the airflow will be identical on both sides of the ball and it will not swing. But if the seam is at a slight angle off the vertical, it causes turbulence in the air on one side of the ball (see diagram). That, in turn, makes the air penetrate further round to the back of the

ball than the air which passes over the smooth seamless side of the ball, exerting a sideways force known as swing.

That also explains why different balls behave differently. A fraction extra height on the seam will create more turbulence and cause more swing, a slight roughness on the smooth side of the ball will also cause turbulence and therefore negate swing.

The art of good swing bowling, as most bowlers appreciate, is to keep the seam just off the vertical throughout the delivery. That control comes from a strong wrist action.

"The release of the ball is the most important thing," Richard Ellison, of Kent, says. "The wrists should be cocked back and behind the ball for the away swinger. There is no great secret to bowling swing, but lack of rhythm, balance or even confidence can affect your ability to do so." In flight, the ball will be spinning back-

wards along the axis of the seam. The stronger the body and the wrist action, the more likely the ball is to hold its position.

In theory the ideal time for swing is when the ball is new. But Ellison and many other swing bowlers prefer to bowl with the ball slightly old, when the roughness on one side is emphasised.

The other factor in the swing equation is speed. Every ball has a critical speed and Mike Biddulph has estimated that the critical speed of a new ball could be 100 m.p.h., of an old one as low as 30 m.p.h.

Bowl above that pace and there will be no swing because when the ball passes through the critical speed turbulence is created equally on both sides. That explains why Holding at his quickest never swung the ball and why Marshall can produce such devastating swing now that he has slowed down. So far, so good. Now for

some folklore. Swing bowlers will swear on their grandmothers' graves that the ball swings better in damp conditions. They like bowling on grounds near water — Chesham or Worcester.

Chesham and Worcester, for example, but according to Biddulph — and he has hung cricket balls over steaming kettles to prove it — there is no scientific evidence at all.

"I've never understood why humidity should lead to dampness swing," he says. "Dampness has no effect on the height of the seam and, though in theory, the viscosity of the air would be affected by overcast or damp conditions, in practice the difference is so minimal that it can be discounted."

Not can mathematics fully explain why Marshall can apparently swing the ball so much later than anyone else. In the end, perhaps we would all be better off following the Alec Bedser philosophy of swing: "You've either got it or you haven't."

Merrick spurs a rout by an innings

By Richard Streeton

EDGBASTON: Warwickshire (20pts) beat Hampshire (1) by an innings and 21 runs

There was no eleventh-hour reprieve yesterday for Hampshire, who, for the second time in the match, found their Warwickshire seam bowlers too good for them. Shortly before tea, Warwickshire completed their fifth win this season, their best championship record since 1984.

Hampshire, nine for three overnight, still needed 169 to make their opponents bat again. Once Chris and Robin Smith were separated, Hampshire's chances of avoiding defeat were minimal. If Merrick had bowled 10 for 69 in the match, had not been troubled by an ankle injury in the closing stages, the game might have ended sooner. Merrick misses today's game against Glamorgan.

The Smiths concentrated firmly on defence from the start against Merrick and Small, who were helped by a wearing pitch. Robin Smith, playing his last innings before his first Test match on Thursday, was given a second spell and Robin Smith, trying to drive the ball back, dragged the ball on to his stumps.

Turner survived two chances as he struck five fours in between periods of watchfulness before Hampshire lost two wickets in successive overs. Merrick returned and Turner was caught behind as he tried to take his bat away from a lifting ball.

Chris Smith's three hours of solid defence ended when he tried a catch to mid-on against Reeve. Aying was missed at short leg off Merrick before scoring, and he lingered more than four hours before he was caught behind as he drove against Munton, who claimed three of the last four wickets.

HAMPSHIRE: First Innings 122 (T A Merrick 6 for 40).

Second Innings

V P Terry	10	1	0	0	0
C L Smith	10	1	0	0	0
M J Turner	10	1	0	0	0
R J Baines	10	1	0	0	0
R A Smith	10	1	0	0	0
D R Turner	10	1	0	0	0
W N Slack	10	1	0	0	0
S J Jeffries	10	1	0	0	0
T R Parkes	10	1	0	0	0
M Trott	10	1	0	0	0
C Connor	10	1	0	0	0
E A Ross	10	1	0	0	0

FALL OF WICKETS: 1-0, 2-8, 3-47, 4-75, 5-111, 6-173, 7-133, 8-145, 9-156.

BOWLING: Small 10-0-0-0; Merrick 10-0-0-0; Aying 10-0-0-0; Turner 10-0-0-0; Smith 10-0-0-0; Reeve 10-0-0-0; Baines 10-0-0-0; Turner 10-0-0-0; Slack 10-0-0-0; Jeffries 10-0-0-0; Parkes 10-0-0-0; Trott 10-0-0-0; Connor 10-0-0-0; Ross 10-0-0-0.

Laing defence

Adelaide (AP) — Tony Laing, of Britain, will defend his Commonwealth junior-welterweight boxing title against Lester Ellis, of Australia, in Adelaide on August 14. It has been announced. Ellis, aged 23, has a record of 30-2.

LEADING FIRST-CLASS AVERAGES

Batting	M	R	HS	100	50	Ave
S R Waugh	11	9	145	3	3	93.88
G A Hick	21	5	100	0	4	74.25
C W J Athey	11	19	102	1	4	72.73
A G Gooch	11	19	100	2	4	68.42
A R Border	13	19	102	2	4	61.46
M D Croft	11	19	100	2	4	61.46
M A Atherton	8	13	2	0	0	60.45
P D Bowler	13	21	100	1	3	58.88
C J Richards	13	12	3	0	0	57.69
G H Holmes	10	15	3	0	0	57.69
M A Lynch	11	15	3	0	0	56.75
W N Slack	12	18	3	0	0	56.75
M W Gatting	12	20	3	0	0	56.75
D W Pritchard	11	18	3	0	0	56.75
K J Barrett	10	19	4	0	0	56.75
P W G Parke	11	18	3	0	0	56.75
T S Curran	12	18	3	0	0	56.75
G T Smith	13	21	3	0	0	56.75
R J Robinson	11	19	3	0	0	56.75

Smith earns Surrey a draw for his pains

By Alan Lee, Cricket Correspondent

GUILDFORD: Surrey (3pts) at tea-time yesterday, Kent were threatened by their first championship defeat since May 7.

Victory for the leaders seemed barely conceivable, yet they came out for the final session in a match which was a nostalgic reprieve of the old punching power. Surrey were soon dramatically deep in trouble and it needed an hour of heroics to save them.

From 110 for one, Surrey had stumbled to 139 for seven with 17 overs remaining when David Smith made his winning way to the middle, a martyr to back trouble but very much the last hope of salvation. Quickly joined by a runner, Smith was often in visible distress, but with the calm Clinton, once a Kent player, as his ally he bravely denied Christopher Cowdrey's team an eighth win in nine games.

Clinton, now in his tenth year with Surrey, batted almost three-and-a-half hours for 71 not out and wore the expression of one unable to understand quite what was going on at the time. Merrick did not alone in drive forceful runs later against Munton and Reeve.

The score had reached 75 after an hour and three-quarters when Warwickshire broke through. Small came back for a second spell and Robin Smith, trying to drive the ball back, dragged the ball on to his stumps.

Turner survived two chances as he struck five fours in between periods of watchfulness before Hampshire lost two wickets in successive overs. Merrick returned and Turner was caught behind as he tried to take his bat away from a lifting ball.

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S J Jeffries	10	1	0	0	0
T R Parkes	10	1	0	0	0
M Trott	10	1	0	0	0
C Connor	10	1	0	0	0
E A Ross	10	1	0	0	0

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Championship table

Team	P	W	L	D	Bye	Pts
Kent (14)	12	7	3	2	30	179
Essex (12)	12	5	2	5	23	144
Warwickshire (12)	13	5	3	5	27	144
Worcestershire (12)	13	5	2	6	25	144
Nottinghamshire (12)	13	5	2	6	25	144
Leics (10)	13	4	2	7	27	139
Gloucestershire (12)	13	4	2	7	27	139
Derbyshire (12)	13	4	2	7	27	139
Surrey (14)	13	3	3	7	25	136
Yorkshire (12)	13	3	3	7	25	136
Northamptonshire (12)	13	3	3	7	25	136
Hampshire (12)	13	2	4	7	24	135
Gloucestershire (12)	13	2	4	7	24	135
Nottinghamshire (12)	13	2	4	7	24	135
Warwickshire (12)	13	2	4	7	24	135
Essex (12)	13	2	4	7	24	135
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How Ballesteros bought peace of mind

By Mitchell Platts
Golf Correspondent

An extraordinary financial rift with his manager cost Severiano Ballesteros a substantial slice of his personal fortune before he won the 117th Open Championship at Royal Lytham and St Annes on Monday.

Ballesteros felt compelled last year to pay off Ed Barner, with whose Uni-Managers International company he signed in 1975, with a sum which he intimated to be in excess of £1m. "I did it to free myself," Ballesteros said. "I don't use it as an excuse for not having won a major since the Open in 1984 but it did not help."

At a party on Monday night, Ballesteros revealed the extent of the problems he has encountered. "I was too naive," he said. "I allowed myself to be locked into a water-tight contract.

"I had a lot of trouble. For instance, the day after the 1985 US Masters I had to appear in court in Los Angeles. In the end I could take no more. There were papers flying here, there and everywhere and lawyers all over the place. I was so fed up that I decided to pay. It was big money. I just told him to be happy and that I never wanted to see him again in my life."

Barner signed Ballesteros — so beating Mark McCormack's International Management Group to the man who became the most exciting golfer in the world — on the advice of Roberto de Vicenzo and Billy Casper. Barner's stable of golfers included Johnny Miller, who was to beat Ballesteros for the Open at Royal Birkdale in 1976, Lou Graham, the winner of the 1975 US Open, and the Ryder Cup player Dave Hill.

Barner, however, was relatively new to the game of golf. The son of a car mechanic, he earned a degree in communications and public relations, worked as a radio and television broadcaster and then joined a Hollywood showbusiness agency for whom he looked after actors such as Charles Bronson, Lee Marvin and Telly Savalas and pop singers such as Trini Lopez.

The partnership began inauspiciously. Barner invited and paid for Ballesteros and his brother Manuel to travel to the United States, a meeting for which the pair arrived five hours late after lengthy discussions over the advisability of striking any deal. Part of Barner's proposal was that Ballesteros should adopt his mother's maiden name so that he would be known as Seve Sota. The Ballesteros brothers

argued, won and later that evening agreed to sign a contract. The contract was subject to the approval of Ballesteros's Spanish lawyer. Indeed, this was something Barner himself insisted upon.

Barner began the marketing of Ballesteros, turning him into a

to think then that things were not quite right. For me there had been too much, too quick. I had no experience so I didn't know what was going on. A manager is good for some people, if money is all you want, but for me the most important thing is to play golf. So I

and company days that he was obliged to take on as part of his contract. "I was tied to doing too many," Ballesteros added. "Sure, I could run around the world and earn £10 million but what is wrong if you do it the way you want and earn, say, £5 million. That way I also have more time to practice, which is so important, for the Championships which matter to me and to rest and relax when I need to."

It is clear that Ballesteros is looking towards the future and especially the next 10 years. He regards Jack Nicklaus's total of 20 major championship wins as an unrealistic target. Even so Ballesteros, now with three Opens and two US Masters to his credit, said: "It is tougher to win today and that can be seen in sports other than golf. I would like the US Open and the US PGA Championship to complete my own grand slam. But you cannot say how many more you will win — it could be five, it could be none."

Ballesteros is more than likely to return to competing on a regular basis on the US Tour to achieve his aims. Yet he will not be deserting Europe. "If I decide to play 15 tournaments in America then I will still play nine in Europe," he said.

He will play in the Scandinavian Open next week although the most important date in his diary will be that when he marries Carmen Botin, the 22-year-old daughter of the President of the Bank of Santander. The marriage is likely to take place later this year. It is Miss Botin, more than the break from Barner, which has restored the tranquility of what came as he won the Open with a fabulous last round of 65 and shared the moment with Miss Botin when they were photographed immediately afterwards with the silver claret jug.

"It was a good win after four years without a major," Ballesteros said. "I've been under pressure. I did not expect to feel as relaxed as I did."

That it most certainly was. Unquestionably Ballesteros is back and it is probable that no other player in the world today could have emulated his last round performance. He knows, however, that the next era in his life is now only just beginning and that the likes of Greg Norman, Nick Faldo, Sandy Lyle and Curtis Strange will not stand to one side of the fairway to allow him to have it all his own way.

Memento for Ballesteros

Severiano Ballesteros will be given a permanent reminder of his finest round of golf — the one that won him the Open Championship on Monday. A solid silver scorecard of his 65 will be presented to him by Carrard Jewellers. It is worth more than £1,000.

The scorecard goes each year to the player managing the lowest round and Ballesteros's equalled the course record.

wealthy man, but the Spaniard now reveals that as early as 1979 he had doubts about the manner in which his career was being managed.

"Ed once said to me that the US PGA Championship was not a very important tournament," Ballesteros said. "He said I should play in another event. I think that there was appearance money in the region of £5,000 involved. I started

The future of Royal Lytham and St Annes as an Open venue is safe, officials of the Royal and Ancient said yesterday. Michael Bonallack, the R and A secretary, said: "I would put a lot of money on that." Lytham has been criticized for a lack of space to expand but Bonallack said the biggest problem was car parking. This had been resolved by the provision of parks some distance from the course.

now have a lawyer to run my business affairs."

That man is Joe Collet, formerly employed just over a year ago. He is a multi-linguist and has moved his family from the United States to the village of Soma close to the Ballesteros offices in Santander. Ballesteros wanted Collet to reduce the number of exhibitions

Court decides to resume clubs' case on Friday

By Peter Ball

The conflicts within the Football League over television contracts took a surprising turn yesterday. While the League was in the High Court seeking an extension of their injunction preventing the five leading rebel clubs from reaching a separate agreement with Independent Television, a meeting of the first division clubs at Villa Park, attended by Greg Dyke, the ITV chief negotiator, attempted to hammer out a compromise.

Neither could be regarded as completely satisfactory to the League's management committee, who had wanted the injunction extended until the extraordinary general meeting on August 8, when all 92 clubs would have had the chance to decide on the relative merits of the competing offers of £44 million over four years from ITV, and £35.2 million from British Satellite Broadcasting and BBC.

Instead the judge ordered them to return to court on Friday for a full hearing. The

meeting at Villa Park came as a surprise to the League, and it suggests that the big five are still intending to operate without working within the formal structure. The League is still awaiting the receipt of an official offer from ITV, which was given verbally by Dyke, before last Friday's full members' meeting.

Yesterday's meeting suggests that the five, Arsenal, Tottenham, Liverpool, Manchester United and Everton, are going ahead with an attempt to sell the ITV package to the other 10 clubs. After seven hours, during which the club's split into separate groups for a time, Doug Ellis, the Aston Villa chairman, emerged to announce: "We are 90 per cent of the way to an agreement."

The decision to hold a court hearing on Friday, which suggests that the big clubs intend to contest the injunction, leads to the suspicion that they want to sign a separate deal before the EGM, when a motion

preventing clubs leaving the League for three years is expected to be passed.

The injunction issued last week banned the five clubs from concluding or negotiating any agreement for the televising of matches without the League's consent. In the High Court yesterday, Mr Justice Peter Gibson justified the return on Friday, saying it was a case in which an "awful lot of money was at stake" and that the parties would want to "tie it up as soon as possible."

Mr Charles Gray QC, for the League, said the body took legal action to protect the interests of its members and further to "serve the wider public interest by ensuring that the millions who enjoy watching football in club grounds and on TV continue to have a suitably wide choice of matches to watch."

Mr Michael Crystal QC, for the clubs, stressed that the undertaking was given without prejudice to their rights to contend that there had been no case for an injunction to be made against them.

They did not accept that concluding or further negotiating an agreement over the televising of matches would be a breach of an agreement with the League, as alleged.

The clubs, he said, were "most anxious" for the case to come back to court on Friday.

On the move

Sunderland have transferred David Corner, their central defender, to Leyton Orient for a fee of £15,000.

No offer for Whiteside

By Ian Ross

Alex Ferguson, the Manchester United manager, yesterday expressed surprise at the lack of interest being shown by the leading British and European clubs in Norman Whiteside and Paul McGrath, who are anxious to leave Old Trafford.

Both have been available for three months but Ferguson said yesterday that he has yet to receive a firm offer for either of them.

He dismissed speculation that Whiteside, a Northern

meeting at Villa Park came as a surprise to the League, and it suggests that the big five are still intending to operate without working within the formal structure. The League is still awaiting the receipt of an official offer from ITV, which was given verbally by Dyke, before last Friday's full members' meeting.

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Wembley take risk with Tyson

By Srikanth Sen
Boxing Correspondent

Wembley Stadium is going ahead with preparations for staging Frank Bruno's challenge for Mike Tyson's world title on September 3 even though the champion has not yet given the bout the all-clear.

Tyson, who wants to break with Bill Cayton, his manager, is waiting to hear what a New York court has to say about the dispute before he makes his decision. But yesterday, Jarvis Astaire, the vice-chairman of Wembley and a partner of Mickey Duff, the promoter, said that "such trivial points" separated Tyson and his manager as far as the Wembley bout was concerned that it was decided to go ahead.

Astaire, who flies to New York at the end of the week to finalize the arrangements, said that Cayton has even agreed to Tyson's money for the Bruno defence being paid to the champion while his own is held in escrow. "Cayton did that to make it easier for Tyson to come to Wembley," Astaire said.

According to Astaire, HBO, the American cable television company, which had originally set a deadline of July 15, also believes that the bout will go ahead and is holding the date open.

Derbyshire clinch Bishop signing

By Steve Acteson

Derbyshire have beaten competition from four other counties to sign the young West Indies fast bowler, Ian Bishop. The prospect of being groomed by his fellow-West Indian pace bowler, Michael Holding, was the key factor in Derbyshire securing the services of the Trinidadian, who was offered better terms by Glamorgan, Middlesex, Surrey and Sussex.

Bishop, aged 21, is in the present West Indies touring party. He has not played in any of the three Tests matches against England but, in matches against the English counties, he has bowled 98 overs for 315 runs at an average of 21.00. His best bowling was six for 39 against a weakened Kent side.

Last winter, in the Red Stripe Shield (the West Indies championship) Bishop took 19 wickets for Trinidad and Tobago at an average of 13.68 and in three first-class matches against the touring Pakistan side he took eight further wickets.

He has been negotiating with Derbyshire, the Benson and Hedges Cup runners-up, since Christmas and his decision was made on the advice of the West Indian cricket authorities.

Kim Barnett, the Derbyshire captain, said: "Ian's decision to join us proves that people are starting to regard us as a side capable of winning something." Bishop will fill the vacancy left by the de-

Imran warned

Imran Khan, the Pakistan captain, has escaped with a caution from the Test and County Cricket Board for failing to obtain clearance for his book, *All Round View*, and a series of critical articles.

The TCCB had banned sales of the book on county cricket grounds pending the outcome of the Lord's hearing.

A Lord's statement said that in future Imran would have to submit all his publications in advance to Sussex.

The New Zealand captain, to retire from county cricket at the season's end.

Sussex have turned their attentions to Viv Richards, the West Indies captain, who has had talks with Jim Parks, the Sussex marketing manager, and a former Somerset team-mate. In Leicester over the possibility of joining them next season in place of Imran Khan.

Parks said: "He was non-committal at this stage but now knows that we are keen. This is Imran's last season with us and we need a world class replacement."

Richards, aged 36, played for Rishton in the Lancashire League last season after his acrimonious departure, with Joel Garner, from Somerset in 1986 but he has told Sussex that he can make no firm commitment over a return to county cricket until the West Indies tour is over.

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Through the hoops at Hurlingham



Getting down to business: Steve Mulliner in action in the Carlsberg British croquet open championship at Hurlingham yesterday. He and Nigel Aspinall, the doubles favourites, beat Keith Aiton and William Pritchard in straight games in the semi-finals.

They face the winners of the other semi-final today between Chris Clarke, aged 17, a Blackburn schoolboy, partnered by James Carlisle, aged 21, and Duncan Reeve and David Maughan, aged 19. Clarke reached the quarter-finals of the singles yesterday after

a closely contested victory over Mark Saurin, aged 17, the men's champion, and the experienced Jerry Guest of Surbiton. David Openshaw, the No. 3 seed and the Great Britain captain, lost to unseeded David Fisher. (Photograph: Ros Drinkwater)

Confidence billows in Falmouth

By Keith Wheatley

Confidence is high at the Blue Arrow camp in Falmouth as the America's Cup team prepares for the christening of its radical boat today. Trials performed so far have indicated that the foil-assisted yacht is meeting her design targets.

Yesterday the 65ft craft was towed out into Falmouth Bay at dawn for her first unassisted trip under mainsail and jib. In about eight knots of breeze on near flat calm water, the Blue Arrow accelerated up to nearly 20 knots, according to a pacing motorboat.

Nine crewmen were necessary for the crucial moment of hoisting the mainsail up the 85ft wing-mast. They act as human ballast, perched on the hull extensions, to combat the tendency of the boat to tip towards capsizing when the wind catches the sail.

Experience showed that the technique was to start downwind — rather like learning to ride a bicycle on a gentle downward slope. Derek Clark, the design co-ordinator, found that the balancing of the two hydraulically controlled foils during manoeuvres such as gybing and tacking was easier than expected.

After several hours of practice he and Jo Richards, the Olympic yachtsman at the helm, found they could trim and stabilize the boat between them. Other successful tests included dipping one arm of the 55ft cross beam into the water, to check for any cartwheeling tendency, and an emergency stop.

Representatives from both Sail America, who are to defend the Cup this year, and New Zealand, the other challenger, have been invited to today's launch.

Referee quits

Garth Cromwell, aged 46, one of the best rugby referees in England, has been forced to quit because of arthritic hips.

Rule of silence looms after Olympic secrets dispute

By Keith Wheatley

Yachting's version of the Official Secrets Act is looming after a dispute between one of Britain's top dinghy crews and the Royal Yachting Association. The RYA briefed counsel on Thursday to seek an injunction preventing Nigel Buckley and Peter Newlands passing on to third parties information about weather and tides on the Olympic course at Pusan, South Korea.

Buckley and Newlands narrowly missed Olympic selection for the 470 dinghy class. At the pre-Olympic regatta in Korea in September they won the gold medal in that category. They are also world champions.

Recently they advertised a week-long seminar of tuning and coaching for a £2,000 fee to other 470 crews in Europe

and Australasia. Other British crews and the RYA feared that this knowledge would be sold to their rivals.

"Whatever they learned in Korea, they learned at our expense," Cliff Norbury, the RYA racing official, who will be the team manager in Pusan, said. "Nigel and Peter were unwise and unpatriotic to think that they could then divulge this information to other competitors. Our other sailors felt hurt that anyone would dream of doing such a thing."

Almost at the doors of the court the two yachtsmen conceded the issue. "We're both too busy to fight the RYA but I don't think they had a leg to stand on," Newlands said. "Our original advertisement never offered to teach people

about Pusan, only about tides and boat-tuning generally."

In the pre-Olympic build-up the two sailors, who, on past form, were Britain's best chance of a gold medal, had received about £15,000 in grants from the RYA. It had cost them far more personally.

"My fellow directors have told me quite bluntly that our turnover is about £330,000 down on the year because of my 470 activities and absences," Newlands, who is managing director of an Isle of Wight computer company, said. "This was a chance to at least recoup something."

According to Norbury, recipients of Olympic grants from the RYA will in future have to sign a confidentiality agreement.

SPORT IN BRIEF

Printing money

Niall Mackenzie and Rob McEneaney head the British riders who have been given a £25,000 incentive to win the 500cc world championship race at the Shell Oils British Grand Prix at Donington Park on August 7.

They are among the eight home riders in a 43-strong field who are eligible to claim the richest prize in motorcycle racing, if they win the demanding 30-lap race. The money has been put up by the Nottingham firm, Howitt Printing.

On the water

Alan Williams, Britain's first world champion sprint racer, will be among more than 200 competitors taking part in the Sun Life world marathon racing championships for canoes and kayaks, at the National Water Sports Centre, Holme Pierrepont, Nottingham, on July 24.

Laidlaw post

Roy Laidlaw, the former Scotland and British Lions scrum-half, is to join the staff of the Scottish Rugby Union as development officer for the Borders region. Laidlaw, aged 34, retired from representative rugby at the end of last season.

Taylor signed

Oldham Rugby League Club has completed the signing of the Australian loose-forward, Paul Taylor, from the Parramatta club in Sydney.

Strengthening

Simon Smith, the former Richmond stand-off, has joined Rosslyn Park, now in the first division of the Courage Clubs Championship. The Metropolitan Police locks, Simon Dear and Martin Byfield, have also agreed to move to the club.

Cut short

Justin Wills became the 15-metre national gliding champion at the end of a competition week reduced to just four days because of weather conditions, winning on two days and placing second on a third.

Visiting town

China, the firm favourite to win the women's Olympic gold medal after the boycott of the Cubans, will play in London in January in the English Volleyball Association's international competition tournament.

END COLUMN

Place of honour for a Briton

By Richard Eaton

The Seoul Olympic Games are about to welcome another giant into their family. Table tennis is one of the world's most widely enjoyed pastimes, a sport with more than 130 affiliated countries and a diplomatic colossus standing uniquely astride capitalism and Communism.

This was the game that helped China make friends with the West and it becomes a full Olympic sport in nine weeks' time. Both achievements were masterminded by Roy Evans, who until last year was the president of the International Table Tennis Federation (ITTF).

Evans will be accredited in Seoul at the highest level, with his new title of honorary life president. With almost Churchillian irony, his 20 years in charge ended close to the moment of his greatest triumph when, 17 months ago, he was out-voted by the former world champion from Japan, Ichiro Ogimura.

Nothing however will take away from Evans' achievements. Table tennis all over the world is already benefiting from the financial assistance and increased recognition from national Olympic committees, while the world should now get to understand better one of the most delicately devious and skilfully quicksilver games.

Table tennis has become famous as a bridge-builder. "Ping pong diplomacy" helped earn Evans his OBE. This started in 1971 when the Chinese, who had isolated themselves from international affairs for six years, invited the personable Welshman to discuss their problems before



Evans' greatest triumph returning to the world table tennis championships in Nagoya. He was one of the first to return after the cultural revolution.

"Feeling extremely naked and extremely vulnerable, I made the journey alone by car across parts of China," Evans said. He had a meeting with Chou En-lai, who was then the premier, and advised that he invite foreign teams into China after the Nagoya world championships. Chou En-lai did, and included one completely unexpected invitation to the United States.

Evans later encouraged the United States Table Tennis Association to get permission to go to China from the US President himself. They did and the resulting rapprochement between the Americans and the Chinese has passed into the history books.

Getting table tennis into the Olympics was in some ways more difficult. With the word "professionalism" not even entering into the vocabulary of the ITTF, it was a body in some ways ahead of its time. But because the ITTF had only ever recognized players as players, it therefore had to change its constitution to fit Olympic byelaws.

The ITTF did not succeed in doing that until 1977, at the world championships in Birmingham, despite the fact that both England and the United States voted against it. Table tennis became recognized by the International Olympic Committee four years later, and with South Korea such a force in the game, Seoul became an appropriate place for it to make an Olympic debut.

Already the spin-off from that has been obvious. The European countries have been narrowing the gap between themselves and the Chinese, who have dominated for more than 20 years, and there has been a greater endeavour among some of the smaller Third World countries.

There has also been a sign of a greater awareness in the public of the special joys of watching such an exhilaratingly high-speed sport and an improvement in the general standard of play. Such transformations may not take place quite so quickly in Britain, but already here, after a period in the doldrums, table tennis appears to have turned a corner.

Although the Asian success took over from him a little earlier than he wanted, Evans should not allow that to interfere with his sense of pride as he takes his place of honour in Seoul.